



# Q1

**FIRST QUARTER REPORT TO SHAREHOLDERS**

12 WEEKS ENDING MARCH 26, 2016

**Loblaws**  
COMPANIES LIMITED

## **2016 First Quarter Report to Shareholders**

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## 2016 First Quarter Highlights<sup>(1)</sup>

"We continued to execute against our financial plan in the first quarter of 2016, achieving positive same-stores sales, stable gross margins, and higher operating earnings," said Galen G. Weston, Executive Chairman and President, Loblaw Companies Limited.

"Positive same-store sales reflected very strong performance in Drug Retail and slightly disappointing results in Food Retail. Looking ahead, we are confident that our continued focus on earnings growth along with the strength of our Company's balance sheet, will enable us to fund growth initiatives and return capital to shareholders, amidst a highly competitive retail environment and the continued pressure of healthcare reform."

### Financial Highlights

- Revenue was \$10,381 million, an increase of \$333 million, or 3.3%, compared to the first quarter of 2015.
- Retail segment sales were \$10,154 million, an increase of \$324 million, or 3.3%, compared to the first quarter of 2015.
  - Food retail (Loblaw) same-store sales growth was 2.6%, excluding gas bar; and
  - Drug retail (Shoppers Drug Mart) same-store sales growth was 6.3%, with same-store pharmacy sales increasing by 4.2% and same-store front store sales increasing by 8.2%.
- Adjusted EBITDA<sup>(2)</sup> was \$829 million, an increase of \$40 million, or 5.1%, compared to the first quarter of 2015.
- Adjusted net earnings available to common shareholders of the Company<sup>(2)</sup> were \$338 million, an increase of \$37 million, or 12.3%, compared to the first quarter of 2015. Adjusted diluted net earnings per common share<sup>(2)</sup> were \$0.82, an increase of \$0.10, or 13.9%, compared to the first quarter of 2015.
- Net earnings available to common shareholders of the Company were \$193 million, an increase of \$47 million, or 32.2%, compared to the first quarter of 2015. Diluted net earnings per common share were \$0.47, an increase of \$0.12, or 34.3%, compared to the first quarter of 2015.
- The Company realized approximately \$72 million of net synergies in the quarter, an incremental \$28 million compared to the first quarter of 2015.
- The Company repurchased 3.4 million shares for cancellation at a cost of \$231 million.
- Quarterly common share dividend increased by 4.0% from \$0.25 per common share to \$0.26 per common share.

See "MD&A Endnotes" at the end of the Company's Management Discussion and Analysis.

## Management's Discussion and Analysis

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The following Management's Discussion and Analysis ("MD&A") for Loblaw Companies Limited and its subsidiaries (collectively, the "Company" or "Loblaw") should be read in conjunction with the Company's first quarter 2016 unaudited interim period condensed consolidated financial statements and the accompanying notes included in this Quarterly Report, the audited annual consolidated financial statements and the accompanying notes for the year ended January 2, 2016 and the related annual MD&A included in the Company's 2015 Annual Report – Financial Review ("2015 Annual Report").

The Company's first quarter 2016 unaudited interim period condensed consolidated financial statements and the accompanying notes have been prepared in accordance with International Financial Reporting Standards ("IFRS" or "GAAP"). These unaudited interim period condensed consolidated financial statements include the accounts of the Company and other entities that the Company controls and are reported in Canadian dollars.

Management uses non-GAAP financial measures to exclude the impact of certain expenses and income that must be recognized under GAAP when analyzing consolidated and segment underlying operating performance, as the excluded items are not necessarily reflective of the Company's underlying operating performance and make comparisons of underlying financial performance between periods difficult. The Company excludes additional items if it believes doing so would result in a more effective analysis of underlying operating performance. The exclusion of certain items does not imply that they are non-recurring. See Section 12 "Non-GAAP Financial Measures" for more information on the Company's non-GAAP financial measures.

A glossary of terms used throughout this Quarterly Report can be found at the back of the Company's 2015 Annual Report.

The information in this MD&A is current to May 3, 2016, unless otherwise noted.

## 1. Forward-Looking Statements

This Quarterly Report, including this MD&A, for the Company contains forward-looking statements about the Company's objectives, plans, goals, aspirations, strategies, financial condition, results of operations, cash flows, performance, prospects, opportunities and legal and regulatory matters. Specific forward-looking statements in this Quarterly Report include, but are not limited to, statements with respect to the Company's anticipated future results, events and plans, synergies and other benefits associated with the acquisition of Shoppers Drug Mart Corporation ("Shoppers Drug Mart"), future liquidity, planned capital investments, and status and impact of information technology ("IT") systems implementation. These specific forward-looking statements are contained throughout this Quarterly Report including, without limitation, Section 5 "Liquidity and Capital Resources" and Section 11 "Outlook" of this MD&A. Forward-looking statements are typically identified by words such as "expect", "anticipate", "believe", "foresee", "could", "estimate", "goal", "intend", "plan", "seek", "strive", "will", "may" and "should" and similar expressions, as they relate to the Company and its management.

Forward-looking statements reflect the Company's current estimates, beliefs and assumptions, which are based on management's perception of historical trends, current conditions and expected future developments, as well as other factors it believes are appropriate in the circumstances. The Company's expectation of operating and financial performance in 2016 is based on certain assumptions including assumptions about anticipated cost savings, operating efficiencies and continued growth from current initiatives. The Company's estimates, beliefs and assumptions are inherently subject to significant business, economic, competitive and other uncertainties and contingencies regarding future events, and as such, are subject to change. The Company can give no assurance that such estimates, beliefs and assumptions will prove to be correct.

Numerous risks and uncertainties could cause the Company's actual results to differ materially from those expressed, implied or projected in the forward-looking statements, including those described in Section 12 "Enterprise Risks and Risk Management" of the Company's 2015 Annual Report, and the Company's 2015 Annual Information Form ("AIF") (for the year ended January 2, 2016). Such risks and uncertainties include:

- changes to the regulation of generic prescription drug prices, the reduction of reimbursements under public drug benefit plans and the elimination or reduction of professional allowances paid by drug manufacturers;
- the inability of the Company's IT infrastructure to support the requirements of the Company's business, or the occurrence of any internal or external security breaches, denial of service attacks, viruses, worms and other known or unknown cybersecurity or data breaches;
- failure to realize benefits from investments in the Company's new IT systems;
- the inability of the Company to manage inventory to minimize the impact of obsolete or excess inventory and to control shrink;
- failure to realize the anticipated strategic benefits associated with the acquisition of Shoppers Drug Mart;
- public health events including those related to food or drug safety;
- failure to realize anticipated results, including revenue growth, anticipated cost savings or operating efficiencies associated with the Company's major initiatives, including those from restructuring;

## Management's Discussion and Analysis

- failure by the Company's franchisees or Shoppers Drug Mart licensees ("Associates") to operate in accordance with prescribed procedures or standards, or disruptions to the Company's relationship with its franchisees or Associates;
- failure to achieve desired results in labour negotiations, including the terms of future collective bargaining agreements, which could lead to work stoppages;
- changes in the Company's income, capital, commodity, property and other tax and regulatory liabilities, including changes in tax laws, regulations or future assessments;
- reliance on the performance and retention of third party service providers, including those associated with the Company's supply chain and apparel business;
- issues with vendors in both advanced and developing markets;
- the risk that the Company would experience a financial loss if its counterparties fail to meet their obligations in accordance with the terms and conditions of their contracts with the Company;
- failure to merchandise effectively or in a manner that is responsive to customer demand;
- heightened competition, whether from current competitors or new entrants to the marketplace;
- changes in economic conditions, including economic recession or changes in the rate of inflation or deflation, employment rates, interest rates, currency exchange rates or derivative and commodity prices;
- the impact of potential environmental liabilities; and
- the inability of the Company to collect on or fund its credit card receivables.

**This is not an exhaustive list of the factors that may affect the Company's forward-looking statements. Other risks and uncertainties not presently known to the Company or that the Company presently believes are not material could also cause actual results or events to differ materially from those expressed in its forward-looking statements. Additional risks and uncertainties are discussed in the Company's materials filed with the Canadian securities regulatory authorities from time to time, including, without limitation, the section entitled "Risks" in the Company's 2015 AIF (for the year ended January 2, 2016).**

Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect the Company's expectations only as of the date of this MD&A. Except as required by law, the Company does not undertake to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## 2. Key Financial Performance Indicators

The Company has identified key financial performance indicators to measure the progress of short and long term objectives. Certain key financial performance indicators are set out below:

As at or for the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)
<b>Consolidated:</b>		
Revenue growth	3.3%	37.8%
Adjusted EBITDA <sup>(2)</sup>	\$ 829	\$ 789
Adjusted EBITDA margin <sup>(2)</sup>	8.0%	7.9%
Net earnings attributable to shareholders of the Company	\$ 196	\$ 146
Net earnings available to common shareholders of the Company	193	146
Adjusted net earnings available to common shareholders of the Company <sup>(2)</sup>	338	301
Diluted net earnings per common share (\$)	\$ 0.47	\$ 0.35
Adjusted diluted net earnings per common share <sup>(2)</sup> (\$)	\$ 0.82	\$ 0.72
Cash and cash equivalents, short term investments and security deposits	\$ 1,315	\$ 1,063
Cash flows from operating activities	813	517
Free cash flow <sup>(2)</sup>	512	144
Retail debt to rolling year retail adjusted EBITDA <sup>(2)</sup>	2.0x	2.3x
Rolling year adjusted return on equity <sup>(2)</sup>	11.5%	13.8%
Rolling year adjusted return on capital <sup>(2)</sup>	7.8%	9.9%
<b>Retail Segment:</b>		
Food retail same-store sales growth	2.0%	2.0%
Drug retail same-store sales growth	6.3%	3.1%
Adjusted gross profit <sup>(2)</sup>	\$ 2,777	\$ 2,624
Adjusted gross profit % <sup>(2)</sup>	27.3%	26.7%
Adjusted EBITDA <sup>(2)</sup>	\$ 780	\$ 739
Adjusted EBITDA margin <sup>(2)</sup>	7.7%	7.5%
<b>Financial Services Segment<sup>(4)</sup>:</b>		
Adjusted EBITDA <sup>(2)</sup>	\$ 44	\$ 45
Earnings before income taxes	28	28
Annualized yield on average quarterly gross credit card receivables	14.0%	14.2%
Annualized credit loss rate on average quarterly gross credit card receivables	4.5%	4.8%
<b>Choice Properties Segment<sup>(4)</sup>:</b>		
Adjusted EBITDA <sup>(2)</sup>	\$ 136	\$ 127
Adjusted funds from operations <sup>(2)</sup>	83	75

**3. Consolidated Results of Operations**

For the periods ended March 26, 2016 and March 28, 2015  
(millions of Canadian dollars except where otherwise indicated)

	<b>2016</b> <b>(12 weeks)</b>	2015 (12 weeks)	\$ Change	% Change
<b>Revenue</b>	<b>\$ 10,381</b>	\$ 10,048	\$ 333	3.3 %
Adjusted EBITDA <sup>(2)</sup>	<b>829</b>	789	40	5.1 %
Adjusted EBITDA margin <sup>(2)</sup>	<b>8.0%</b>	7.9%		
Depreciation and amortization <sup>(i)</sup>	<b>\$ 244</b>	\$ 246	\$ (2)	(0.8)%
Net interest expense and other financing charges	<b>157</b>	192	(35)	(18.2)%
Adjusted net interest expense and other financing charges <sup>(2)</sup>	<b>125</b>	131	(6)	(4.6)%
Adjusted income taxes <sup>(2)</sup>	<b>128</b>	111	17	15.3 %
Adjusted income tax rate <sup>(2)</sup>	<b>27.8%</b>	26.9%		
<b>Net earnings attributable to shareholders of the Company</b>	<b>\$ 196</b>	\$ 146	\$ 50	34.2 %
<b>Net earnings available to common shareholders of the Company<sup>(iii)</sup></b>	<b>193</b>	146	47	32.2 %
Adjusted net earnings available to common shareholders of the Company <sup>(2)</sup>	<b>338</b>	301	37	12.3 %
<b>Diluted net earnings per common share (\$)</b>	<b>\$ 0.47</b>	\$ 0.35	\$ 0.12	34.3 %
Adjusted diluted net earnings per common share <sup>(2)</sup> (\$)	<b>0.82</b>	0.72	0.10	13.9 %
Diluted weighted average common shares outstanding (millions)	<b>412.6</b>	416.1		

(i) Depreciation and amortization for the calculation of adjusted EBITDA<sup>(2)</sup> excludes \$124 million (2015 – \$124 million) of amortization of intangible assets acquired with Shoppers Drug Mart for the first quarter of 2016.

(ii) Net earnings available to common shareholders of the Company are net earnings attributable to shareholders of the Company net of dividends declared on the Company's Second Preferred Shares, Series B.

**Net Earnings Available to Common Shareholders of the Company and Diluted Net Earnings Per Common Share** Adjusted net earnings available to common shareholders of the Company<sup>(2)</sup> in the first quarter of 2016 were \$338 million (\$0.82 per common share), an increase of \$37 million (\$0.10 per common share) compared to the first quarter of 2015 primarily due to the following:

- results in the Retail segment, which included achieving positive same-store sales and maintaining a stable gross margin, despite the impact of healthcare reform; and
- a positive contribution from incremental net synergies of \$28 million.

Net earnings available to common shareholders of the Company in the first quarter of 2016 were \$193 million (\$0.47 per common share), an increase of \$47 million (\$0.12 per common share) compared to the first quarter of 2015. In addition to the items described above, the increase in net earnings available to common shareholders of the Company included the year-over-year impact of the following significant items:

- the unfavourable impact of the change in fair value adjustment on fuel and foreign currency contracts of \$22 million (\$0.04 per common share);
- the favourable impact of a decrease in restructuring and other related costs of \$11 million (\$0.02 per common share);
- the unfavourable impact of retroactive tax legislation amendments of \$10 million (\$0.02 per common share); and
- the favourable impact of a decrease in net interest expense and other financing charges, primarily due to the fair value adjustment to the Trust Unit Liability of \$26 million (\$0.06 per common share).



## Revenue

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)	\$ Change	% Change
Retail	\$ 10,154	\$ 9,830	\$ 324	3.3%
Financial Services	207	199	8	4.0%
Choice Properties	192	182	10	5.5%
Consolidation and Eliminations	(172)	(163)	(9)	
Revenue	\$ 10,381	\$ 10,048	\$ 333	3.3%

Revenue was \$10,381 million in the first quarter of 2016, an increase of \$333 million compared to the first quarter of 2015, primarily driven by a \$324 million increase in the Retail segment due to positive same-store sales growth. Food retail same-store sales growth was 2.0% (2015 – 2.0%) and excluding gas bar was 2.6% (2015 – 4.0%<sup>(5)</sup>). The timing of Easter had a positive impact on Food retail same-store sales growth of 1.0%. Drug retail same-store sales growth was 6.3% (2015 – 3.1%). The timing of Easter had a positive impact on the front store same-store sales growth of approximately 1.9%.

## Adjusted EBITDA<sup>(2)</sup>

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)	\$ Change	% Change
Retail	\$ 780	\$ 739	\$ 41	5.5 %
Financial Services	44	45	(1)	(2.2)%
Choice Properties	136	127	9	7.1 %
Consolidation and Eliminations	(131)	(122)	(9)	
Adjusted EBITDA <sup>(2)</sup>	\$ 829	\$ 789	\$ 40	5.1 %

Adjusted EBITDA<sup>(2)</sup> was \$829 million in the first quarter of 2016, an increase of \$40 million compared to the first quarter of 2015, primarily driven by the Retail segment. The Retail segment adjusted EBITDA<sup>(2)</sup> increase was primarily driven by higher sales, an increase in Retail segment gross profit percentage and an improvement in selling, general and administrative expenses (“SG&A”) as a percentage of sales, which included the positive impact of \$28 million (2015 – \$44 million) in incremental net synergies.

The Company’s annualized synergies were \$270 million.

**Depreciation and Amortization** Depreciation and amortization was \$368 million in the first quarter of 2016, a decrease of \$2 million compared to the first quarter of 2015. Excluding the impact of the amortization of intangible assets acquired from Shoppers Drug Mart, depreciation and amortization decreased by \$2 million, primarily attributable to lower depreciation on older supply chain assets.

## Net Interest Expense and Other Financing Charges

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)	\$ Change	% Change
Net interest expense and other financing charges	\$ 157	\$ 192	\$ (35)	(18.2)%
Deduct impact of the following:				
Fair value adjustment to the Trust Unit Liability	32	58	(26)	
Accelerated amortization of deferred financing costs	—	3	(3)	
Adjusted net interest expense and other financing charges <sup>(2)</sup>	\$ 125	\$ 131	\$ (6)	(4.6)%

## Management's Discussion and Analysis

Adjusted net interest expense and other financing charges<sup>(2)</sup> was \$125 million in the first quarter of 2016, a decrease of \$6 million compared to the first quarter of 2015, primarily driven by the following factors:

- lower interest expense on long term debt due to repayments and maturities; and
- a decrease in interest expense on capital securities due to their repayment at par in the third quarter of 2015; partially offset by
- an increase in Choice Properties Real Estate Investment Trust ("Choice Properties") debt.

Net interest expense and other financing charges were \$157 million in the first quarter of 2016, a decrease of \$35 million compared to the first quarter of 2015. In addition to the items described above, the decrease in net interest expense and other financing charges included the impact of the change in Trust Unit Liability of \$26 million.

### Income Taxes

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)	\$ Change	% Change
Income taxes	\$ 92	\$ 76	\$ 16	21.1%
Add (deduct) impact of the following:				
Tax impact of items included in adjusted earnings before taxes	39	35	4	
Statutory corporate income tax rate change	(3)	—	(3)	
Adjusted income taxes <sup>(2)</sup>	\$ 128	\$ 111	\$ 17	15.3%
Effective tax rate	33.0%	34.2%		
Adjusted income tax rate <sup>(2)</sup>	27.8%	26.9%		

The effective tax rate in the first quarter of 2016 was 33.0% compared to 34.2% in the first quarter of 2015. The decrease in the effective tax rate was primarily attributable to:

- the decrease in non-deductible fair value adjustment to the Trust Unit Liability; offset by
- an increase in current tax as a result of an increase in the Alberta statutory corporate income tax rate from 10% to 12% enacted in the second quarter of 2015; and
- an increase in the deferred tax expense resulting from the increase in the New Brunswick statutory corporate income tax rate from 12% to 14% enacted in the first quarter of 2016.

The adjusted income tax rate<sup>(2)</sup> in the first quarter was 27.8% compared to 26.9% in the first quarter of 2015, primarily attributable to the increase in the Alberta statutory corporate income tax rate as described above.

## 4. Reportable Operating Segments Results of Operations

### 4.1 Retail Segment

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)	\$ Change	% Change
Sales	\$ 10,154	\$ 9,830	\$ 324	3.3 %
Gross profit	2,776	2,624	152	5.8 %
Adjusted gross profit <sup>(2)</sup>	2,777	2,624	153	5.8 %
Adjusted gross profit % <sup>(2)</sup>	27.3%	26.7%		
Adjusted EBITDA <sup>(2)</sup>	\$ 780	\$ 739	\$ 41	5.5 %
Adjusted EBITDA margin <sup>(2)</sup>	7.7%	7.5%		
Depreciation and amortization	\$ 362	\$ 364	\$ (2)	(0.5)%

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)		2015 (12 weeks)	
	Sales	Same-store sales	Sales	Same-store sales
Food retail	\$ 7,390	2.0%	\$ 7,234	2.0%
Drug retail	2,764	6.3%	2,596	3.1%
Pharmacy	1,313	4.2%	1,257	3.5%
Front store	1,451	8.2%	1,339	2.7%

**Overall Retail Segment Performance** Adjusted EBITDA<sup>(2)</sup> improved by \$41 million in the first quarter of 2016 primarily driven by higher sales, including the positive impact of Easter, incremental net synergies, an increase in retail adjusted gross profit<sup>(2)</sup> rate and improvements in SG&A excluding the impact of consolidated franchises.

**Sales** Retail sales were \$10,154 million in the first quarter of 2016 compared to \$9,830 million in the first quarter of 2015, an increase of \$324 million primarily driven by the following factors:

- Food retail same-store sales growth was 2.6% (2015 –4.0%<sup>(5)</sup>) for the quarter, after excluding gas bar (0.6%). Including gas bar, Food retail same-store sales growth was 2.0% (2015 – 2.0%). The timing of Easter had a positive impact of approximately 1.0%.
  - The Company's Food retail average quarterly internal food price index was moderately higher (2015 – higher) than the average quarterly national food price inflation of 4.3% (2015 – 4.6%), as measured by The Consumer Price Index for Food Purchased from Stores ("CPI"). CPI does not necessarily reflect the effect of inflation on the specific mix of goods sold in the Company's stores.
  - Sales growth in food was moderate;
  - Sales growth in pharmacy and health and beauty was modest; and
  - Sales in gas bar declined significantly, primarily driven by a decline in gas prices.
- Drug retail same-store sales growth was 6.3% (2015 – 3.1%).
  - Same-store pharmacy sales growth was 4.2% (2015 – 3.5%);
    - the number of prescriptions dispensed increased by 4.1% (2015 – 4.8%). On a same-store basis, the number of prescriptions dispensed increased by 3.9% (2015 – 4.7%) and year-over-year, the average prescription value increased by 0.6% (2015 – decrease by 1.1%).
  - Same-store front store sales growth was 8.2% (2015 – 2.7%), with growth in all front store categories. The timing of Easter had a positive impact on front store same-store sales of approximately 1.9%.
- 37 food and drug stores were opened and 60 food and drug stores were closed in the 12 months ended March 26, 2016, resulting in a decrease in Retail net square footage of 0.2 million square feet, or 0.3%, primarily driven by the Company's store closure plan announced in 2015.

Adjusted gross profit<sup>(2)</sup>, adjusted gross profit percentage<sup>(2)</sup> and adjusted EBITDA<sup>(2)</sup> in the first quarter of 2016 included the impacts of the consolidation of franchises in the quarter, as set out in "Other Retail Business Matters".

**Adjusted Gross Profit<sup>(2)</sup>** Adjusted gross profit<sup>(2)</sup> was \$2,777 million in the first quarter of 2016 compared to \$2,624 million in the first quarter of 2015. Adjusted gross profit percentage<sup>(2)</sup> of 27.3% increased by 60 basis points compared to the first quarter of 2015. Excluding the consolidation of franchises, the adjusted gross profit percentage<sup>(2)</sup> was 26.9%, an increase of 20 basis points compared to the first quarter of 2015, driven by the achievement of operational synergies and an increase in underlying retail gross margin, partially offset by the impact of healthcare reform.

**Adjusted EBITDA<sup>(2)</sup>** Adjusted EBITDA<sup>(2)</sup> was \$780 million in the first quarter of 2016 compared to \$739 million in the first quarter of 2015, an increase of \$41 million, or 5.5%, driven by an increase in adjusted gross profit<sup>(2)</sup> described above, partially offset by an increase in SG&A of \$112 million. SG&A as a percentage of sales was 19.6%, an increase of 40 basis points compared to the first quarter of 2015. Excluding the consolidation of franchises, SG&A as a percentage of sales, was 19.1%, an improvement of 10 basis points compared to the first quarter of 2015, with higher store and store support costs being more than offset by the achievement of operational synergies and favourable foreign exchange impacts.

**Depreciation and Amortization** Depreciation and amortization was \$362 million in the first quarter of 2016, a decrease of \$2 million compared to the first quarter of 2015. Excluding the impact of the amortization of intangible assets related to the acquisition of Shoppers Drug Mart of \$124 million (2015 – \$124 million), the decrease in depreciation and amortization of \$2 million was primarily driven by lower depreciation on older supply chain assets.

### Other Retail Business Matters

**Impairment of Drug Retail Ancillary Assets Held for Sale** In the first quarter of 2016, the Company signed agreements for the sale of certain assets of the Shoppers Drug Mart ancillary healthcare businesses. The Company recorded a charge of \$112 million in the fourth quarter of 2015 associated with the write-down of these assets and other related restructuring charges. No additional charges were recorded in the current quarter. The Company expects the annualized impact of the divestitures to be a decrease in sales of approximately \$245 million and an increase in adjusted EBITDA<sup>(2)</sup> of \$14 million.

**Consolidation of Franchises** As at the end of the first quarter of 2016, the Company consolidated 115 franchise stores, which included 30 additional franchises and 85 stores consolidated in 2015. The Company recorded the incremental impacts of the 115 consolidated franchise stores as follows:

	2016 (12 weeks)
(millions of Canadian dollars)	
Sales	\$ 64
Gross profit	59
Adjusted gross profit <sup>(2)</sup>	59
Adjusted EBITDA <sup>(2)</sup>	(6)
Depreciation and amortization	4
Net loss attributable to Non-Controlling Interest	(9)

The Company operates more than 500 franchise stores, including 115 consolidated franchise stores, under the new and existing franchise agreements. The Company will continue to convert franchises to the new, simplified franchise agreement as the existing agreements expire. The Company expects that the impact in 2016 of new and current consolidated franchises will be incremental revenue of approximately \$320 million, an increase to EBITDA<sup>(2)</sup> of approximately \$40 million and an increase in depreciation and amortization of approximately \$20 million.

**Closure of Certain Unprofitable Retail Locations** In 2015, the Company announced a plan to close approximately 52 unprofitable retail locations across a range of banners and formats. As at March 26, 2016, the Company substantially completed the planned closures.

## 4.2 Financial Services Segment<sup>(4)</sup>

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)	\$ Change	% Change
Revenue	\$ 207	\$ 199	\$ 8	4.0 %
Adjusted EBITDA <sup>(2)</sup>	44	45	(1)	(2.2)%
Earnings before income taxes	28	28	—	— %

(millions of Canadian dollars except where otherwise indicated)	As at March 26, 2016	As at March 28, 2015	\$ Change	% Change
Average quarterly net credit card receivables	\$ 2,692	\$ 2,554	\$ 138	5.4%
Credit card receivables	2,594	2,478	116	4.7%
Allowance for credit card receivables	53	51	2	3.9%
Annualized yield on average quarterly gross credit card receivables	14.0%	14.2%		
Annualized credit loss rate on average quarterly gross credit card receivables	4.5%	4.8%		

**Revenue** Revenue in the first quarter of 2016 was \$207 million, an increase of \$8 million, compared to the first quarter of 2015, primarily driven by:

- higher interest income attributable to growth in credit card receivables; and
- higher Mobile Shop sales; partially offset by
- lower interchange income from a regulatory interchange rate reduction.

**Adjusted EBITDA<sup>(2)</sup>** Adjusted EBITDA<sup>(2)</sup> in the first quarter of 2016 was \$44 million, a decrease of \$1 million, compared to the first quarter of 2015. The decrease in adjusted EBITDA<sup>(2)</sup> was primarily driven by:

- higher costs associated with higher transaction volumes in the Financial Services loyalty program; and
- higher credit losses due to growth in credit card receivable balances; partially offset by
- revenue growth as described above.

**Earnings before income taxes** Earnings before income taxes in the first quarter of 2016 were \$28 million, flat compared to the first quarter of 2015 driven by the decrease in adjusted EBITDA<sup>(2)</sup> as described above, offset by lower net interest expenses.

**Credit Card Receivables** As at March 26, 2016, credit card receivables were \$2,594 million, an increase of \$116 million compared to March 28, 2015. This increase was primarily driven by a growth in the active customer base as a result of continued investments in customer acquisition, marketing and product initiatives. As at March 26, 2016, the allowance for credit card receivables was \$53 million, an increase of \$2 million compared to March 28, 2015 due to the growth in the credit card receivables portfolio.

**4.3 Choice Properties Segment<sup>(4)</sup>**

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)	\$ Change	% Change
Revenue	\$ 192	\$ 182	\$ 10	5.5 %
Adjusted EBITDA <sup>(2)</sup>	136	127	9	7.1 %
Net interest expense and other financing charges	268	339	(71)	(20.9)%
Adjusted funds from operations <sup>(2)</sup>	83	75	8	10.7 %

**Revenue** Revenue was \$192 million in the first quarter of 2016, an increase of \$10 million compared to the first quarter of 2015 and included \$172 million (2015 – \$163 million) generated from tenants within the Retail segment. The increase in revenue was primarily driven by an increase in base rent and recoveries of property tax and operating cost from existing properties.

**Adjusted EBITDA<sup>(2)</sup>** Adjusted EBITDA<sup>(2)</sup> was \$136 million in the first quarter of 2016, an increase of \$9 million compared to the first quarter of 2015, primarily driven by:

- an increase in base rent and net recoveries of property tax and operating cost from existing properties; partially offset by
- the change in fair value adjustment on investment properties.

**Net Interest Expense and Other Financing Charges** Net interest expense and other financing charges were \$268 million in the first quarter of 2016, a decrease of \$71 million compared to the first quarter of 2015, primarily driven by the change in fair value adjustment on Class B Limited Partnership units.

**Adjusted Funds from Operations<sup>(2)</sup>** Adjusted funds from operations<sup>(2)</sup> were \$83 million in the first quarter of 2016, an increase of \$8 million compared to the first quarter of 2015, primarily driven by higher contributions from property operations.

**5. Liquidity and Capital Resources****5.1 Cash Flows****Major Cash Flow Components**

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)	\$ Change	% Change
Cash and cash equivalents, beginning of period	\$ 1,018	\$ 999	\$ 19	1.9 %
Cash flows from (used in):				
Operating activities	813	517	296	57.3 %
Investing activities	(134)	(271)	137	50.6 %
Financing activities	(449)	(239)	(210)	(87.9)%
Effect of foreign currency exchange rate changes on cash and cash equivalents	(5)	7	(12)	(171.4)%
Cash and cash equivalents, end of period	\$ 1,243	\$ 1,013	\$ 230	22.7 %

**Cash Flows from Operating Activities** Cash flows from operating activities in the first quarter of 2016 were \$813 million, an increase of \$296 million compared to the first quarter of 2015 primarily driven by the following:

- an improvement in the non-cash working capital driven by a reduction in inventory, a positive change in accounts receivable, partially offset by the change in accounts payable; and
- an increase in collections on credit card receivables, driven by the growth in the active customer base as discussed in the Financial Services segment.

**Cash Flows used in Investing Activities** Cash flows used in investing activities in the first quarter of 2016 were \$134 million, a decrease of \$137 million compared to the first quarter of 2015 primarily due to lower fixed asset additions in the first quarter of 2016.

## Capital Investments and Store Activity

As at or for the periods ended March 26, 2016 and March 28, 2015	2016 (12 weeks)	2015 (12 weeks)	% Change
Capital investments (millions of Canadian dollars)	\$ 157	\$ 231	(32.0)%
Corporate square footage (in millions)	36.0	36.8	(2.2)%
Franchise square footage (in millions)	15.8	15.5	1.9 %
Associate-owned drug store square footage (in millions)	18.0	17.7	1.7 %
Total retail square footage (in millions)	69.8	70.0	(0.3)%
Number of corporate stores	585	613	(4.6)%
Number of franchise stores	522	524	(0.4)%
Number of Associate-owned drug stores	1,314	1,307	0.5 %
Total number of stores	2,421	2,444	(0.9)%
Percentage of corporate real estate owned	72%	72%	
Percentage of franchise real estate owned	47%	45%	
Percentage of Associate-owned drug store real estate owned	2%	2%	
Average store size (square feet)			
Corporate	61,500	60,000	2.5 %
Franchise	30,300	29,600	2.4 %
Associate-owned drug store	13,700	13,500	1.5 %

**Cash Flows used in Financing Activities** Cash flows used in financing activities were \$449 million in the first quarter of 2016, an increase of \$210 million compared to the first quarter of 2015. The increase was primarily driven by the repurchase of common shares for cancellation, higher repayments of short term debt, partially offset by lower net repayments of long term debt.

In 2016, significant long term debt transactions included the net issuance of \$50 million senior unsecured debentures by Choice Properties.

In 2015, significant long term debt transactions included:

- the repayment of \$207 million on the unsecured term loan facility related to the acquisition of Shoppers Drug Mart;
- the repayment of \$122 million of Choice Properties' senior unsecured committed credit facility; and
- the issuance of \$250 million aggregate principal amount of senior unsecured debentures by Choice Properties.

### Free Cash Flow<sup>(2)</sup>

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)	\$ Change	% Change
Free cash flow <sup>(2)</sup>	\$ 512	\$ 144	\$ 368	255.6%

Free cash flow<sup>(2)</sup> was \$512 million in the first quarter of 2016, an increase of \$368 million compared to the first quarter of 2015, primarily driven by an improvement in cash from operating activities and lower fixed asset additions in the first quarter of 2016.

## 5.2 Liquidity and Capital Structure

The Company expects that cash and cash equivalents, short term investments, future operating cash flows and the amounts available to be drawn against committed credit facilities will enable the Company to finance its capital investment program and fund its ongoing business requirements over the next 12 months, including working capital, pension plan funding requirements and financial obligations. Choice Properties expects to obtain long term financing for the acquisition of accretive properties primarily through the issuance of equity and unsecured debentures.

## Management's Discussion and Analysis

The Company is focused on managing its capital structure on a segmented basis to ensure that each of the reportable operating segments is employing a capital structure that is appropriate for the industry in which it operates. The following table presents total debt, as monitored by management, by reportable operating segments:

	As at March 26, 2016				As at March 28, 2015				As at January 2, 2016			
(millions of Canadian dollars)	Retail	Financial Services <sup>(4)</sup>	Choice Properties <sup>(4)</sup>	Total	Retail	Financial Services <sup>(4)</sup>	Choice Properties <sup>(4)</sup>	Total	Retail	Financial Services <sup>(4)</sup>	Choice Properties <sup>(4)</sup>	Total
Bank indebtedness	\$ 291	\$ —	\$ —	\$ 291	\$ 299	\$ —	\$ —	\$ 299	\$ 143	\$ —	\$ —	\$ 143
Short term debt	—	350	—	350	—	505	—	505	—	550	—	550
Long term debt due within one year	583	100	1	684	53	392	—	445	584	112	302	998
Long term debt	5,985	1,348	3,062	10,395	7,127	993	2,802	10,922	5,968	1,347	2,698	10,013
Capital securities	—	—	—	—	225	—	—	225	—	—	—	—
Certain other liabilities	32	—	—	32	28	—	—	28	30	—	—	30
Total debt	\$6,891	\$ 1,798	\$ 3,063	\$11,752	\$7,732	\$ 1,890	\$ 2,802	\$12,424	\$6,725	\$ 2,009	\$ 3,000	\$11,734

The Company manages its capital structure with the objective of maintaining Retail segment credit metrics consistent with those of investment grade retailers. The Company monitors the Retail segment's debt to rolling year retail adjusted EBITDA<sup>(2)</sup> ratio as a measure of the leverage being employed.

	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Retail debt to rolling year retail adjusted EBITDA <sup>(2)</sup>	2.0x	2.3x	2.0x

The Retail segment debt to rolling year retail adjusted EBITDA<sup>(2)</sup> ratio as at March 26, 2016 and January 2, 2016 decreased compared to March 28, 2015 primarily as a result of adjusted EBITDA<sup>(2)</sup> growth and targeted debt reduction in 2015.

Choice Properties manages its capital structure with the objective of maintaining credit metrics consistent with those of investment grade real estate investment trusts ("REITs"). Choice Properties monitors metrics relevant to the REIT industry including targeting an appropriate debt to total assets ratio.

The Company and Choice Properties are required to comply with certain financial covenants for various debt instruments. As at March 26, 2016 and throughout the quarter, the Company and Choice Properties were in compliance with their respective covenants.

President's Choice Bank's ("PC Bank's") capital management objectives are to maintain a consistently strong capital position while considering the economic risks generated by its credit card receivables portfolio and to meet all regulatory capital requirements as defined by the Office of the Superintendent of Financial Institutions ("OSFI"). As at the end of the first quarter of 2016, PC Bank has met all applicable regulatory requirements.

**Debentures and Medium Term Notes** The following table summarizes the debentures and Medium Term Notes ("MTNs") issued in the first quarters of 2016 and 2015:

			March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
(millions of Canadian dollars except where otherwise indicated)	Interest Rate	Maturity Date	Principal Amount	Principal Amount
Choice Properties senior unsecured debentures				
– Series G <sup>(i)</sup>	3.20%	March 7, 2023	\$ 250	\$ —
– Series H <sup>(i)</sup>	5.27%	March 7, 2046	100	—
– Series E	2.30%	September 14, 2020	—	250
Total Debentures and Medium Term Notes issued			\$ 350	\$ 250

(i) Offerings were made under the Choice Properties' Short Form Base Shelf Prospectus Supplement filed in the fourth quarter of 2015.



The following table summarizes the debentures and MTNs repaid in first quarters of 2016 and 2015:

			March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
(millions of Canadian dollars except where otherwise indicated)	Interest Rate	Maturity Date	Principal Amount	Principal Amount
Choice Properties senior unsecured debentures – Series 5	3.00%	March 7, 2016	\$ 300	\$ —
Total Debentures and Medium Term Notes repaid			\$ 300	\$ —

**Committed Credit Facilities** The components of the committed lines of credit as at March 26, 2016, March 28, 2015 and January 2, 2016 were as follows:

(millions of Canadian dollars)	As at March 26, 2016		As at March 28, 2015		As at January 2, 2016	
	Available	Drawn	Available	Drawn	Available	Drawn
Loblaw's Committed Credit Facility	\$ 1,000	\$ —	\$ 1,000	\$ —	\$ 1,000	\$ —
Choice Properties Committed Credit Facility	500	16	500	—	500	—
Total Committed Lines of Credit	\$ 1,500	\$ 16	\$ 1,500	\$ —	\$ 1,500	\$ —

### 5.3 Financial Condition

#### Rolling Year Adjusted Return on Equity<sup>(2)</sup> and Rolling Year Adjusted Return on Capital<sup>(2)</sup>

	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Rolling year adjusted return on equity <sup>(2)</sup>	11.5%	13.8%	11.1%
Rolling year adjusted return on capital <sup>(2)(i)</sup>	7.8%	9.9%	7.6%

(i) Capital for the purposes of this calculation is defined as total debt, plus equity attributable to shareholders of the Company, less cash and cash equivalents, short term investments and amounts held in escrow.

The rolling year adjusted return on equity<sup>(2)</sup> and the rolling year adjusted return on capital<sup>(2)</sup> as at March 26, 2016 decreased compared to March 28, 2015, primarily due to the increase in capital as a result of the acquisition of Shoppers Drug Mart. The rolling year adjusted return on equity<sup>(2)</sup> and the rolling year adjusted return on capital<sup>(2)</sup> as at March 26, 2016 increased compared to January 2, 2016 due to higher net earnings and debt reduction over the last twelve months.

### 5.4 Credit Ratings

In the first quarter of 2016, Dominion Bond Rating Service reaffirmed the credit ratings and changed the trends to Positive from Stable for the Company and Choice Properties.

The following table sets out the current credit ratings of the Company:

Credit Ratings (Canadian Standards)	Dominion Bond Rating Service		Standard & Poor's	
	Credit Rating	Trend	Credit Rating	Outlook
Issuer rating	BBB	Positive	BBB	Stable
Medium term notes	BBB	Positive	BBB	n/a
Other notes and debentures	BBB	Positive	BBB	n/a
Second Preferred Shares, Series B	Pfd-3	Positive	P-3 (high)	n/a

The following table sets out the current credit ratings of Choice Properties:

Credit Ratings (Canadian Standards)	Dominion Bond Rating Service		Standard & Poor's	
	Credit Rating	Trend	Credit Rating	Outlook
Issuer rating	BBB	Positive	BBB	Stable
Senior unsecured debentures	BBB	Positive	BBB	n/a

### 5.5 Other Sources of Funding

**Independent Securitization Trusts** The Company, through PC Bank, participates in various securitization programs that provide a source of funds for the operation of its credit card business. PC Bank maintains and monitors the co-ownership interest in credit card receivables with independent securitization trusts, including *Eagle Credit Card Trust*® (“Eagle”) and Other Independent Securitization Trusts, in accordance with its financing requirements.

The following table summarizes the amounts securitized to independent securitization trusts:

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Securitized to independent securitization trusts:			
Securitized to <i>Eagle Credit Card Trust</i> ®	\$ 650	\$ 750	\$ 650
Securitized to Other Independent Securitization Trusts	350	505	550
Total securitized to independent securitization trusts	\$ 1,000	\$ 1,255	\$ 1,200

The associated liability of *Eagle* is recorded in long term debt. The associated liabilities of credit card receivables securitized to the Other Independent Securitization Trusts are recorded in short term debt. In the first quarter of 2016, PC Bank recorded a \$200 million reduction (2015 – \$100 million reduction) of co-ownership interest in the securitized receivables held with the Other Independent Securitization Trusts.

Under its securitization programs, PC Bank is required to maintain, at all times, a credit card receivable pool balance equal to a minimum of 107% of the outstanding securitized liability. PC Bank was in compliance with this requirement as at March 26, 2016 and throughout the quarter.

### 5.6 Share Capital

**Common Shares (authorized – unlimited)** Common shares issued are fully paid and have no par value. The activity in the common shares issued and outstanding during the periods was as follows:

(millions of Canadian dollars except where otherwise indicated)	March 26, 2016 (12 weeks)		March 28, 2015 (12 weeks)	
	Number of Common Shares	Common Share Capital	Number of Common Shares	Common Share Capital
Issued and outstanding, beginning of period	409,985,226	\$ 7,861	412,480,891	\$ 7,860
Issued for settlement of stock options	731,214	32	404,198	17
Purchased and cancelled	(3,392,000)	(65)	(280,100)	(5)
Issued and outstanding, end of period	407,324,440	\$ 7,828	412,604,989	\$ 7,872
Shares held in trust, beginning of period	(643,452)	(10)	(555,046)	(3)
Purchased for future settlement of RSUs and PSUs	(1,250,000)	(24)	(376,403)	(7)
Released for settlement of RSUs and PSUs	706,134	12	297,767	1
Shares held in trust, end of period	(1,187,318)	(22)	(633,682)	(9)
Issued and outstanding, net of shares held in trust, end of period	406,137,122	\$ 7,806	411,971,307	\$ 7,863
Weighted average outstanding, net of shares held in trust	409,012,769		411,965,622	

**Normal Course Issuer Bid** Activity under the Company's Normal Course Issuer Bid ("NCIB") is summarized as follows:

(millions of Canadian dollars except where otherwise indicated)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
Common shares repurchased under the NCIB for cancellation (number of shares)	3,392,000	280,100
Cash consideration paid	\$ 231	\$ 17
Premium charged to Retained Earnings	166	12
Reduction in Common Share Capital	65	5
Common shares repurchased under the NCIB and held in trust (number of shares)	1,250,000	376,403
Cash consideration paid	\$ 90	\$ 24
Premium charged to Retained Earnings	66	17
Reduction in Common Share Capital	24	7

As part of the Company's focus to return capital to shareholders, the Company completed the repurchase and cancellation of 3,392,000 common shares through private agreements, for total consideration of \$231 million or a weighted average price of \$68.16 per share.

Subsequent to the end of the first quarter of 2016, the Company renewed its NCIB to purchase on the Toronto Stock Exchange ("TSX") or through alternative trading systems up to 21,401,867 of the Company's common shares, representing approximately 10% of the public float. In accordance with the rules and by-laws of the TSX, the Company may purchase its common shares from time to time at the then market price of such shares.

**Dividends** Subsequent to the end of the first quarter of 2016, the Board of Directors declared a quarterly dividend of \$0.26 per common share, an increase of 4.0%, payable on July 1, 2016 to shareholders of record on June 15, 2016 and a dividend on the Second Preferred Shares, Series B of \$0.33 per share payable on June 30, 2016 to shareholders of record on June 15, 2016.

The following table summarizes the Company's cash dividends declared for 2016 and 2015:

(millions of Canadian dollars except where otherwise indicated)	March 26, 2016 <sup>(i)</sup> (12 weeks)	March 28, 2015 (12 weeks)
Dividends declared:		
Common Share – \$0.25 per share (2015 – \$0.245)	\$ 102	\$ 101
Second Preferred Share, Series A – nil per share (2015 – \$0.37) <sup>(ii)</sup>	—	3
Second Preferred Share, Series B – \$0.33 per share (2015 – nil)	3	—
Total dividends declared	\$ 105	\$ 104

(i) The first quarter dividends for 2016 of \$0.25 per share declared on common shares have a payment date of April 1, 2016. The first quarter dividends for 2016 of \$0.33 per share declared on Second Preferred Shares, Series B have a payment date of March 31, 2016.

(ii) For financial statement purposes, Second Preferred Shares, Series A dividends of \$3 million were included as a component of net interest expense and other financing charges.

## 5.7 Off-Balance Sheet Arrangements

**Letters of Credit** Standby and documentary letters of credit are used in connection with certain obligations, mainly related to real estate transactions, benefit programs, purchase orders and other performance guarantees, securitization of PC Bank's credit card receivables and third party financing made available to the Company's franchisees. The gross potential liability related to the Company's letters of credit is approximately \$809 million as at March 26, 2016 (March 28, 2015 – \$565 million; January 2, 2016 – \$860 million).

**Guarantees** In addition to the letters of credit mentioned above, the Company has entered into various guarantee arrangements including obligations to indemnify third parties in connection with leases, business dispositions and other transactions in the normal course of business.

**Cash Collateralization** As at March 26, 2016, the Company had agreements to cash collateralize certain of its uncommitted credit facilities up to an amount of \$147 million (March 28, 2015 – \$144 million; January 2, 2016 – \$149 million), of which \$2 million (March 28, 2015 – \$6 million; January 2, 2016 – \$2 million) was deposited with major financial institutions and classified as security deposits.

## 6. Financial Instruments

**Bond Forwards** During the first quarter of 2016, PC Bank entered into bond forward agreements with a notional value of \$95 million to hedge its exposure to interest rate fluctuations. These agreements qualified for hedge accounting as cash flow hedges. Accordingly, during the first quarter of 2016, PC Bank recorded a nominal unrealized fair value gain (2015 – nil) net of tax in other comprehensive income related to these agreements.

In addition, during the first quarter of 2016, Choice Properties entered into and settled bond forward agreements with a notional value of \$300 million, resulting in a realized fair value gain of \$3 million recorded in net interest expense and other financing charges.

**Interest Rate Swaps** During the first quarter of 2016, PC Bank entered into interest rate swap agreements with a notional value of \$200 million to hedge its exposure to interest rate fluctuations. These agreements qualified for hedge accounting as cash flow hedges. Accordingly, during the first quarter of 2016, PC Bank recorded a nominal unrealized fair value gain (2015 – nil) net of tax in other comprehensive income related to these agreements.

## 7. Results by Quarter

Under an accounting convention common in the retail industry, the Company follows a 52-week reporting cycle which periodically necessitates a fiscal year of 53 weeks. Fiscal year 2016 and 2015 were 52 weeks, and fiscal year 2014 was 53 weeks. When a fiscal year such as 2014 contains 53 weeks, the fourth quarter is 13 weeks in duration. The 52-week reporting cycle is divided into four quarters of 12 weeks each except for the third quarter, which is 16 weeks in duration.

### Summary of Consolidated Quarterly Results

The following is a summary of selected consolidated financial information derived from the Company's unaudited interim period condensed consolidated financial statements for each of the eight most recently completed quarters:

	First Quarter		Fourth Quarter		Third Quarter		Second Quarter	
	2016	2015	2015	2014	2015	2014	2015	2014
(millions of Canadian dollars except where otherwise indicated)	(12 weeks)	(12 weeks)	(12 weeks)	(13 weeks)	(16 weeks)	(16 weeks)	(12 weeks)	(12 weeks)
Revenue	\$ 10,381	\$ 10,048	\$ 10,865	\$ 11,413	\$ 13,946	\$ 13,599	\$ 10,535	\$ 10,307
Net earnings (loss) available to common shareholders of the Company	193	146	128	247	166	142	185	(456)
Adjusted net earnings available to common shareholders of the Company	338	301	363	396	408	371	350	297
Net earnings (loss) per common share:								
Basic (\$)	\$ 0.47	\$ 0.35	\$ 0.31	\$ 0.60	\$ 0.40	\$ 0.34	\$ 0.45	\$ (1.13)
Diluted (\$)	0.47	0.35	0.31	0.59	0.40	0.34	0.44	(1.13)
Adjusted net earnings per common share:								
Basic (\$)	\$ 0.83	\$ 0.73	\$ 0.88	\$ 0.96	\$ 0.99	\$ 0.90	\$ 0.85	\$ 0.74
Diluted (\$)	0.82	0.72	0.87	0.95	0.98	0.89	0.84	0.74
Average national food price inflation (as measured by CPI)	4.3%	4.6%	4.1%	3.5%	3.8%	2.8%	3.9%	2.5%
Food retail same-store sales growth	2.0%	2.0%	2.4%	2.4%	1.3%	2.6%	2.1%	1.8%
Drug retail same-store sales growth	6.3%	3.1%	5.0%	3.8%	4.9%	2.5%	3.8%	2.5%

CPI does not necessarily reflect the effect of inflation on the specific mix of goods sold in Loblaw stores.

Over the past eight quarters, net retail square footage increased by 17.9 million square feet, including 18.0 million square feet contributed by Shoppers Drug Mart at acquisition, to 69.8 million square feet.

## **Net Earnings (Loss) Available to Common Shareholders of the Company and Diluted Net Earnings (Loss) Per Common Share**

Adjusted net earnings available to common shareholders of the Company and adjusted diluted net earnings per common share for the last eight quarters were impacted by the following factors:

- seasonality, which was greatest in the fourth quarter and least in the first quarter;
- the timing of holidays;
- the 53rd week in the fourth quarter of 2014;
- the acquisition of Shoppers Drug Mart, including acquisition-related accounting adjustments; and
- acquisition-related net synergies.

Net earnings (loss) available to common shareholders of the Company and diluted net earnings (loss) per common share for the last eight quarters were impacted by the items described above, including the impact of the significant items set out in Section 12 “Non-GAAP Financial Measures” of the MD&A, as well as the following significant items:

- the impairment of Drug retail ancillary assets held for sale;
- the modifications to the fee arrangements with franchisees of certain franchise banners; and
- the transition of certain stores to more cost effective and efficient labour agreements.

## **8. Internal Control over Financial Reporting**

Management is responsible for establishing and maintaining a system of disclosure controls and procedures to provide reasonable assurance that all material information relating to the Company and its subsidiaries is gathered and reported to senior management on a timely basis so that appropriate decisions can be made regarding public disclosure.

Management is also responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial reports for external purposes in accordance with IFRS.

In designing such controls, it should be recognized that due to inherent limitations, any controls, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and may not prevent or detect misstatements. Additionally, management is required to use judgment in evaluating controls and procedures.

**Changes in Internal Control over Financial Reporting** There were no changes in the Company's internal control over financial reporting in the first quarter of 2016 that materially affected, or are reasonably likely to materially affect the Company's internal control over financial reporting.

## **9. Enterprise Risks and Risk Management**

A detailed full set of risks inherent in the Company's business are included in the Company's AIF for the year ended January 2, 2016 and the Company's MD&A in the Company's 2015 Annual Report, which are hereby incorporated by reference. The Company's 2015 Annual Report and AIF are available online on [www.sedar.com](http://www.sedar.com). Those risks and risk management strategies remain unchanged.

## **10. Accounting Standards**

The Company implemented the amendments to IAS 1, “Presentation of Financial Statements”, in the first quarter of 2016, with no significant impact on the Company's unaudited interim period condensed consolidated financial statements.

## **11. Outlook<sup>(3)</sup>**

Loblaw remains focused on its strategic framework, delivering the best in food, best in health and beauty, operational excellence and growth. This strategic framework is supported by a financial strategy of maintaining a stable trading environment that targets positive same-store sales and stable gross margin; surfacing efficiencies; delivering synergies as a result of its acquisition of Shoppers Drug Mart; and returning capital to shareholders. In 2016, the Company expects to:

- deliver positive same-store sales and stable gross margin in its Retail segment in a highly competitive grocery market and with continued negative pressure from healthcare reform;
- grow adjusted net earnings;
- invest approximately \$1.3 billion in capital expenditures, including \$1.0 billion in its Retail segment; and
- return capital to shareholders by allocating a significant portion of free cash flow to share repurchases.

## 12. Non-GAAP Financial Measures

The Company uses the following non-GAAP financial measures: Retail segment adjusted gross profit, Retail segment adjusted gross profit percentage, EBITDA, adjusted EBITDA, adjusted EBITDA margin, adjusted net interest expense and other financing charges, adjusted income taxes, adjusted income tax rate, adjusted net earnings, adjusted diluted net earnings per common share, free cash flow, retail debt to rolling year retail adjusted EBITDA, rolling year adjusted return on equity, rolling year adjusted return on capital and with respect to Choice Properties: adjusted funds from operations. The Company believes these non-GAAP financial measures provide useful information to both management and investors in measuring the financial performance and financial condition of the Company for the reasons outlined below.

Management uses these and other non-GAAP financial measures to exclude the impact of certain expenses and income that must be recognized under GAAP when analyzing underlying consolidated and segment operating performance, as the excluded items are not necessarily reflective of the Company's underlying operating performance and make comparisons of underlying financial performance between periods difficult. The Company excludes additional items if it believes doing so would result in a more effective analysis of underlying operating performance. The exclusion of certain items does not imply that they are non-recurring.

These measures do not have a standardized meaning prescribed by GAAP and therefore they may not be comparable to similarly titled measures presented by other publicly traded companies and should not be construed as an alternative to other financial measures determined in accordance with GAAP.

**Retail Segment Adjusted Gross Profit and Retail Segment Adjusted Gross Profit Percentage** The following table reconciles the Retail segment adjusted gross profit to Retail segment gross profit. Retail segment adjusted gross profit percentage is calculated as adjusted Retail segment gross profit divided by Retail segment sales. The Company believes that Retail segment adjusted gross profit is useful in assessing the Retail segment's underlying operating performance and in making decisions regarding the ongoing operations of the business.

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars)	2016 (12 weeks)	2015 (12 weeks)
Retail segment gross profit	\$ 2,776	\$ 2,624
Add impact of the following:		
Restructuring and other related costs	1	—
Retail segment adjusted gross profit	\$ 2,777	\$ 2,624

**EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin** The following table reconciles earnings before income taxes, net interest expense and other financing charges and depreciation and amortization ("EBITDA"), adjusted EBITDA and adjusted operating income to operating income, which is reconciled to GAAP net earnings measures reported in the unaudited interim period condensed consolidated statements of earnings for the periods ended March 26, 2016 and March 28, 2015. The Company believes that adjusted EBITDA is useful in assessing the performance of its ongoing operations and its ability to generate cash flows to fund its cash requirements, including the Company's capital investment program.

Adjusted EBITDA margin is calculated as adjusted EBITDA divided by revenue.

	2016 (12 weeks)					2015 (12 weeks)				
(millions of Canadian dollars)	Retail	Financial Services <sup>(4)</sup>	Choice Properties <sup>(4)</sup>	Consolidation and Eliminations	Consolidated	Retail	Financial Services <sup>(4)</sup>	Choice Properties <sup>(4)</sup>	Consolidation and Eliminations	Consolidated
Net earnings attributable to shareholders of the Company					\$ 196					\$ 146
Add (deduct) impact of the following:										
Non-Controlling Interests					(9)					—
Net interest expense and other financing charges					157					192
Income taxes					92					76
Operating income	\$ 393	\$ 41	\$ 136	\$ (134)	\$ 436	\$ 370	\$ 42	\$ 127	\$ (125)	\$ 414
Depreciation and amortization	362	3	—	3	368	364	3	—	3	370
EBITDA	\$ 755	\$ 44	\$ 136	\$ (131)	\$ 804	\$ 734	\$ 45	\$ 127	\$ (122)	\$ 784
Operating income	\$ 393	\$ 41	\$ 136	\$ (134)	\$ 436	\$ 370	\$ 42	\$ 127	\$ (125)	\$ 414
Add (deduct) impact of the following:										
Amortization of intangible assets acquired with Shoppers Drug Mart	124	—	—	—	124	124	—	—	—	124
Fair value adjustment on fuel and foreign currency contracts	10	—	—	—	10	(12)	—	—	—	(12)
Prior year tax assessment	10	—	—	—	10	—	—	—	—	—
Fixed asset and other related impairments, net of recoveries	2	—	—	—	2	3	—	—	—	3
Pension annuities and buy-outs	2	—	—	—	2	—	—	—	—	—
Restructuring and other related costs	1	—	—	—	1	12	—	—	—	12
Shoppers Drug Mart acquisition-related cost, net of impact from divestitures	—	—	—	—	—	2	—	—	—	2
Adjusted operating income	\$ 542	\$ 41	\$ 136	\$ (134)	\$ 585	\$ 499	\$ 42	\$ 127	\$ (125)	\$ 543
Depreciation and amortization	362	3	—	3	368	364	3	—	3	370
Less: Amortization of intangible assets acquired with Shoppers Drug Mart	(124)	—	—	—	(124)	(124)	—	—	—	(124)
Adjusted EBITDA	\$ 780	\$ 44	\$ 136	\$ (131)	\$ 829	\$ 739	\$ 45	\$ 127	\$ (122)	\$ 789

**Amortization of intangible assets acquired with Shoppers Drug Mart** The acquisition of Shoppers Drug Mart in 2014 included approximately \$6,050 million of definite life intangible assets, which are being amortized over their estimated useful lives and were recognized in the SG&A. Annual amortization associated with the acquired intangibles will be approximately \$550 million over the next eight years, and will decrease thereafter.

**Fair value adjustment on fuel and foreign currency contracts** The Company is exposed to commodity price and U.S. dollar exchange rate fluctuations. In accordance with the Company's commodity risk management policy, the Company enters into exchange traded futures contracts and forward contracts to minimize cost volatility relating to fuel prices and the U.S. dollar exchange rate. These derivatives are not acquired for trading or speculative purposes. Pursuant to the Company's derivative instruments accounting policy, changes in the fair value of these instruments, which include realized and unrealized gains and losses, are recorded in operating income. Despite the impact of accounting for these commodity and foreign currency derivatives on the Company's reported results, the derivatives have the economic impact of largely mitigating the associated risks arising from price and exchange rate fluctuations in the underlying commodities and U.S. dollar commitments.

**Prior year tax assessment** During the first quarter of 2016, the province of Ontario enacted retroactive amendments to the Land Transfer Tax Act. The amendments were applicable to land transfer activities between related parties that occurred on or after July 19, 1989. The amendments impacted certain land transfers between the Company and Choice Properties at the time of the initial public offering, resulting in a charge of \$10 million to the SG&A in the Retail segment in the first quarter of 2016.

**Fixed asset and other related impairments, net of recoveries** At each balance sheet date, the Company assesses and, when required, records impairments and recoveries of previous impairments related to the carrying value of its fixed assets, investment properties and intangible assets.

**Pension annuities and buy-outs** The Company is undertaking several annuity purchases and pension buy-outs in respect of former employees designed to reduce its defined benefit pension plan obligation and decrease future pension volatility and risks.

**Restructuring and other related costs** The Company continuously evaluates strategic and cost reduction initiatives related to its store infrastructure, distribution networks and administrative infrastructure with the objective of ensuring a low cost operating structure. Restructuring activities related to these initiatives are ongoing.

**Shoppers Drug Mart acquisition-related costs, net of impact from divestitures** In the first quarter of 2015, the Company completed all remaining divestitures required by the Competition Bureau and recorded a divestiture loss of \$2 million.

**Adjusted Net Interest Expense and Other Financing Charges** The following table reconciles adjusted net interest expense and other financing charges to net interest expense and other financing charges in the unaudited interim period condensed consolidated statements of earnings for the periods ended March 26, 2016 and March 28, 2015. The Company believes that adjusted net interest expense and other financing charges is useful in assessing the Company's underlying financial performance and in making decisions regarding the financial operations of the business.

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars)	2016 (12 weeks)	2015 (12 weeks)
Net interest expense and other financing charges	\$ 157	\$ 192
Deduct impact of the following:		
Fair value adjustment to the Trust Unit Liability	32	58
Accelerated amortization of deferred financing costs	—	3
Adjusted net interest expense and other financing charges	\$ 125	\$ 131

**Fair value adjustment to the Trust Unit Liability** The Company is exposed to market price fluctuations as a result of the Units held by unitholders other than the Company. These Units are presented as a liability on the Company's unaudited interim period condensed consolidated balance sheet as they are redeemable for cash at the option of the holder, subject to certain restrictions. This liability is recorded at fair value at each reporting date based on the market price of Units at the end of each period. An increase (decrease) in market price of Units results in a charge (reduction) to net interest expense and other financing charges.

**Accelerated amortization of deferred financing costs** The Company records charges related to accelerated amortization of deferred financing costs due to early repayments of debt.



**Adjusted Income Taxes and Adjusted Income Tax Rate** The Company believes adjusted income taxes is useful in assessing the underlying operating performance and in making decisions regarding the ongoing operations of its business.

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)
Adjusted operating income <sup>(i)</sup>	\$ 585	\$ 543
Adjusted net interest expense and other financing charges <sup>(i)</sup>	125	131
Adjusted earnings before taxes	\$ 460	\$ 412
Income taxes	\$ 92	\$ 76
Add (deduct) impact of the following:		
Tax impact of items included in adjusted earnings before taxes <sup>(ii)</sup>	39	35
Statutory corporate income tax rate change	(3)	—
Adjusted income taxes	\$ 128	\$ 111
Effective tax rate	33.0%	34.2%
Adjusted income tax rate	27.8%	26.9%

(i) See reconciliations of adjusted operating income and adjusted net interest expense and other financing charges above.

(ii) See the EBITDA, adjusted EBITDA and adjusted EBITDA margin table and the adjusted net interest expense and other financing charges table above for a complete list of items included in adjusted earnings before taxes.

Adjusted income tax rate is calculated as adjusted income taxes divided by the sum of adjusted operating income less adjusted net interest expense and other financing charges.

**Statutory corporate income tax rate change** The Company's deferred income tax assets and liabilities are impacted by changes to provincial and federal statutory corporate income tax rates resulting in a charge or benefit to earnings. The Company implements changes in the statutory corporate income tax rate in the same period the change is substantively enacted by the legislative body.

In the first quarter of 2016, the government of New Brunswick announced an increase to the statutory corporate income tax rate from 12% to 14% effective April 1, 2016 that was enacted in the first quarter. As a result, Loblaw recorded a charge related to the remeasurement of deferred tax assets and liabilities.

**Adjusted Net Earnings and Adjusted Diluted Net Earnings Per Common Share** The Company believes adjusted net earnings and adjusted diluted net earnings per common share are useful in assessing the Company's underlying operating performance and in making decisions regarding the ongoing operations of its business.

The following table reconciles adjusted diluted net earnings per common share to GAAP diluted net earnings per common share as reported for the periods ended March 26, 2016 and March 28, 2015:

(\$ except where otherwise indicated)	2016 (12 weeks)	2015 (12 weeks)
Diluted net earnings per common share	\$ 0.47	\$ 0.35
Add (deduct) impact of the following:		
Amortization of intangible assets acquired with Shoppers Drug Mart	0.22	0.22
Fair value adjustment to the Trust Unit Liability <sup>(i)</sup>	0.08	0.14
Fair value adjustment on fuel and foreign currency contracts	0.02	(0.02)
Prior year tax assessment	0.02	—
Statutory corporate income tax rate change	0.01	—
Restructuring and other related costs	—	0.02
Accelerated amortization of deferred financing costs	—	0.01
Adjusted diluted net earnings per common share	\$ 0.82	\$ 0.72
Diluted weighted average common shares outstanding (millions)	412.6	416.1
Adjusted net earnings attributable to shareholders of the Company (millions of Canadian dollars)	\$ 341	\$ 301
Less: Prescribed dividends on preferred shares in share capital (millions of Canadian dollars)	(3)	—
Adjusted net earnings available to common shareholders of the Company (millions of Canadian dollars)	\$ 338	\$ 301

(i) Gains or losses related to the fair value adjustment to the Trust Unit Liability are not subject to tax.

**Free Cash Flow** The following table reconciles free cash flow used in assessing the Company's financial condition to GAAP measures for the periods ended March 26, 2016 and March 28, 2015. The Company believes that free cash flow is the appropriate measure in assessing the Company's cash available for additional financing and investing activities.

(millions of Canadian dollars)	2016 (12 weeks)	2015 (12 weeks)
Cash flows from operating activities	\$ 813	\$ 517
Less:		
Capital investments	157	231
Interest paid	144	142
Free cash flow	\$ 512	\$ 144

**Choice Properties' Adjusted Funds from Operations** The following table reconciles Choice Properties' adjusted funds from operations to GAAP measures for the periods ended March 26, 2016 and March 28, 2015. The Company believes adjusted funds from operations is useful in measuring economic performance and is indicative of Choice Properties' ability to pay distributions.

(millions of Canadian dollars)	2016 (12 weeks)	2015 (12 weeks)
<b>Net Loss</b>	<b>\$ (132)</b>	<b>\$ (211)</b>
Fair value adjustments on Class B Limited Partnership units	181	254
Fair value adjustments on investment properties	14	1
Fair value adjustments on unit-based compensation	1	—
Fair value adjustments of investment property held in equity accounted joint venture	(14)	—
Distributions on Class B Limited Partnership units	53	50
<b>Funds from Operations</b>	<b>\$ 103</b>	<b>\$ 94</b>
Straight-line rental revenue	(9)	(9)
Amortization of finance charges	(1)	—
Unit-based compensation expense	1	—
Sustaining property and leasing capital expenditures, normalized <sup>(i)</sup>	(11)	(10)
<b>Adjusted Funds from Operations</b>	<b>\$ 83</b>	<b>\$ 75</b>

(i) Seasonality impacts the timing of capital expenditures. The adjusted funds from operations calculation has been adjusted for this factor to make the quarters more comparable.

### 13. Additional Information

Additional information about the Company has been filed electronically with various securities regulators in Canada through the System for Electronic Document Analysis and Retrieval (SEDAR) and is available online at [sedar.com](http://sedar.com) and with OSFI as the primary regulator for the Company's subsidiary, PC Bank.

May 3, 2016  
Toronto, Canada

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### MD&A Endnotes

- (1) For financial definitions and ratios refer to the Glossary of Terms on page 120 of the Company's 2015 Annual Report.
  - (2) See Section 12 "Non-GAAP Financial Measures".
  - (3) To be read in conjunction with Section 1 "Forward-Looking Statements".
  - (4) For segment presentation purposes, the results are for the periods ended March 31, 2016 and March 31, 2015, consistent with Financial Services' and Choice Properties' fiscal calendars. Adjustments to March 26, 2016 and March 28, 2015 are included in Consolidation and Eliminations. See Section 12 "Non-GAAP Financial Measures" and Note 20 "Segment Information" in the Company's 2016 unaudited interim period condensed consolidated financial statements.
  - (5) 2015 comparative Food retail same-store sales growth also excludes the negative impact of a change in distribution model by a tobacco supplier, which had no impact in the current period.
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## Financial Results

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## Condensed Consolidated Statements of Earnings

	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
(millions of Canadian dollars except where otherwise indicated) (unaudited)		
<b>Revenue</b>	<b>\$ 10,381</b>	<b>\$ 10,048</b>
<b>Cost of Merchandise Inventories Sold</b>	<b>7,394</b>	<b>7,221</b>
<b>Selling, General and Administrative Expenses</b>	<b>2,551</b>	<b>2,413</b>
<b>Operating Income</b>	<b>\$ 436</b>	<b>\$ 414</b>
Net interest expense and other financing charges (note 4)	157	192
<b>Earnings Before Income Taxes</b>	<b>\$ 279</b>	<b>\$ 222</b>
Income taxes (note 5)	92	76
<b>Net Earnings</b>	<b>\$ 187</b>	<b>\$ 146</b>
Attributable to:		
Shareholders of the Company	\$ 196	\$ 146
Non-Controlling Interests	(9)	—
<b>Net Earnings</b>	<b>\$ 187</b>	<b>\$ 146</b>
<b>Net Earnings per Common Share (\$) (note 6)</b>		
Basic	\$ 0.47	\$ 0.35
Diluted	\$ 0.47	\$ 0.35
<b>Weighted Average Common Shares Outstanding (millions) (note 6)</b>		
Basic	409.0	412.0
Diluted	412.6	416.1

See accompanying notes to the unaudited interim period condensed consolidated financial statements.

## Condensed Consolidated Statements of Comprehensive Income

(millions of Canadian dollars) (unaudited)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
Net Earnings	\$ 187	\$ 146
Other comprehensive income (loss), net of taxes		
Items that are or may be subsequently reclassified to profit or loss:		
Foreign currency translation adjustment gain	\$ 4	\$ 7
Unrealized loss on cash flow hedges (note 17)	(2)	—
Items that will not be reclassified to profit or loss:		
Net defined benefit plan actuarial losses (note 16)	(82)	(15)
Other comprehensive loss	\$ (80)	\$ (8)
<b>Total Comprehensive Income</b>	<b>\$ 107</b>	<b>\$ 138</b>
Attributable to:		
Shareholders of the Company	\$ 116	\$ 138
Non-Controlling Interests	(9)	—
<b>Total Comprehensive Income</b>	<b>\$ 107</b>	<b>\$ 138</b>

See accompanying notes to the unaudited interim period condensed consolidated financial statements.

## Condensed Consolidated Statements of Changes in Equity

(millions of Canadian dollars except where otherwise indicated) (unaudited)	Preferred Share Capital	Common Share Capital	Retained Earnings	Contributed Surplus	Accumulated Other Comprehensive Income	Non- Controlling Interests	Total Equity
<b>Balance at January 2, 2016</b>	\$ 221	\$ 7,851	\$ 4,954	\$ 102	\$ 23	\$ 13	\$ 13,164
Net earnings (loss)	\$ —	\$ —	\$ 196	\$ —	\$ —	\$ (9)	\$ 187
Other comprehensive (loss) income	—	—	(82)	—	2	—	(80)
<b>Total Comprehensive Income (Loss)</b>	\$ —	\$ —	\$ 114	\$ —	\$ 2	\$ (9)	\$ 107
Common shares purchased and cancelled (note 14)	—	(65)	(166)	—	—	—	(231)
Net effect of equity-based compensation (notes 14 and 15)	—	32	(17)	(24)	—	—	(9)
Shares purchased and held in trust (note 14)	—	(24)	(66)	—	—	—	(90)
Shares released from trust (notes 14 and 15)	—	12	33	—	—	—	45
Dividends declared (note 14)	—	—	(105)	—	—	—	(105)
Net contribution from non-controlling interests	—	—	—	—	—	2	2
	\$ —	\$ (45)	\$ (207)	\$ (24)	\$ 2	\$ (7)	\$ (281)
<b>Balance at March 26, 2016</b>	\$ 221	\$ 7,806	\$ 4,747	\$ 78	\$ 25	\$ 6	\$ 12,883

(millions of Canadian dollars except where otherwise indicated) (unaudited)	Preferred Share Capital	Common Share Capital	Retained Earnings	Contributed Surplus	Accumulated Other Comprehensive Income	Non- Controlling Interests	Total Equity
<b>Balance at January 3, 2015</b>	\$ —	\$ 7,857	\$ 4,810	\$ 104	\$ 8	\$ 8	\$ 12,787
Net earnings	\$ —	\$ —	\$ 146	\$ —	\$ —	\$ —	\$ 146
Other comprehensive (loss) income	—	—	(15)	—	7	—	(8)
<b>Total Comprehensive Income</b>	\$ —	\$ —	\$ 131	\$ —	\$ 7	\$ —	\$ 138
Common shares purchased and cancelled (note 14)	—	(5)	(12)	—	—	—	(17)
Net effect of equity-based compensation (notes 14 and 15)	—	17	(1)	—	—	—	16
Shares purchased and held in trust (note 14)	—	(7)	(17)	—	—	—	(24)
Shares released from trust (notes 14 and 15)	—	1	11	—	—	—	12
Dividends declared (note 14)	—	—	(101)	—	—	—	(101)
	\$ —	\$ 6	\$ 11	\$ —	\$ 7	\$ —	\$ 24
<b>Balance at March 28, 2015</b>	\$ —	\$ 7,863	\$ 4,821	\$ 104	\$ 15	\$ 8	\$ 12,811

See accompanying notes to the unaudited interim period condensed consolidated financial statements.

## Condensed Consolidated Balance Sheets

(millions of Canadian dollars) (unaudited)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
<b>Assets</b>			
Current Assets			
Cash and cash equivalents (note 7)	\$ 1,243	\$ 1,013	\$ 1,018
Short term investments (note 7)	70	44	64
Accounts receivable	1,164	1,227	1,325
Credit card receivables (note 8)	2,594	2,478	2,790
Inventories (note 9)	4,208	4,411	4,322
Income tax recoverable	—	52	—
Prepaid expenses and other assets	240	214	265
Assets held for sale	52	14	71
Total Current Assets	\$ 9,571	\$ 9,453	\$ 9,855
Fixed Assets	10,336	10,297	10,480
Investment Properties	225	186	160
Intangible Assets	9,059	9,533	9,164
Goodwill	3,366	3,325	3,362
Deferred Income Tax Assets	131	156	132
Franchise Loans Receivable (note 17)	314	388	329
Other Assets (note 10)	365	318	457
<b>Total Assets</b>	<b>\$ 33,367</b>	<b>\$ 33,656</b>	<b>\$ 33,939</b>
<b>Liabilities</b>			
Current Liabilities			
Bank indebtedness	\$ 291	\$ 299	\$ 143
Trade payables and other liabilities	4,793	4,680	5,106
Provisions	110	78	127
Income taxes payable	91	—	82
Short term debt (note 11)	350	505	550
Long term debt due within one year (note 12)	684	445	998
Associate interest	213	187	216
Capital securities	—	225	—
Total Current Liabilities	\$ 6,532	\$ 6,419	\$ 7,222
Provisions	124	77	131
Long Term Debt (note 12)	10,395	10,922	10,013
Trust Unit Liability (note 17)	858	784	821
Deferred Income Tax Liabilities	1,784	1,837	1,834
Other Liabilities (note 13)	791	806	754
<b>Total Liabilities</b>	<b>\$ 20,484</b>	<b>\$ 20,845</b>	<b>\$ 20,775</b>
<b>Equity</b>			
Preferred Share Capital	\$ 221	\$ —	\$ 221
Common Share Capital (note 14)	7,806	7,863	7,851
Retained Earnings	4,747	4,821	4,954
Contributed Surplus (note 15)	78	104	102
Accumulated Other Comprehensive Income	25	15	23
<b>Total Equity Attributable to Shareholders of the Company</b>	<b>\$ 12,877</b>	<b>\$ 12,803</b>	<b>\$ 13,151</b>
Non-Controlling Interests	6	8	13
<b>Total Equity</b>	<b>\$ 12,883</b>	<b>\$ 12,811</b>	<b>\$ 13,164</b>
<b>Total Liabilities and Equity</b>	<b>\$ 33,367</b>	<b>\$ 33,656</b>	<b>\$ 33,939</b>

Contingent Liabilities (note 18).

See accompanying notes to the unaudited interim period condensed consolidated financial statements.



## Condensed Consolidated Statements of Cash Flows

(millions of Canadian dollars) (unaudited)		March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
<b>Operating Activities</b>			
Net earnings	\$	187	\$ 146
Adjustments for:			
Income taxes (note 5)		92	76
Net interest expense and other financing charges (note 4)		157	192
Depreciation and amortization		368	370
Net fixed asset and other related impairments		2	3
Loss (gain) on disposal of assets		3	(1)
	\$	809	\$ 786
Change in non-cash working capital		(137)	(302)
Change in credit card receivables (note 8)		196	152
Income taxes paid		(102)	(135)
Interest received		2	2
Other		45	14
<b>Cash Flows from Operating Activities</b>	\$	813	\$ 517
<b>Investing Activities</b>			
Fixed asset purchases	\$	(92)	\$ (204)
Intangible asset additions		(65)	(27)
Cash assumed on initial consolidation of franchises (note 3)		15	—
Change in short term investments (note 7)		(6)	(23)
Proceeds from disposal of assets		16	11
Other		(2)	(28)
<b>Cash Flows used in Investing Activities</b>	\$	(134)	\$ (271)
<b>Financing Activities</b>			
Change in bank indebtedness	\$	148	\$ 137
Change in short term debt (note 11)		(200)	(100)
Long Term Debt (note 12)			
Issued		390	255
Retired		(342)	(356)
Interest paid		(144)	(142)
Common Share Capital			
Issued (note 15)		27	14
Purchased and held in trust (note 14)		(90)	(24)
Purchased and cancelled (note 14)		(231)	(17)
Other		(7)	(6)
<b>Cash Flows used in Financing Activities</b>	\$	(449)	\$ (239)
Effect of foreign currency exchange rate changes on cash and cash equivalents	\$	(5)	\$ 7
Change in cash and cash equivalents	\$	225	\$ 14
Cash and cash equivalents, beginning of period		1,018	999
<b>Cash and Cash Equivalents, End of Period</b>	\$	1,243	\$ 1,013

See accompanying notes to the unaudited interim period condensed consolidated financial statements.

## Notes to the Unaudited Interim Period Condensed Consolidated Financial Statements

For the periods ended March 26, 2016 and March 28, 2015 (millions of Canadian dollars except where otherwise indicated)

### Note 1. Nature and Description of the Reporting Entity

Loblaw Companies Limited is a Canadian public company incorporated in 1956 and is Canada's food and pharmacy leader, the nation's largest retailer and the majority unitholder of Choice Properties Real Estate Investment Trust ("Choice Properties"). Loblaw provides Canadians with grocery, pharmacy, health and beauty, apparel, general merchandise, retail banking, credit card services, insurance and wireless mobile products and services. Its registered office is located at 22 St. Clair Avenue East, Toronto, Canada M4T 2S7. Loblaw Companies Limited and its subsidiaries are together referred to, in these consolidated financial statements, as the "Company" or "Loblaw".

The Company's controlling shareholder is George Weston Limited ("Weston") which owns approximately 46% of the Company's outstanding common shares. The Company's ultimate parent is Wittington Investments, Limited. The remaining common shares are widely held.

The Company has three reportable operating segments: Retail, Financial Services and Choice Properties (see note 20).

The Company's business is affected by seasonality and timing of holidays, relative to the Company's interim periods. Accordingly, quarterly performance is not necessarily indicative of annual performance. Historically, the Company has earned more revenue in the fourth quarter relative to the preceding quarters in the Company's fiscal year.

### Note 2. Significant Accounting Policies

The significant accounting policies and critical accounting estimates and judgments as disclosed in the Company's 2015 audited annual consolidated financial statements have been applied consistently in the preparation of these unaudited interim period condensed consolidated financial statements. These unaudited interim period condensed consolidated financial statements are presented in Canadian dollars.

#### Statement of Compliance

The unaudited interim period condensed consolidated financial statements are prepared in accordance with International Financial Reporting Standards and International Accounting Standard 34, "Interim Financial Reporting" as issued by the International Accounting Standards Board. The unaudited interim period condensed consolidated financial statements should be read in conjunction with the Company's 2015 audited annual consolidated financial statements and accompanying notes.

These unaudited interim period condensed consolidated financial statements were authorized for issuance by the Company's Board of Directors ("Board") on May 3, 2016.

#### Accounting Standards Implemented in 2016

The Company implemented the amendments to IAS 1, "Presentation of Financial Statements", in the first quarter of 2016, with no significant impact on the Company's unaudited interim period condensed consolidated financial statements.

### Note 3. Business Acquisitions

**Consolidation of Franchises** The Company consolidates certain of its franchisees as of the date the franchisee entered into a new franchise agreement with the Company. The assets acquired and liabilities assumed through the consolidation were valued at the acquisition date using fair values, which approximate the franchise carrying values at the date of acquisition. The results of operations of the acquired franchises were included in the Company's results of operations from the date of acquisition. As at March 26, 2016, the Company has not yet finalized the purchase price allocation related to these acquisitions.

The following table summarizes the amounts recognized for the assets acquired, the liabilities assumed and the non-controlling interests recognized at the acquisition date during the periods:

(millions of Canadian dollars)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
<b>Net Assets Acquired:</b>		
Cash and cash equivalents	\$ 15	\$ —
Inventories	21	—
Fixed assets	11	—
Trade payables and other liabilities <sup>(i)</sup>	(22)	—
Other liabilities <sup>(i)</sup>	(16)	—
Non-controlling interests	(9)	—
<b>Total Net Assets Acquired</b>	<b>\$ —</b>	<b>\$ —</b>

(i) On consolidation, Trade payables and other liabilities and Other Liabilities eliminate against existing Accounts receivable, Franchise Loans Receivable and franchise investments held by the Company.

#### Note 4. Net Interest Expense and Other Financing Charges

(millions of Canadian dollars)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
<b>Interest expense and other financing charges:</b>		
Long term debt	\$ 107	\$ 112
Borrowings related to credit card receivables	7	9
Trust Unit distributions	12	11
Post-employment and other long term employee benefits (note 16)	4	3
Independent funding trusts	3	4
Dividends on capital securities	—	3
Fair value adjustment to the Trust Unit Liability (note 17)	32	58
Bank indebtedness	1	—
Capitalized interest	(1)	(1)
	<b>\$ 165</b>	<b>\$ 199</b>
<b>Interest income:</b>		
Accretion income	\$ (3)	\$ (7)
Short term interest income	(2)	—
Derivative financial instruments (note 17)	(3)	—
	<b>\$ (8)</b>	<b>\$ (7)</b>
<b>Net interest expense and other financing charges</b>	<b>\$ 157</b>	<b>\$ 192</b>

#### Note 5. Income Taxes

Income tax expense for the first quarter of 2016 was \$92 million (2015 – \$76 million) and the effective income tax rate was 33.0% (2015 – 34.2%). The decrease in the effective tax rate compared to the first quarter of 2015 was primarily attributable to the decrease in the non-deductible fair value adjustment to the Trust Unit Liability, offset by an increase in the Alberta statutory corporate income tax rate from 10% to 12% enacted in the second quarter of 2015 and an increase in the New Brunswick statutory corporate income tax rate from 12% to 14% enacted in the first quarter of 2016.

**Note 6. Basic and Diluted Net Earnings per Common Share**

(millions of Canadian dollars except where otherwise indicated)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
Net earnings attributable to shareholders of the Company	\$ 196	\$ 146
Dividends on Preferred Shares in Equity	(3)	—
Net earnings available to common shareholders	\$ 193	\$ 146
Weighted average common shares outstanding (in millions) (note 14)	409.0	412.0
Dilutive effect of equity-based compensation (in millions)	3.2	3.6
Dilutive effect of certain other liabilities (in millions)	0.4	0.5
Diluted weighted average common shares outstanding (in millions)	412.6	416.1
Basic net earnings per common share (\$)	\$ 0.47	\$ 0.35
Diluted net earnings per common share (\$)	\$ 0.47	\$ 0.35

Excluded from the computation of diluted net earnings per common share were 2,668,529 (2015 – 10,533,262) potentially dilutive instruments, as they were anti-dilutive.

**Note 7. Cash and Cash Equivalents, Short Term Investments and Security Deposits**

The components of cash and cash equivalents, short term investments and security deposits were as follows:

**Cash and Cash Equivalents**

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Cash	\$ 585	\$ 522	\$ 352
Cash equivalents:			
Government treasury bills	222	478	208
Bankers' acceptances	214	12	213
Corporate commercial paper	222	1	96
Bank term deposits	—	—	129
Government agencies securities	—	—	20
Total cash and cash equivalents	\$ 1,243	\$ 1,013	\$ 1,018

**Short Term Investments**

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Government treasury bills	\$ 61	\$ 30	\$ 60
Bankers' acceptances	6	12	2
Corporate commercial paper	1	1	—
Other	2	1	2
Total short term investments	\$ 70	\$ 44	\$ 64

**Security Deposits**

As at March 26, 2016, the Company had agreements to cash collateralize certain of its uncommitted credit facilities up to an amount of \$147 million (March 28, 2015 – \$144 million; January 2, 2016 – \$149 million), of which \$2 million (March 28, 2015 – \$6 million; January 2, 2016 – \$2 million) was deposited with major financial institutions and classified as security deposits, included in other assets (note 10).

## Note 8. Credit Card Receivables

The components of credit card receivables were as follows:

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Gross credit card receivables	\$ 2,647	\$ 2,529	\$ 2,844
Allowance for credit card receivables	(53)	(51)	(54)
Credit card receivables	\$ 2,594	\$ 2,478	\$ 2,790
Securitized to independent securitization trusts:			
Securitized to <i>Eagle Credit Card Trust</i> ®	\$ 650	\$ 750	\$ 650
Securitized to Other Independent Securitization Trusts	350	505	550

The Company, through President's Choice Bank ("PC Bank"), participates in various securitization programs that provide a source of funds for the operation of its credit card business. PC Bank maintains and monitors the co-ownership interest in credit card receivables with independent securitization trusts, including *Eagle Credit Card Trust*® ("*Eagle*") and Other Independent Securitization Trusts, in accordance with its financing requirements.

The associated liability of *Eagle* is recorded in long term debt (see note 12). The associated liabilities of credit card receivables securitized to the Other Independent Securitization Trusts are recorded in short term debt (see note 11). In the first quarter of 2016, PC Bank recorded a \$200 million reduction (2015 – \$100 million reduction) of co-ownership interest in the securitized receivables held with the Other Independent Securitization Trusts.

Under its securitization programs, PC Bank is required to maintain, at all times, a credit card receivable pool balance equal to a minimum of 107% of the outstanding securitized liability and was in compliance with this requirement as at March 26, 2016 and throughout the quarter.

## Note 9. Inventories

For inventories recorded as at March 26, 2016, the Company recorded \$32 million (March 28, 2015 – \$22 million) as an expense for the write-down of inventories below cost to net realizable value. The write-down was included in cost of merchandise inventories sold. There were no reversals of previously recorded write-downs of inventories during the first quarters of 2016 and 2015.

## Note 10. Other Assets

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Sundry investments and other receivables	\$ 112	\$ 142	\$ 119
Accrued benefit plan asset	103	87	190
Interests in joint ventures	9	7	9
Other	141	82	139
Other assets	\$ 365	\$ 318	\$ 457

## Note 11. Short Term Debt

The outstanding short term debt balance of \$350 million (March 28, 2015 – \$505 million; January 2, 2016 – \$550 million) relates to credit card receivables securitized to the Other Independent Securitization Trusts with recourse (see note 8).

As at March 26, 2016, the aggregate gross potential liability under letters of credit for the benefit of the Other Independent Securitization Trusts was \$38 million (March 28, 2015 – \$52 million; January 2, 2016 – \$56 million), which represented 11% (March 28, 2015 – 10%; January 2, 2016 – 10%) of the securitized credit card receivables amount.

**Note 12. Long Term Debt**

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Debentures and Medium Term Notes	\$ 8,083	\$ 7,821	\$ 8,035
Unsecured Term Loan Facilities	298	1,022	298
Long Term Debt Secured by Mortgage	82	85	82
Guaranteed Investment Certificates	798	635	809
Independent Securitization Trust (note 8)	650	750	650
Independent Funding Trusts	547	496	529
Finance Lease Obligations	630	587	629
Committed Credit Facilities	16	—	—
Transaction costs and other	(25)	(29)	(21)
Total Long Term Debt	\$ 11,079	\$ 11,367	\$ 11,011
Long Term Debt due within one year	684	445	998
Long Term Debt	\$ 10,395	\$ 10,922	\$ 10,013

**Debentures and Medium Term Notes** The following table summarizes the debentures and Medium Term Notes ("MTNs") issued in the first quarters of 2016 and 2015:

(millions of Canadian dollars except where otherwise indicated)	Interest Rate	Maturity Date	March 26, 2016 (12 weeks) Principal Amount	March 28, 2015 (12 weeks) Principal Amount
Choice Properties senior unsecured debentures				
– Series G <sup>(i)</sup>	3.20%	March 7, 2023	\$ 250	\$ —
– Series H <sup>(i)</sup>	5.27%	March 7, 2046	100	—
– Series E	2.30%	September 14, 2020	—	250
Total Debentures and Medium Term Notes issued			\$ 350	\$ 250

(i) Offerings were made under the Choice Properties' Short Form Base Shelf Prospectus Supplement filed in the fourth quarter of 2015.

The following table summarizes the debentures and MTNs repaid in the first quarters of 2016 and 2015:

(millions of Canadian dollars except where otherwise indicated)	Interest Rate	Maturity Date	March 26, 2016 (12 weeks) Principal Amount	March 28, 2015 (12 weeks) Principal Amount
Choice Properties senior unsecured debentures – Series 5	3.00%	March 7, 2016	\$ 300	\$ —
Total Debentures and Medium Term Notes repaid			\$ 300	\$ —

**Unsecured Term Loan Facilities** The unsecured term loan facilities contained certain financial covenants, with which the Company was in compliance as at March 26, 2016 and throughout the quarter.

**Guaranteed Investment Certificates** The following table summarizes PC Bank's Guaranteed Investment Certificates ("GICs") activity, before commissions, for the first quarters of 2016 and 2015:

(millions of Canadian dollars)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
Balance, beginning of period	\$ 809	\$ 634
GICs issued	6	5
GICs matured	(17)	(4)
Balance, end of period	\$ 798	\$ 635

**Independent Securitization Trust** The notes issued by *Eagle* are MTNs, which are collateralized by PC Bank's credit card receivables (see note 8). As at March 26, 2016, the aggregate gross potential liability under letters of credit for the benefit of *Eagle* was \$36 million (March 28, 2015 – \$68 million; January 2, 2016 – \$36 million), which represented 9% (March 28, 2015 – 9%; January 2, 2016 – 9%) of the outstanding *Eagle* notes issued prior to 2015.

**Independent Funding Trusts** As at March 26, 2016, the independent funding trusts had drawn \$547 million (March 28, 2015 – \$496 million; January 2, 2016 – \$529 million) from the revolving committed credit facility that is the source of funding to the independent funding trusts.

The Company provides credit enhancement in the form of a standby letter of credit for the benefit of the independent funding trusts in the amount of \$58 million (March 28, 2015 – \$52 million; January 2, 2016 – \$53 million), representing not less than 10% (March 28, 2015 and January 2, 2016 – 10%, respectively) of the principal amount of loans outstanding.

**Committed Credit Facilities** The components of the committed lines of credit as of March 26, 2016, March 28, 2015 and January 2, 2016 were as follows:

(millions of Canadian dollars)	As at March 26, 2016		As at March 28, 2015		As at January 2, 2016	
	Available	Drawn	Available	Drawn	Available	Drawn
Loblaw's Committed Credit Facility	\$ 1,000	—	\$ 1,000	—	\$ 1,000	—
Choice Properties' Committed Credit Facility	500	16	500	—	500	—
Total Committed Lines of Credit	\$ 1,500	16	\$ 1,500	—	\$ 1,500	—

**Long Term Debt Due Within One Year** The following table summarizes long term debt due within one year:

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Debentures and MTNs	\$ 525	\$ —	\$ 825
Long Term Debt Secured by Mortgage	4	3	5
GICs	100	42	112
Independent Securitization Trusts	—	350	—
Finance Lease Obligations	55	50	56
Long term debt due within one year	\$ 684	\$ 445	\$ 998

**Note 13. Other Liabilities**

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Net defined benefit plan obligation	\$ 351	\$ 340	\$ 312
Other long term employee benefit obligation	116	116	116
Deferred lease obligation	105	86	101
Fair value of acquired leases	87	101	90
Equity-based compensation liability (note 15)	7	8	5
Other	125	155	130
Other liabilities	\$ 791	\$ 806	\$ 754

**Note 14. Share Capital**

**Common Shares (authorized – unlimited)** Common shares issued are fully paid and have no par value. The activity in the common shares issued and outstanding during the periods was as follows:

	March 26, 2016 (12 weeks)		March 28, 2015 (12 weeks)	
(millions of Canadian dollars except where otherwise indicated)	Number of Common Shares	Common Share Capital	Number of Common Shares	Common Share Capital
Issued and outstanding, beginning of period	409,985,226	\$ 7,861	412,480,891	\$ 7,860
Issued for settlement of stock options	731,214	32	404,198	17
Purchased and cancelled	(3,392,000)	(65)	(280,100)	(5)
Issued and outstanding, end of period	407,324,440	\$ 7,828	412,604,989	\$ 7,872
Shares held in trust, beginning of period	(643,452)	\$ (10)	(555,046)	\$ (3)
Purchased for future settlement of RSUs and PSUs	(1,250,000)	(24)	(376,403)	(7)
Released for settlement of RSUs and PSUs (note 15)	706,134	12	297,767	1
Shares held in trust, end of period	(1,187,318)	\$ (22)	(633,682)	\$ (9)
Issued and outstanding, net of shares held in trust, end of period	406,137,122	\$ 7,806	411,971,307	\$ 7,863
Weighted average outstanding, net of shares held in trust	409,012,769		411,965,622	

**Normal Course Issuer Bid** Activity under the Company's Normal Course Issuer Bid ("NCIB") is summarized as follows:

(millions of Canadian dollars except where otherwise indicated)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
Common shares repurchased under the NCIB for cancellation (number of shares)	3,392,000	280,100
Cash consideration paid	\$ 231	\$ 17
Premium charged to Retained Earnings	166	12
Reduction in Common Share Capital	65	5
Common shares repurchased under the NCIB and held in trust (number of shares)	1,250,000	376,403
Cash consideration paid	\$ 90	\$ 24
Premium charged to Retained Earnings	66	17
Reduction in Common Share Capital	24	7



Subsequent to the end of the first quarter of 2016, the Company renewed its NCIB to purchase on the Toronto Stock Exchange ("TSX") or through alternative trading systems up to 21,401,867 of the Company's common shares, representing approximately 10% of the public float. In accordance with the rules and by-laws of the TSX, the Company may purchase its common shares from time to time at the then market price of such shares.

**Dividends** The following table summarizes the Company's cash dividends declared for 2016 and 2015:

(millions of Canadian dollars except where otherwise indicated)	March 26, 2016 <sup>(i)</sup> (12 weeks)	March 28, 2015 (12 weeks)
Dividends declared:		
Common Share – \$0.25 per share (2015 – \$0.245)	\$ 102	\$ 101
Second Preferred Share, Series A – nil per share (2015 – \$0.37) <sup>(ii)</sup>	—	3
Second Preferred Share, Series B – \$0.33 per share (2015 – nil)	3	—
Total dividends declared	\$ 105	\$ 104

(i) The first quarter dividends for 2016 of \$0.25 per share declared on common shares have a payment date of April 1, 2016. The first quarter dividends for 2016 of \$0.33 per share declared on Second Preferred Shares, Series B have a payment date of March 31, 2016.

(ii) For financial statement purposes, Second Preferred Shares, Series A dividends of \$3 million were included as a component of net interest expense and other financing charges.

Subsequent to the end of the first quarter of 2016, the Board declared a quarterly dividend of \$0.26 per common share, an increase of 4.0%, payable on July 1, 2016 to shareholders of record on June 15, 2016 and a dividend on the Second Preferred Shares, Series B of \$0.33 per share payable on June 30, 2016 to shareholders of record on June 15, 2016.

#### Note 15. Equity-Based Compensation

The Company's equity-based compensation expense, which includes Loblaw Stock Option, Restricted Share Unit ("RSU"), Performance Share Unit ("PSU"), Director Deferred Share Unit, Executive Deferred Share Unit plans, and the unit-based compensation plans of Choice Properties, was \$16 million for the first quarter of 2016 (2015 – \$17 million). The expense was recognized in operating income.

The carrying amount of the Company's equity-based compensation arrangements are recorded on the consolidated balance sheets as follows:

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Trade payables and other liabilities	\$ 4	\$ 2	\$ 4
Other liabilities (note 13)	7	8	5
Contributed surplus	78	104	102

The following are details related to the equity-based compensation plans of the Company:

**Stock Option Plan** The following is a summary of the Company's stock option plan activity:

(Number of Options)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
Outstanding options, beginning of period	7,411,405	8,364,884
Granted	1,270,919	1,515,031
Exercised	(731,214)	(404,198)
Forfeited/cancelled	(64,635)	(48,219)
Outstanding options, end of period	7,886,475	9,427,498

During the first quarter of 2016, the Company granted stock options with a weighted average exercise price of \$68.94 (2015 – \$63.49). In addition, the Company issued common shares on the exercise of stock options with a weighted average market share price during the first quarter of 2016 of \$69.49 (2015 – \$63.21) and received cash consideration of \$27 million (2015 – \$14 million).

The fair value of stock options granted during the first quarter of 2016 was \$13 million (2015 – \$13 million). The assumptions used to measure the fair value of options granted during 2016 and 2015 under the Black-Scholes valuation model at date of grant were as follows:

	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
Expected dividend yield	1.4%	1.6%
Expected share price volatility	18.5% – 18.9%	18.8% – 20.1%
Risk-free interest rate	0.6% – 0.9%	0.8% – 1.1%
Expected life of options	3.9 – 6.3 years	3.9 – 6.3 years

Estimated forfeiture rates are incorporated into the measurement of stock option plan expense. The forfeiture rate applied as at March 26, 2016 was 10.0% (March 28, 2015 – 11.0%).

**Restricted Share Unit Plan** The following is a summary of the Company's RSU plan activity:

(Number of Awards)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
RSUs, beginning of period	887,792	1,462,790
Granted	234,476	249,711
Settled	(238,432)	(244,807)
Forfeited	(2,977)	(28,834)
RSUs, end of period	880,859	1,438,860

The fair value of RSUs granted during the first quarter of 2016 was \$16 million (2015 – \$16 million).

**Performance Share Unit Plan** The following is a summary of the Company's PSU plan activity:

(Number of Awards)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
PSUs, beginning of period	1,100,356	1,019,304
Granted	370,262	238,757
Settled	(468,202)	(53,310)
Forfeited	(755)	(73,427)
PSUs, end of period	1,001,661	1,131,324

The fair value of PSUs granted during the first quarter of 2016 was \$14 million (2015 – \$15 million).

**Settlement of Awards from Shares Held in Trust** The Company settled RSUs and PSUs totaling 706,634 during the first quarter of 2016 (2015 – 298,117), of which 706,134 (2015 – 297,767) were settled through the trusts established for settlement of each of the RSU and PSU plans (see note 14).

The settlements in the first quarter of 2016 resulted in a net increase of \$16 million (2015 – \$10 million) to retained earnings and a \$12 million increase to common share capital (2015 – \$1 million).

## Note 16. Post-Employment and Other Long Term Employee Benefits

The costs and actuarial losses related to the Company's post-employment and other long term employee benefits during the periods were recorded as follows:

(millions of Canadian dollars)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
Post-employment benefit costs recognized in operating income	\$ 43	\$ 38
Other long term employee benefits costs recognized in operating income	5	4
Net interest on net defined benefit obligation included in net interest expense and other financing charges (note 4)	4	3
Actuarial losses before income taxes recognized in other comprehensive income	112	21

The actuarial losses recognized in the first quarter of 2016 were primarily driven by decreases in the discount rates and lower than expected returns on assets. In 2015 the actuarial losses recognized in the first quarter were primarily driven by decreases in the discount rates, partially offset by higher than expected returns on assets.

## Note 17. Financial Instruments

The following table presents the fair value hierarchy of financial assets and financial liabilities, excluding those classified as amortized cost that are short term in nature:

(millions of Canadian dollars)	As at March 26, 2016				As at March 28, 2015				As at January 2, 2016			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Financial assets:</b>												
Cash and cash equivalents	\$ 1,021	\$ 222	\$ —	\$ 1,243	\$ 1,012	\$ 1	\$ —	\$ 1,013	\$ 922	\$ 96	\$ —	\$ 1,018
Short term investments	67	3	—	70	42	2	—	44	62	2	—	64
Security deposits	2	—	—	2	6	—	—	6	2	—	—	2
Franchise loans receivable	—	—	314	314	—	—	388	388	—	—	329	329
Certain other assets <sup>(i)</sup>	24	2	49	75	26	31	69	126	25	2	59	86
Derivatives included in prepaid expenses and other assets	—	11	4	15	—	19	—	19	—	37	—	37
<b>Financial liabilities:</b>												
Capital securities <sup>(ii)</sup>	—	—	—	—	231	—	—	231	—	—	—	—
Long term debt	—	12,178	—	12,178	—	12,671	—	12,671	—	12,003	—	12,003
Trust unit liability	858	—	—	858	784	—	—	784	821	—	—	821
Certain other liabilities <sup>(i)</sup>	—	—	19	19	—	—	28	28	—	—	20	20
Derivatives included in trade payables and other liabilities	5	—	—	5	—	8	4	12	6	—	7	13

(i) Certain other assets and Certain other liabilities are included in the consolidated balance sheet in Other Assets and Other Liabilities, respectively.

(ii) In 2015, the Company redeemed its \$225 million of Capital Securities, representing all of the outstanding Second Preferred Shares, Series A. As at March 28, 2015, capital securities were classified as current liabilities.

The carrying values of the Company's financial instruments approximate their fair values except for long term debt and capital securities.

There were no transfers between levels of the fair value hierarchy during the period presented.

During the first quarter of 2016, the Company recognized a loss of \$5 million (2015 – gain of \$3 million) in operating income on financial instruments designated as fair value through profit or loss. In addition, during the first quarter of 2016, a net loss of \$32 million (2015 – net loss of \$38 million) was recorded in earnings before income taxes related to financial instruments required to be classified as fair value through profit or loss.

**Franchise Loans Receivable and Franchise Investments** The value of Loblaw franchise loans receivable of \$314 million (March 28, 2015 – \$388 million; January 2, 2016 – \$329 million) was recorded on the consolidated balance sheet. In 2016, the Company recorded a nominal loss (2015 – nominal loss) in operating income related to these loans receivable.

The value of Loblaw franchise investments of \$44 million (March 28, 2015 – \$63 million; January 2, 2016 – \$54 million) was recorded in other assets. During the first quarter of 2016, the Company recorded a nominal loss (2015 – loss of \$2 million) in operating income related to these investments.

**Securities Investments** PC Bank purchased and designated certain long term investments as available-for-sale financial assets, which are measured at fair value through other comprehensive income. As at March 26, 2016, the fair value of these investments of \$24 million (March 28, 2015 – \$26 million; January 2, 2016 – \$25 million) was included in other assets. During the first quarter of 2016, PC Bank recorded a nominal unrealized fair value gain (March 28, 2015 – nominal loss) in other comprehensive income related to these investments.

**Trust Unit Liability** As at March 26, 2016, the fair value of the Trust Unit Liability of \$858 million (March 28, 2015 – \$784 million; January 2, 2016 – \$821 million) was recorded on the consolidated balance sheet. During the first quarter of 2016, the Company recorded a fair value loss of \$32 million (2015 – loss of \$58 million) in net interest expense and other financing charges related to Choice Properties' Trust Units ("Units") (note 4).

As at March 26, 2016, 69,849,360 Units were held by unitholders other than the Company (March 28, 2015 – 68,179,137; January 2, 2016 – 69,453,817) and the Company held an 82.9% (March 28, 2015 – 82.8%; January 2, 2016 – 83.0%) effective ownership interest in Choice Properties.

**Embedded Derivatives** The level 3 financial instruments classified as fair value through profit or loss consist of embedded derivatives on purchase orders placed in neither Canadian dollars, nor the functional currency of the vendor. These derivatives are valued using a market approach based on the differential in exchange rates and timing of settlement. The significant unobservable input used in the fair value measurement is the cost of purchase orders. Significant increases (decreases) in any one of the inputs could result in a significantly higher (lower) fair value measurement.

The fair value of the embedded foreign currency derivatives classified as Level 3 included in prepaid expenses and other assets as at March 26, 2016 was \$4 million (March 28, 2015 – \$4 million in trade payables and other liabilities; January 2, 2016 – \$7 million in trade payables and other liabilities). During the first quarter of 2016, an \$11 million gain (2015 – nominal gain) was recorded in operating income. As at March 26, 2016, a 1% increase (decrease) in foreign currency exchange rates would result in a \$2 million gain (loss) in fair value.

**Other Derivatives** The Company also maintains other financial derivatives including foreign exchange forwards and fuel exchange traded futures and options, which are classified as fair value through profit or loss. During the first quarter of 2016, the Company recognized a fair value net loss of \$13 million (2015 – net gain of \$20 million) in operating income related to these derivatives.

The following table summarizes the cumulative unrealized impact of these other derivatives included in the consolidated balance sheet:

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
Cumulative unrealized gains recorded in prepaid expenses and other assets	\$ 11	\$ 19	33
Cumulative unrealized losses recorded in trade payables and other liabilities	5	8	6

In addition, during the first quarter of 2016, Choice Properties entered into and settled bond forward agreements with a notional value of \$300 million, resulting in a realized fair value gain of \$3 million recorded in net interest expense and other financing charges (note 4).

The following is a description of the Company's financial instruments that qualified for hedge accounting:

**Foreign Exchange Forwards** The Company has entered into USD foreign exchange forward agreements to hedge its exposure on certain USD payables. These agreements, which mature by December 2016, qualify for hedge accounting as cash flow hedges of future foreign currency transactions. Accordingly, during the first quarter of 2016, the Company recorded an unrealized fair value loss of \$2 million (2015 – nil) net of tax in other comprehensive income related to the effective portion of these agreements. In addition, the Company recorded a realized fair value gain of \$1 million (2015 – nil) in operating income.

As at March 26, 2016, a nominal amount of unrealized fair value gain (March 28, 2015 – nil; January 2, 2016 – \$4 million) was included in prepaid expenses and other assets related to these forwards.

**Bond Forwards** During the first quarter of 2016, PC Bank entered into bond forward agreements with a notional value of \$95 million to hedge its exposure to interest rate fluctuations. These agreements qualified for hedge accounting as cash flow hedges. Accordingly, during the first quarter of 2016, PC Bank recorded a nominal unrealized fair value gain (2015 – nil) net of tax in other comprehensive income related to these agreements.

**Interest Rate Swaps** During the first quarter of 2016, PC Bank entered into interest rate swap agreements with a notional value of \$200 million to hedge its exposure to interest rate fluctuations. These agreements qualified for hedge accounting as cash flow hedges. Accordingly, during the first quarter of 2016, PC Bank recorded a nominal unrealized fair value gain (2015 – nil) net of tax in other comprehensive income related to these agreements.

#### **Note 18. Contingent Liabilities**

The Company is involved in, and potentially subject to, various claims by third parties arising out of the normal course and conduct of its business including product liability, labour and employment, regulatory and environmental claims. In addition, the Company is involved in and potentially subject to regular audits from federal and provincial tax authorities relating to income, capital, commodity, property and other taxes and as a result of these audits may receive assessments and reassessments. Although such matters cannot be predicted with certainty, management currently considers the Company's exposure to such claims and litigation, tax assessments and reassessments, to the extent not covered by the Company's insurance policies or otherwise provided for, not to be material to the unaudited interim period condensed consolidated financial statements, but may have a material impact in future periods.

**Legal Proceedings** The Company is the subject of various legal proceedings and claims that arise in the ordinary course of business. The outcome of all of these proceedings and claims is uncertain. However, based on information currently available, these proceedings and claims, individually and in the aggregate, are not expected to have a material impact on the Company.

On August 26, 2015, the Company was served with a proposed class action, which was commenced in the Ontario Superior Court of Justice against the Company and certain subsidiaries, Weston and others in connection with the collapse of the Rana Plaza complex in Dhaka, Bangladesh in 2013. The claim seeks approximately \$2 billion in damages. The Company believes the class action is without merit and intends to vigorously defend itself against any claims arising out of any such action.

Shoppers Drug Mart Corporation ("Shoppers Drug Mart") has been served with an Amended Statement of Claim in a class action proceeding that has been filed in the Ontario Superior Court of Justice by two licensed Associates, claiming various declarations and damages resulting from Shoppers Drug Mart's alleged breaches of the Associate Agreement, in the amount of \$500 million. The class action comprises all of Shoppers Drug Mart's current and former licensed Associates residing in Canada, other than in Québec, who are parties to Shoppers Drug Mart's 2002 and 2010 forms of the Associate Agreement. On July 9, 2013, the Ontario Superior Court of Justice certified as a class proceeding portions of the action. The Court imposed a class closing date based on the date of certification. New Associates after July 9, 2013 are not members of the class. While Shoppers Drug Mart continues to believe that the claim is without merit and will vigorously defend the claim, the outcome of this matter cannot be predicted with certainty.

**Tax** The Company is subject to tax audits from various government and regulatory agencies on an ongoing basis. As a result, from time to time, taxing authorities may disagree with the positions and conclusions taken by the Company in its tax filings or legislation could be amended or interpretations of current legislation could change, any of which events could lead to reassessments. These reassessments could have a material impact on the Company in future periods.

The Company has been reassessed by the Canada Revenue Agency ("CRA") and the Ontario Ministry of Finance on the basis that certain income earned by Glenhuron Bank Limited, a wholly owned Barbadian subsidiary, should be treated, and taxed, as income in Canada. The reassessments were for the 2000 to 2010 taxation years and totaled \$341 million including interest and penalties as at the time of reassessment. The Company believes it is likely that the CRA will issue reassessments for the 2011 to 2013 taxation years on the same or similar basis. The Company strongly disagrees with the CRA's position and has filed a Notice of Appeal. No amount for any reassessments has been provided for in the Company's consolidated financial statements.

**Indemnification Provisions** The Company from time to time enters into agreements in the normal course of its business, such as service and outsourcing arrangements, lease agreements in connection with business or asset acquisitions or dispositions, and other types of commercial agreements. These agreements by their nature may provide for indemnification of counterparties. These indemnification provisions may be in connection with breaches of representations and warranties or in respect of future claims for certain liabilities, including liabilities related to tax and environmental matters. The terms of these indemnification provisions vary in duration and may extend for an unlimited period of time. In addition, the terms of these indemnification provisions vary in amount and certain indemnification provisions do not provide for a maximum potential indemnification amount. Indemnity amounts are dependent on the outcome of future contingent events, the nature and likelihood of which cannot be determined at this time. As a result, the Company is unable to reasonably estimate its total maximum potential liability in respect of indemnification provisions. Historically, the Company has not made any significant payments in connection with these indemnification provisions.

**Note 19. Restructuring and Other Related Costs**

In 2015, the Company finalized a plan that will, upon its completion, result in the closure of approximately 52 unprofitable retail locations across a range of banners and formats. As at March 26, 2016, the Company closed 49 stores and expects the closure of the remaining 3 stores to be completed in the second quarter of 2016.

In 2015, the Company commenced actively marketing the sale of certain assets of its Shoppers Drug Mart ancillary healthcare businesses. In the first quarter of 2016, the Company signed agreements for the sale of certain of these assets.

**Note 20. Segment Information**

The Company has three reportable operating segments with all material operations carried out in Canada:

- The Retail segment consists primarily of corporate and franchise-owned retail food and Associate-owned drug stores, and includes in-store pharmacies and other health and beauty products, gas bars and apparel and other general merchandise. This segment is comprised of several operating segments that are aggregated primarily due to similarities in the nature of products and services offered for sale in the retail operations and the customer base;
- The Financial Services segment provides credit card services, loyalty programs, insurance brokerage services, personal banking services provided by a major Canadian chartered bank, deposit taking services and telecommunication services; and
- The Choice Properties segment owns and leases income-producing commercial properties. The Choice Properties segment information presented below reflects the accounting policies of Choice Properties, which may differ from those of the consolidated Company. Differences in policies are eliminated in Consolidation and Eliminations.

The Company's chief operating decision maker evaluates segment performance on the basis of adjusted EBITDA<sup>(2)</sup> and adjusted operating income<sup>(2)</sup>, as reported to internal management, on a periodic basis.

Information for each reportable operating segment is included below:

	March 26, 2016 (12 weeks)					March 28, 2015 (12 weeks)				
(millions of Canadian dollars)	Retail	Financial Services <sup>(3)</sup>	Choice Properties <sup>(3)</sup>	Consolidation and Eliminations <sup>(i)</sup>	Total	Retail	Financial Services <sup>(3)</sup>	Choice Properties <sup>(3)</sup>	Consolidation and Eliminations <sup>(i)</sup>	Total
<b>Revenue<sup>(ii)</sup></b>	<b>\$ 10,154</b>	<b>\$ 207</b>	<b>\$ 192</b>	<b>\$ (172)</b>	<b>\$ 10,381</b>	<b>\$ 9,830</b>	<b>\$ 199</b>	<b>\$ 182</b>	<b>\$ (163)</b>	<b>\$ 10,048</b>
<b>EBITDA<sup>(iii)</sup></b>	<b>\$ 755</b>	<b>\$ 44</b>	<b>\$ 136</b>	<b>\$ (131)</b>	<b>\$ 804</b>	<b>\$ 734</b>	<b>\$ 45</b>	<b>\$ 127</b>	<b>\$ (122)</b>	<b>\$ 784</b>
Adjusting Items <sup>(iii)</sup>	25	—	—	—	25	5	—	—	—	5
<b>Adjusted EBITDA<sup>(iii)</sup></b>	<b>\$ 780</b>	<b>\$ 44</b>	<b>\$ 136</b>	<b>\$ (131)</b>	<b>\$ 829</b>	<b>\$ 739</b>	<b>\$ 45</b>	<b>\$ 127</b>	<b>\$ (122)</b>	<b>\$ 789</b>
Depreciation and Amortization <sup>(iv)</sup>	238	3	—	3	244	240	3	—	3	246
<b>Adjusted Operating Income<sup>(iii)</sup></b>	<b>\$ 542</b>	<b>\$ 41</b>	<b>\$ 136</b>	<b>\$ (134)</b>	<b>\$ 585</b>	<b>\$ 499</b>	<b>\$ 42</b>	<b>\$ 127</b>	<b>\$ (125)</b>	<b>\$ 543</b>
Net interest expense and other financing charges	\$ 78	\$ 13	\$ 268	\$ (202)	\$ 157	\$ 86	\$ 14	\$ 339	\$ (247)	\$ 192

(i) Consolidation and Eliminations includes the following items:

- Revenue includes the elimination of \$128 million (2015 – \$123 million) of rental revenue and \$44 million (2015 – \$40 million) of cost recovery recognized by Choice Properties, generated from the Retail segment.
- Adjusted operating income includes the elimination of the \$128 million (2015 – \$123 million) impact of rental revenue described above; the elimination of a \$14 million loss (2015 – \$1 million loss) recognized by Choice Properties related to the fair value adjustments on investment properties, which are classified as Fixed Assets or Investment Properties by the Company and measured at cost; the elimination of a \$14 million gain (2015 – nil) recognized by Choice Properties related to the fair value adjustments on investment properties in the joint venture; the recognition of \$3 million (2015 – \$3 million) of depreciation expense for certain investment properties recorded by Choice Properties; and the elimination of intercompany charges of \$3 million (2015 – nil).
- Net interest expense and other financing charges includes the elimination of \$65 million (2015 – \$62 million) of interest expense included in Choice Properties related to debt owing to the Company and a \$181 million fair value loss (2015 – loss of \$254 million) recognized by Choice Properties on Class B Limited Partnership units held by the Company. Net interest and other financing charges also includes Unit distributions to external unitholders of \$12 million (2015 – \$11 million), which excludes distributions paid to the Company and a \$32 million fair value loss (2015 – loss of \$58 million) on the Company's Trust Unit Liability.

(ii) Included in Financial Services revenue is \$96 million (2015 – \$92 million) of interest income.

(iii) Certain items are excluded from EBITDA<sup>(2)</sup> to derive adjusted EBITDA<sup>(2)</sup>. Adjusted EBITDA<sup>(2)</sup> is used internally by management when analyzing segment underlying performance.

(iv) Depreciation and amortization for the calculation of adjusted EBITDA<sup>(2)</sup> excludes \$124 million (2015 – \$124 million) of amortization of intangible assets acquired with Shoppers Drug Mart.

(millions of Canadian dollars)	As at March 26, 2016	As at March 28, 2015	As at January 2, 2016
<b>Total Assets</b>			
Retail	\$ 29,562	\$ 29,977	\$ 29,936
Financial Services <sup>(i)</sup>	3,081	3,025	3,267
Choice Properties <sup>(i)</sup>	8,730	8,159	8,906
Consolidation and Eliminations <sup>(ii)</sup>	(8,006)	(7,505)	(8,170)
<b>Total</b>	<b>\$ 33,367</b>	<b>\$ 33,656</b>	<b>\$ 33,939</b>

- (i) For segment presentation purposes, the balances are as at March 31, 2016, consistent with the fiscal calendars of both Financial Services and Choice Properties. Adjustments to March 26, 2016 are included in Consolidation and Eliminations.
- (ii) Consolidation and Eliminations includes the elimination of certain investment properties held by Choice Properties measured at fair value, which are presented in the consolidated results as fixed assets and investment properties measured at cost.

(millions of Canadian dollars)	March 26, 2016 (12 weeks)	March 28, 2015 (12 weeks)
<b>Additions to Fixed Assets and Intangible Assets</b>		
Retail	\$ 133	\$ 205
Financial Services <sup>(i)</sup>	4	2
Choice Properties <sup>(i)</sup>	20	111
Consolidation and Eliminations <sup>(ii)</sup>	—	(87)
<b>Total</b>	<b>\$ 157</b>	<b>\$ 231</b>

- (i) For segment presentation purposes, the results are for the periods ended March 31, 2016 and March 31, 2015, consistent with the fiscal calendars of both Financial Services and Choice Properties. Adjustments to March 26, 2016 and March 28, 2015 are included in Consolidation and Eliminations.
- (ii) Consolidations and Eliminations includes the elimination of investment properties acquired by Choice Properties from the Retail segment.

## Financial Summary<sup>(1)</sup>

As at or for the periods ended March 26, 2016 and March 28, 2015 (unaudited)

(millions of Canadian dollars except where otherwise indicated)

	2016 (12 weeks)	2015 (12 weeks)
<b>Consolidated Results of Operations</b>		
Revenue	\$ 10,381	\$ 10,048
Revenue growth	3.3%	37.8%
Adjusted EBITDA <sup>(2)</sup>	\$ 829	\$ 789
Adjusted EBITDA margin <sup>(2)</sup>	8.0%	7.9%
Net interest expense and other financing charges	\$ 157	192
Adjusted net interest expense and other financing charges <sup>(2)</sup>	125	131
Net earnings	187	146
Net earnings attributable to shareholders of the Company	196	146
Net earnings available to common shareholders of the Company	193	146
Adjusted net earnings available to common shareholders of the Company <sup>(2)</sup>	338	301
Retail debt to rolling year retail adjusted EBITDA <sup>(2)</sup>	2.0x	2.3x
Rolling year adjusted return on equity <sup>(2)</sup>	11.5%	13.8%
Rolling year adjusted return on capital <sup>(2)</sup>	7.8%	9.9%
<b>Consolidated Financial Position and Cash Flows</b>		
Cash and cash equivalents, short term investments and security deposits	1,315	1,063
Cash flows from operating activities	813	517
Capital investments	157	231
Free cash flow <sup>(2)</sup>	512	144
<b>Consolidated Per Common Share (\$)</b>		
Diluted net earnings	\$ 0.47	\$ 0.35
Adjusted diluted net earnings <sup>(2)</sup>	0.82	0.72
<b>Retail Results of Operations</b>		
Sales	\$ 10,154	\$ 9,830
Gross profit	2,776	2,624
Adjusted gross profit <sup>(2)</sup>	2,777	2,624
Adjusted EBITDA <sup>(2)</sup>	780	739
Adjusted EBITDA margin <sup>(2)</sup>	7.7%	7.5%
Depreciation and amortization	362	364
<b>Retail Operating Statistics</b>		
Food retail same-store sales growth	2.0%	2.0%
Drug retail same-store sales growth	6.3%	3.1%
Total retail square footage (in millions)	69.8	70.0
Number of corporate stores	585	613
Number of franchise stores	522	524
Number of Associate-owned drug stores	1,314	1,307
<b>Financial Services Results of Operations<sup>(3)</sup></b>		
Revenue	\$ 207	\$ 199
Adjusted EBITDA <sup>(2)</sup>	44	45
Earnings before income taxes	28	28
<b>Financial Services Operating Measures and Statistics<sup>(3)</sup></b>		
Average quarterly net credit card receivables	\$ 2,692	\$ 2,554
Credit card receivables	2,594	2,478
Allowance for credit card receivables	53	51
Annualized yield on average quarterly gross credit card receivables	14.0%	14.2%
Annualized credit loss rate on average quarterly gross credit card receivables	4.5%	4.8%
<b>Choice Properties Results of Operations<sup>(3)</sup></b>		
Revenue	\$ 192	\$ 182
Adjusted EBITDA <sup>(2)</sup>	136	127
Net interest expense and other financing charges	268	339
Adjusted funds from operations <sup>(2)</sup>	83	75



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**Financial Results and Financial Summary Endnotes**

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- (1) For financial definitions and ratios refer to the Glossary of Terms on page 120 of the Company's 2015 Annual Report.
  - (2) See Section 12 "Non-GAAP Financial Measures" of the Company's Management's Discussion and Analysis.
  - (3) The results for the Financial Services and Choice Properties segments are for the periods ended March 31, 2016 and March 31, 2015, consistent with the segments' fiscal calendars. Adjustments to align Financial Services' and Choice Properties' results to March 26, 2016 and March 28, 2015 are included in Consolidation and Eliminations. See Section 12 "Non-GAAP Financial Measures" of the Company's Management's Discussion and Analysis and Note 20 "Segment Information".
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The Company is Canada's food and pharmacy leader, the nation's largest retailer, and the majority unitholder of Choice Properties Real Estate Investment Trust. Loblaw provides Canadians with grocery, pharmacy, health and beauty, apparel, general merchandise, retail banking, credit card services, insurance and wireless mobile products and services. With more than 2,400 corporate, franchised and Associate-owned locations, Loblaw, its franchisees, and Associate-owners employ approximately 192,000 full and part-time employees, making it one of Canada's largest private sector employers.

Loblaw's purpose – *Live Life Well* – puts first the needs and well-being of Canadians who make one billion transactions annually in the Company's stores. Loblaw is positioned to meet and exceed those needs in many ways: convenient locations; more than 1,100 grocery stores that span the value spectrum from discount to specialty; full-service pharmacies at more than 1,300 Shoppers Drug Mart Corporation and Pharmaprix locations and more than 500 Loblaw banner store locations; *PC Financial* no-fee banking; affordable *Joe Fresh* fashion and family apparel; and three of Canada's top consumer brands – *President's Choice*®, *noname*® and *Life Brand*®. Through the *PC Plus*™ and *Shoppers Optimum*® loyalty programs, more than one in every three Canadians are rewarded for shopping with the Company.

## Trademarks

Loblaw Companies Limited and its subsidiaries own a number of trademarks. Several subsidiaries are licensees of additional trademarks. These trademarks are the exclusive property of Loblaw Companies Limited or the licensor and where used in this report, are in italics.

## Shareholder Information

### Registrar and Transfer Agent

Computershare Investor Services Inc.	Toll free: 1-800-564-6253
100 University Avenue	(Canada and U.S)
Toronto, Canada	Fax: (416) 263-9394
M5J 2Y1	Toll free fax: 1-888-453-0330
	International direct dial: (514) 982-7555

To change your address or eliminate multiple mailings or for other shareholder account inquiries, please contact Computershare Investor Services Inc.

### Investor Relations

Investor inquiries, contact:	Media inquiries, contact:
Sophia Bisoukis	Kevin Groh
Vice President, Investor Relations	Vice President, Corporate Affairs and Communication
(905) 861-2436	(905) 861-2437
investor@loblaw.ca	pr@loblaw.ca

Additional financial information has been filed electronically with various securities regulators in Canada through the System for Electronic Document Analysis and Retrieval (SEDAR) and with the Office of the Superintendent of Financial Institutions (OSFI) as the primary regulator for the Company's subsidiary, President's Choice Bank. The Company holds an analyst call shortly following the release of its quarterly results. These calls are archived in the "Investors" section of the Company's website at loblaw.ca

## Conference Call and Webcast

Loblaw Companies Limited will host a conference call as well as an audio webcast on May 4, 2016 at 10:00 a.m. (EDT).

To access via tele-conference, please dial (416) 204-9702. The playback will be made available approximately two hours after the event at (647) 436-0148, access code: 4056553. To access via audio webcast, please go to the "Investors" section of loblaw.ca. Pre-registration will be available.

Full details about the conference call and webcast are available on the Loblaw Companies Limited website at loblaw.ca.

## Annual Meeting of Shareholders

The 2016 Annual Meeting of Shareholders of Loblaw Companies Limited will take place on May 5, 2016 at 11:00 a.m. (EDT) at the Mattamy Athletic Centre, 50 Carlton Street, Toronto, Canada M5B 1J2.

To access via tele-conference, please dial (416) 204-9271. The playback will be made available approximately two hours after the event at (647) 436-0148, access code: 4377497. To access via audio webcast, please go to the "Investors" section of loblaw.ca. Pre-registration will be available.

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**Loblaw**

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