

# Q3

**Third Quarter Report  
to Shareholders**

40 weeks ending October 7, 2017

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## **2017 Third Quarter Report to Shareholders**

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## Management's Discussion and Analysis

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The following Management's Discussion and Analysis ("MD&A") for Loblaw Companies Limited and its subsidiaries (collectively, the "Company" or "Loblaw") should be read in conjunction with the Company's third quarter 2017 unaudited interim period condensed consolidated financial statements and the accompanying notes included in this Quarterly Report, the audited annual consolidated financial statements and the accompanying notes for the year ended December 31, 2016 and the related annual MD&A included in the Company's 2016 Annual Report – Financial Review ("2016 Annual Report").

The Company's third quarter 2017 unaudited interim period condensed consolidated financial statements and the accompanying notes have been prepared in accordance with International Financial Reporting Standards ("IFRS" or "GAAP"). These unaudited interim period condensed consolidated financial statements include the accounts of the Company and other entities that the Company controls and are reported in Canadian dollars.

Management uses non-GAAP financial measures to exclude the impact of certain expenses and income that must be recognized under GAAP when analyzing consolidated and segment underlying operating performance, as the excluded items are not necessarily reflective of the Company's underlying operating performance and make comparisons of underlying financial performance between periods difficult. The Company excludes additional items if it believes doing so would result in a more effective analysis of underlying operating performance. The exclusion of certain items does not imply that they are non-recurring. See Section 12 "Non-GAAP Financial Measures" for more information on the Company's non-GAAP financial measures.

A glossary of terms used throughout this Quarterly Report can be found at the back of the Company's 2016 Annual Report.

The information in this MD&A is current to November 14, 2017, unless otherwise noted.

### 1. Forward-Looking Statements

This Quarterly Report, including this MD&A, for the Company contains forward-looking statements about the Company's objectives, plans, goals, aspirations, strategies, financial condition, results of operations, cash flows, performance, prospects, opportunities and legal and regulatory matters. Specific forward-looking statements in this Quarterly Report include, but are not limited to, statements with respect to the Company's anticipated future results, events and plans, strategic initiatives and restructuring, regulatory changes including minimum wage increases and further healthcare reform, future liquidity, planned capital investments, and the status and impact of information technology ("IT") systems implementations. These specific forward-looking statements are contained throughout this Quarterly Report including, without limitation, in Section 5 "Liquidity and Capital Resources", Section 11 "Outlook" and Section 12 "Non-GAAP Financial Measures" of this MD&A. Forward-looking statements are typically identified by words such as "expect", "anticipate", "believe", "foresee", "could", "estimate", "goal", "intend", "plan", "seek", "strive", "will", "may" and "should" and similar expressions, as they relate to the Company and its management.

Forward-looking statements reflect the Company's estimates, beliefs and assumptions, which are based on management's perception of historical trends, current conditions and expected future developments, as well as other factors it believes are appropriate in the circumstances. The Company's expectation of operating and financial performance in 2017 is based on certain assumptions including assumptions about anticipated cost savings, operating efficiencies and continued growth from initiatives. The Company's estimates, beliefs and assumptions are inherently subject to significant business, economic, competitive and other uncertainties and contingencies regarding future events, and as such, are subject to change. The Company can give no assurance that such estimates, beliefs and assumptions will prove to be correct.

Numerous risks and uncertainties could cause the Company's actual results to differ materially from those expressed, implied or projected in the forward-looking statements, including those described in Section 12 "Enterprise Risks and Risk Management" of the Company's 2016 Annual Report, and the Company's 2016 Annual Information Form ("AIF") (for the year ended December 31, 2016). Such risks and uncertainties include:

- changes to the regulation of generic prescription drug prices, the reduction of reimbursements under public drug benefit plans and the elimination or reduction of professional allowances paid by drug manufacturers;
- failure to effectively manage the Company's loyalty programs;
- the inability of the Company's IT infrastructure to support the requirements of the Company's business, or the occurrence of any internal or external security breaches, denial of service attacks, viruses, worms and other known or unknown cyber security or data breaches;
- failure to realize benefits from investments in the Company's new IT systems;
- failure to effectively respond to consumer trends or heightened competition, whether from current competitors or new entrants to the marketplace;
- public health events including those related to food and drug safety;
- changes to any of the laws, rules, regulations or policies applicable to the Company's business;

- failure to merchandise effectively, to execute the Company's e-commerce initiative or to adapt its business model to the shifts in the retail landscape caused by digital advances;
- failure to realize the anticipated benefits, including revenue growth, anticipated cost savings or operating efficiencies, associated with the Company's investment in major initiatives that support its strategic priorities;
- changes in economic conditions, including economic recession or changes in the rate of inflation or deflation, employment rates and household debt, interest rates, currency exchange rates or derivative and commodity prices;
- failure to achieve desired results in labour negotiations, including the terms of future collective bargaining agreements;
- adverse outcomes of legal and regulatory proceedings and related matters;
- reliance on the performance and retention of third party service providers, including those associated with the Company's supply chain and apparel business, including issues with vendors in both advanced and developing markets; and
- the inability of the Company to manage inventory to minimize the impact of obsolete or excess inventory and to control shrink.

**This is not an exhaustive list of the factors that may affect the Company's forward-looking statements. Other risks and uncertainties not presently known to the Company or that the Company presently believes are not material could also cause actual results or events to differ materially from those expressed in its forward-looking statements. Additional risks and uncertainties are discussed in the Company's materials filed with the Canadian securities regulatory authorities ("securities regulators") from time to time, including, without limitation, the section entitled "Risks" in the Company's 2016 AIF (for the year ended December 31, 2016).** Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect the Company's expectations only as of the date of this MD&A. Except as required by law, the Company does not undertake to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

**2. Key Financial Performance Indicators<sup>(1)</sup>**

The Company has identified key financial performance indicators to measure the progress of short and long term objectives. Certain key financial performance indicators are set out below:

As at or for the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017 (16 weeks)	2016 <sup>(4)</sup> (16 weeks)
<b>Consolidated:</b>		
Revenue growth	0.3%	1.4%
Operating income	\$ 1,236	\$ 690
Adjusted EBITDA <sup>(2)</sup>	1,229	1,143
Adjusted EBITDA margin <sup>(2)</sup>	8.7%	8.1%
Net earnings	\$ 894	\$ 415
Net earnings attributable to shareholders of the Company	886	422
Net earnings available to common shareholders of the Company	883	419
Adjusted net earnings available to common shareholders of the Company <sup>(2)</sup>	549	512
Diluted net earnings per common share (\$)	\$ 2.24	\$ 1.03
Adjusted diluted net earnings per common share <sup>(2)</sup> (\$)	\$ 1.39	\$ 1.26
Cash and cash equivalents and short term investments	\$ 1,841	\$ 1,468
Cash flows from operating activities	872	1,112
Free cash flow <sup>(2)</sup>	340	564
<b>Financial Measures:</b>		
Retail debt to rolling year retail adjusted EBITDA <sup>(2)</sup>	1.7x	1.8x
Rolling year adjusted return on equity <sup>(2)</sup>	13.6%	12.6%
Rolling year adjusted return on capital <sup>(2)</sup>	9.5%	8.5%
<b>Retail Segment:</b>		
Food retail same-store sales growth	1.4%	0.8%
Drug retail same-store sales growth	3.3%	2.8%
Operating income	\$ 1,168	\$ 642
Adjusted gross profit <sup>(2)</sup>	3,874	3,714
Adjusted gross profit % <sup>(2)</sup>	27.8%	26.7%
Adjusted EBITDA <sup>(2)</sup>	\$ 1,159	\$ 1,087
Adjusted EBITDA margin <sup>(2)</sup>	8.3%	7.8%
<b>Financial Services Segment:</b>		
Earnings before income taxes	\$ 43	\$ 28
Annualized yield on average quarterly gross credit card receivables	13.3%	13.6%
Annualized credit loss rate on average quarterly gross credit card receivables	3.8%	4.5%
<b>Choice Properties Segment:</b>		
Net income	\$ 303	\$ 213
Funds from operations <sup>(2)</sup>	109	102

### 3. Consolidated Results of Operations

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017	2016			2017	2016		
	(16 weeks)	(16 weeks)	\$ Change	% Change	(40 weeks)	(40 weeks)	\$ Change	% Change
<b>Revenue</b>	<b>\$ 14,192</b>	\$ 14,143	\$ 49	0.3 %	<b>\$ 35,672</b>	\$ 35,255	\$ 417	1.2 %
<b>Operating income</b>	<b>1,236</b>	690	546	79.1 %	<b>2,354</b>	1,643	711	43.3 %
Adjusted EBITDA <sup>(2)</sup>	<b>1,229</b>	1,143	86	7.5 %	<b>3,079</b>	2,896	183	6.3 %
Adjusted EBITDA margin <sup>(2)</sup>	<b>8.7%</b>	8.1%			<b>8.6%</b>	8.2%		
<b>Depreciation and amortization</b>	<b>\$ 476</b>	\$ 464	\$ 12	2.6 %	<b>\$ 1,196</b>	\$ 1,178	\$ 18	1.5 %
<b>Net interest expense and other financing charges</b>	<b>119</b>	132	(13)	(9.8)%	<b>407</b>	525	(118)	(22.5)%
Adjusted net interest expense and other financing charges <sup>(2)</sup>	<b>152</b>	152	—	— %	<b>405</b>	405	—	— %
Adjusted income taxes <sup>(2)</sup>	<b>202</b>	183	19	10.4 %	<b>504</b>	474	30	6.3 %
Adjusted income tax rate <sup>(2)</sup>	<b>26.5%</b>	26.5%			<b>26.8%</b>	27.5%		
<b>Net earnings attributable to shareholders of the Company</b>	<b>\$ 886</b>	\$ 422	\$ 464	110.0 %	<b>\$ 1,480</b>	\$ 779	\$ 701	90.0 %
<b>Net earnings available to common shareholders of the Company<sup>(i)</sup></b>	<b>883</b>	419	464	110.7 %	<b>1,471</b>	770	701	91.0 %
Adjusted net earnings available to common shareholders of the Company <sup>(2)</sup>	<b>549</b>	512	37	7.2 %	<b>1,358</b>	1,262	96	7.6 %
<b>Diluted net earnings per common share (\$)</b>	<b>\$ 2.24</b>	\$ 1.03	\$ 1.21	117.5 %	<b>\$ 3.68</b>	\$ 1.88	\$ 1.80	95.7 %
Adjusted diluted net earnings per common share <sup>(2)</sup> (\$)	<b>\$ 1.39</b>	\$ 1.26	\$ 0.13	10.3 %	<b>\$ 3.40</b>	\$ 3.08	\$ 0.32	10.4 %
Diluted weighted average common shares outstanding (millions)	<b>395.0</b>	407.0			<b>399.2</b>	410.0		

(i) Net earnings available to common shareholders of the Company are net earnings attributable to shareholders of the Company net of dividends declared on the Company's Second Preferred Shares, Series B.

**Net Earnings Available to Common Shareholders of the Company and Diluted Net Earnings Per Common Share** Net earnings available to common shareholders of the Company in the third quarter of 2017 were \$883 million (\$2.24 per common share), an increase of \$464 million (\$1.21 per common share) compared to the third quarter of 2016. The increase in net earnings available to common shareholders of the Company was driven by improvements in underlying operating performance of \$37 million and the favourable year-over-year net impact of adjusting items totaling \$427 million, as described below:

- improvements in underlying operating performance of \$37 million (\$0.09 per common share), were primarily due to the following:
  - the Retail segment (excluding the impact of the consolidation of franchises), driven by an increase in adjusted gross profit<sup>(2)</sup> and lower selling, general and administrative expenses ("SG&A"), partially offset by an increase in depreciation and amortization; and
  - the Financial Services segment, primarily due to the strong credit performance of the credit card portfolio.
- the favourable year-over-year net impact of adjusting items totaling \$427 million (\$1.08 per common share) was primarily due to the following:
  - the gain on disposition of gas bar operations of \$432 million (\$1.10 per common share); and
  - the change in fair value adjustment to the Trust Unit Liability of \$13 million (\$0.03 per common share); partially offset by
  - the change in fair value adjustment on fuel and foreign currency contracts of \$21 million (\$0.04 per common share).
- diluted net earnings per common share also included the favourable impact of the repurchase of common shares (\$0.04 per common share).

Adjusted net earnings available to common shareholders of the Company<sup>(2)</sup> in the third quarter of 2017 were \$549 million (\$1.39 per common share), an increase of \$37 million (\$0.13 per common share) compared to the third quarter of 2016, due to the improvements in underlying operating performance and the favourable impact of the repurchase of common shares, as described above.

Year-to-date net earnings available to common shareholders of the Company were \$1,471 million (\$3.68 per common share), an increase of \$701 million (\$1.80 per common share) compared to the same period in 2016. The increase in net earnings available to common shareholders of the Company was driven by improvements in underlying operating performance of \$96 million and the favourable year-over-year net impact of adjusting items totaling \$605 million, as described below:

- improvements in underlying operating performance of \$96 million (\$0.23 per common share), were primarily due to the following:
  - the Retail segment (excluding the impact of the consolidation of franchises), driven by an increase in adjusted gross profit<sup>(2)</sup>, partially offset by higher SG&A and an increase in depreciation and amortization;
  - the Choice Properties Real Estate Investment Trust ("Choice Properties") segment, primarily resulting from expansion of the property portfolio through acquisitions and completed development projects, as well as an increase in net operating income from existing properties; and
  - the favourable impact of a decrease in the adjusted income tax rate<sup>(2)</sup> primarily attributable to a decrease in certain non-deductible items.
- the favourable year-over-year net impact of adjusting items totaling \$605 million (\$1.48 per common share) was primarily due to the following:
  - the gain on disposition of gas bar operations of \$432 million (\$1.08 per common share);
  - the change in fair value adjustment to the Trust Unit Liability of \$118 million (\$0.30 per common share); and
  - prior year restructuring and other related charges of \$41 million (\$0.10 per common share)
- diluted net earnings per common share also included the favourable impact of the repurchase of common shares (\$0.09 per common share).

Year-to-date adjusted net earnings available to common shareholders of the Company<sup>(2)</sup> were \$1,358 million (\$3.40 per common share), an increase of \$96 million (\$0.32 per common share) compared to the same period in 2016, due to the improvements in underlying operating performance and the favourable impact of the repurchase of common shares, as described above.

On October 31, 2017, the Company and George Weston Limited confirmed that they were aware of an industry-wide investigation by the Competition Bureau concerning a price-fixing scheme involving certain packaged bread products. The companies are cooperating fully. Court filings made by the Competition Bureau remain sealed while searches are completed. The companies expect to be able to provide further comment after those filings are unsealed.

## Revenue

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017	2016				2017	2016			
	(16 weeks)	(16 weeks)	\$ Change	% Change		(40 weeks)	(40 weeks)	\$ Change	% Change	
Retail	<b>\$ 13,923</b>	\$ 13,891	\$ 32	0.2%		<b>\$ 34,916</b>	\$ 34,539	\$ 377	1.1%	
Financial Services	<b>240</b>	229	11	4.8%		<b>675</b>	650	25	3.8%	
Choice Properties	<b>207</b>	196	11	5.6%		<b>619</b>	586	33	5.6%	
Consolidation and Eliminations	<b>(178)</b>	(173)	(5)			<b>(538)</b>	(520)	(18)		
Revenue	<b>\$ 14,192</b>	\$ 14,143	\$ 49	0.3%		<b>\$ 35,672</b>	\$ 35,255	\$ 417	1.2%	

Revenue was \$14,192 million in the third quarter of 2017, an increase of \$49 million, or 0.3%, compared to the third quarter of 2016, primarily driven by an increase in Retail segment sales of \$32 million. Excluding the consolidation of franchises, Retail segment sales decreased by \$71 million, or 0.5%. The decrease was primarily due to the impact of the disposition of gas bar operations of \$368 million, partially offset by positive same-store sales growth and a net increase in Retail square footage.

Year-to-date revenue was \$35,672 million in 2017, an increase of \$417 million, or 1.2%, compared to the same period in 2016, primarily driven by an increase in Retail segment sales of \$377 million. Excluding the consolidation of franchises, Retail segment sales increased by \$117 million, or 0.3%. The increase was primarily due to positive same-store sales growth, which included the unfavourable impact of the timing of New Year's Day, and a net increase in Retail square footage, partially offset by the impact of the disposition of gas bar operations.



**Operating Income** Operating income was \$1,236 million in the third quarter of 2017, an increase of \$546 million compared to the third quarter of 2016. The increase in operating income was driven by improvements in underlying operating performance of \$71 million and the favourable year-over-year net impact of adjusting items totaling \$475 million, as described below:

- improvements in underlying operating performance of \$71 million were primarily due to the Retail segment and Financial Services segment. The improvements in underlying operating performance also included the positive contribution from the consolidation of franchises; and
- the favourable year-over-year net impact of adjusting items totaling \$475 million was primarily due to the following:
  - the gain on disposition of gas bar operations of \$501 million; partially offset by
  - the change in fair value adjustment on fuel and foreign currency contracts of \$29 million.

Year-to-date operating income was \$2,354 million in 2017, an increase of \$711 million compared to the same period in 2016. The increase in operating income was driven by improvements in underlying operating performance of \$157 million and the favourable year-over-year net impact of adjusting items totaling \$554 million, as described below:

- improvements in underlying operating performance of \$157 million were primarily due to the Retail segment and Choice Properties segment net of consolidation and eliminations. The improvements in underlying operating performance also included the positive contribution from the consolidation of franchises; and
- the favourable year-over-year net impact of adjusting items totaling \$554 million was primarily due to the following:
  - the gain on disposition of gas bar operations of \$501 million; and
  - prior year restructuring and other related charges of \$44 million.

#### Adjusted EBITDA<sup>(2)</sup>

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017	2016				2017	2016			
	(16 weeks)	(16 weeks)	\$ Change			(40 weeks)	(40 weeks)	\$ Change		
Retail	\$ 1,159	\$ 1,087	\$ 72	6.6%	\$ 2,900	\$ 2,742	\$ 158	5.8%		
Financial Services	52	44	8	18.2%	135	132	3	2.3%		
Choice Properties	228	186	42	22.6%	605	433	172	39.7%		
Consolidation and Eliminations	(210)	(174)	(36)		(561)	(411)	(150)			
Adjusted EBITDA <sup>(2)</sup>	\$ 1,229	\$ 1,143	\$ 86	7.5%	\$ 3,079	\$ 2,896	\$ 183	6.3%		

Adjusted EBITDA<sup>(2)</sup> was \$1,229 million in the third quarter of 2017, an increase of \$86 million compared to the third quarter of 2016. The increase in adjusted EBITDA<sup>(2)</sup> in the third quarter of 2017 was primarily due to improvements in the Retail segment, including the positive contribution from the consolidation of franchises, and Financial Services segment.

Year-to-date adjusted EBITDA<sup>(2)</sup> was \$3,079 million in 2017, an increase of \$183 million compared to the same period in 2016. The year-to-date increase in adjusted EBITDA<sup>(2)</sup> was primarily due to improvements in the Retail segment, including the positive contribution from the consolidation of franchises, and Choice Properties segment net of consolidation and eliminations.

**Depreciation and Amortization** Depreciation and amortization was \$476 million in the third quarter of 2017, an increase of \$12 million compared to the third quarter of 2016, primarily driven by the consolidation of franchises and an increase in IT assets. Included in depreciation and amortization is the amortization of intangible assets related to the acquisition of Shoppers Drug Mart Corporation ("Shoppers Drug Mart") of \$161 million (2016 – \$164 million).

Year-to-date depreciation and amortization was \$1,196 million in 2017, an increase of \$18 million compared to the same period in 2016, primarily driven by the consolidation of franchises and an increase in IT assets, partially offset by the impact of the change in estimated useful life of certain equipment and fixtures in the second quarter of 2016. Included in depreciation and amortization is the amortization of intangible assets related to the acquisition of Shoppers Drug Mart of \$403 million (2016 – \$411 million).

**Net Interest Expense and Other Financing Charges**

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars)	<b>2017</b> <b>(16 weeks)</b>	2016 (16 weeks)	<b>2017</b> <b>(40 weeks)</b>	2016 (40 weeks)
Net interest expense and other financing charges	\$ 119	\$ 132	\$ 407	\$ 525
Add (deduct) impact of the following:				
Fair value adjustment to the Trust Unit Liability	33	20	(2)	(120)
Adjusted net interest expense and other financing charges <sup>(2)</sup>	\$ 152	\$ 152	\$ 405	\$ 405

Net interest expense and other financing charges were \$119 million in the third quarter of 2017, a decrease of \$13 million compared to the third quarter of 2016. The decrease was primarily due to the year-over-year impact of the change in the fair value adjustment to the Trust Unit Liability of \$13 million. Adjusted net interest expense and other financing charges<sup>(2)</sup> were flat compared to the third quarter of 2016 and included an increase in interest expense in the Choice Properties segment due to higher drawings on its credit facilities and higher distributions to Trust unitholders other than the Company, offset by lower interest expense due to the repayment of the Series 6 senior unsecured debentures in the first quarter of 2017.

Year-to-date net interest expense and other financing charges were \$407 million, a decrease of \$118 million compared to the same period in 2016. The decrease was primarily due to the year-over-year impact of the change in the fair value adjustment to the Trust Unit Liability of \$118 million. Adjusted net interest expense and other financing charges<sup>(2)</sup> were flat compared to the same period in 2016 and included:

- lower interest expense in the Retail segment due to the repayment of Medium Term Notes ("MTNs") in the second quarter of 2016; offset by
- an increase in interest expense in the Choice Properties segment due to higher drawings on its credit facilities, a prior year gain on settlement of bond forwards and higher distributions to Trust unitholders other than the Company, partially offset by lower interest expense due to the repayment of the Series 6 senior unsecured debentures in the first quarter of 2017.

**Income Taxes**

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	<b>2017</b> <b>(16 weeks)</b>	2016 (16 weeks)	<b>2017</b> <b>(40 weeks)</b>	2016 (40 weeks)
Income taxes	\$ 223	\$ 143	\$ 457	\$ 360
Add (deduct) impact of the following:				
Tax impact of items included in adjusted earnings before taxes	(21)	40	47	117
Statutory corporate income tax rate change	—	—	—	(3)
Adjusted income taxes <sup>(2)</sup>	\$ 202	\$ 183	\$ 504	\$ 474
Effective tax rate	20.0%	25.6%	23.5%	32.2%
Adjusted income tax rate <sup>(2)</sup>	26.5%	26.5%	26.8%	27.5%

The effective tax rate in the third quarter of 2017 was 20.0% compared to 25.6% in the third quarter of 2016. The decrease in the effective tax rate was primarily attributable to the impact of the non-taxable portion of the gain on disposition of gas bar operations.

The adjusted income tax rate<sup>(2)</sup> in the third quarter of 2017 was 26.5%, flat compared to the third quarter of 2016.

Year-to-date effective tax rate was 23.5% compared to 32.2% for the same period in 2016. The decrease in the effective tax rate was primarily attributable to a decrease in the non-deductible fair value adjustment to the Trust Unit Liability, the impact of the non-taxable portion of the gain on disposition of gas bar operations and a decrease in deferred tax expense resulting from the impact of a prior year charge related to the re-measurement of deferred tax liabilities as a result of the increase in the New Brunswick statutory corporate income tax rate from 12% to 14%, enacted in the first quarter of 2016.

Year-to-date adjusted income tax rate<sup>(2)</sup> was 26.8% compared to 27.5% for the same period in 2016. The decrease in the adjusted income tax rate<sup>(2)</sup> was primarily attributable to a decrease in certain non-deductible items.

#### 4. Reportable Operating Segments Results of Operations

The Company has three reportable operating segments with all material operations carried out in Canada:

- The Retail segment consists primarily of corporate and franchise-owned retail food and Associate-owned drug stores, and includes in-store pharmacies and other health and beauty products and apparel and other general merchandise. This segment is comprised of several operating segments that are aggregated primarily due to similarities in the nature of products and services offered for sale in the retail operations and the customer base. Prior to July 17, 2017, the Retail segment also included gas bar operations;
- The Financial Services segment provides credit card services, loyalty programs, insurance brokerage services, personal banking services provided by a major Canadian chartered bank, deposit taking services and telecommunication services. As a result of the wind-down of PC Financial banking services, the Financial Services segment no longer offers personal banking services; and
- The Choice Properties segment owns, manages and develops retail and commercial properties across Canada. The Choice Properties segment information presented below reflects the accounting policies of Choice Properties, which may differ from those of the consolidated Company. Differences in policies are eliminated in Consolidation and Eliminations.

##### 4.1 Retail Segment

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017	2016			2017	2016		
	(16 weeks)	(16 weeks)	\$ Change		(40 weeks)	(40 weeks)	\$ Change	
Sales	\$ 13,923	\$ 13,891	\$ 32	0.2%	\$ 34,916	\$ 34,539	\$ 377	1.1%
Operating income	1,168	642	526	81.9%	2,192	1,510	682	45.2%
Adjusted gross profit <sup>(2)</sup>	3,874	3,714	160	4.3%	9,725	9,317	408	4.4%
Adjusted gross profit % <sup>(2)</sup>	27.8%	26.7%			27.9%	27.0%		
Adjusted EBITDA <sup>(2)</sup>	\$ 1,159	\$ 1,087	\$ 72	6.6%	\$ 2,900	\$ 2,742	\$ 158	5.8%
Adjusted EBITDA margin <sup>(2)</sup>	8.3%	7.8%			8.3%	7.9%		
Depreciation and amortization	\$ 467	\$ 456	\$ 11	2.4%	\$ 1,172	\$ 1,157	\$ 15	1.3%

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017		2016		2017		2016	
	(16 weeks)		(16 weeks)		(40 weeks)		(40 weeks)	
	Sales	Same-store sales	Sales	Same-store sales	Sales	Same-store sales	Sales	Same-store sales
Food retail	\$ 10,172	1.4%	\$ 10,278	0.8%	\$ 25,509	0.6%	\$ 25,386	1.1%
Drug retail	3,751	3.3%	3,613	2.8%	9,407	2.7%	9,153	4.2%
Pharmacy	1,820	3.9%	1,732	1.6%	4,540	2.8%	4,369	3.0%
Front Store	1,931	2.8%	1,881	3.9%	4,867	2.7%	4,784	5.3%

Sales, operating income, adjusted gross profit<sup>(2)</sup>, adjusted gross profit percentage<sup>(2)</sup>, adjusted EBITDA<sup>(2)</sup> and adjusted EBITDA margin<sup>(2)</sup> included the impacts of the consolidation of franchises, as set out in "Other Retail Business Matters" for the periods ended as indicated.

**Sales** Retail segment sales in the third quarter of 2017 were \$13,923 million, an increase of \$32 million, or 0.2%, compared to the third quarter of 2016. Excluding the consolidation of franchises, Retail segment sales decreased by \$71 million, or 0.5%, primarily driven by the following factors:

- The impact of the disposition of gas bar operations of \$368 million; partially offset by
- Food retail same-store sales growth was 1.4% (2016 – 1.4%) for the quarter, after excluding gas bar operations. Including gas bar operations, Food retail same-store sales growth was 1.4% (2016 – 0.8%).
  - Sales growth in food was moderate;
  - Sales in pharmacy were flat; and
  - The Company's Food retail average quarterly internal food price index was marginally higher than (2016 – lower than) the average quarterly national food price inflation of 0.3% (2016 – 0.2%), as measured by The Consumer Price Index for Food Purchased from Stores ("CPI"). CPI does not necessarily reflect the effect of inflation on the specific mix of goods sold in the Company's stores.
- Drug retail same-store sales growth was 3.3% (2016 – 2.8%).
  - Pharmacy same-store sales growth was 3.9% (2016 – 1.6%). The number of prescriptions dispensed increased by 4.9% (2016 – 2.9%). On a same-store basis, the number of prescriptions dispensed increased by 4.3% (2016 – 2.6%) and year-over-year, the average prescription value decreased by 0.6% (2016 – decreased by 0.8%).
  - Front store same-store sales growth was 2.8% (2016 – 3.9%).
- 27 food and drug stores were opened and 13 food and drug stores were closed in the last 12 months, resulting in a net increase in Retail square footage of 0.4 million square feet, or 0.6%.

On a year-to-date basis, Retail segment sales were \$34,916 million, an increase of \$377 million, or 1.1%, compared to the same period in 2016. Excluding the consolidation of franchises, Retail segment sales increased by \$117 million, or 0.3%. Year-to-date Food retail sales of \$25,509 million were higher by \$123 million, or 0.5%. Excluding the consolidation of franchises, Food retail sales were lower by \$137 million, or 0.5% primarily driven by the impact of the disposition of gas bar operations partially offset by positive same-store sales growth, which included the unfavourable impact of the timing of New Year's Day, and a net increase in Retail square footage. Drug retail sales of \$9,407 million were higher by \$254 million, or 2.8%.

Year-to-date Food retail same-store sales growth was 0.2% (2016 – 1.5%), after excluding gas bar operations. Food retail same-store sales growth was approximately 0.6% excluding the unfavourable impact of the timing of New Year's Day. Including gas bar operations, Food retail same-store sales growth was 0.6% (2016 – 1.1%).

Year-to-date Drug retail same-store sales growth was 2.7% (2016 – 4.2%), with pharmacy same-store sales growth of 2.8% (2016 – 3.0%) and front store same-store sales growth of 2.7% (2016 – 5.3%). Excluding the unfavourable impact of the timing of New Year's Day, Drug retail same-store sales growth was approximately 2.9%, with pharmacy same-store sales growth of approximately 3.0% and front store same-store sales growth of approximately 2.9%.

**Operating Income** Operating income in the third quarter of 2017 was \$1,168 million, an increase of \$526 million compared to the third quarter of 2016. The increase in operating income was driven by improvements in underlying operating performance of \$58 million and the favourable year-over-year net impact of adjusting items totaling \$468 million, as described below:

- the improvements in underlying operating performance of \$58 million were driven by an increase in adjusted gross profit<sup>(2)</sup> and lower SG&A, partially offset by an increase in depreciation and amortization. The improvements in underlying operating performance also included the positive contribution from the consolidation of franchises; and
- the favourable year-over-year net impact of adjusting items totaling \$468 million was primarily due to the following:
  - the gain on disposition of gas bar operations of \$501 million; partially offset by
  - the change in fair value adjustment on fuel and foreign currency contracts of \$29 million.

Year-to-date operating income was \$2,192 million, an increase of \$682 million compared to the same period in 2016. The increase in operating income was driven by improvements in underlying operating performance of \$135 million and the favourable year-over-year net impact of adjusting items totaling \$547 million, as described below:

- the improvements in underlying operating performance of \$135 million were driven by an increase in adjusted gross profit<sup>(2)</sup>, partially offset by higher SG&A and an increase in depreciation and amortization. The improvements in underlying operating performance also included the positive contribution from the consolidation of franchises; and
- the favourable year-over-year net impact of adjusting items totaling \$547 million was primarily due to the following:
  - the gain on disposition of gas bar operations of \$501 million; and
  - prior year restructuring and other related charges of \$44 million.

**Adjusted Gross Profit<sup>(2)</sup>** Adjusted gross profit<sup>(2)</sup> in the third quarter of 2017 was \$3,874 million, an increase of \$160 million compared to the third quarter of 2016. Adjusted gross profit percentage<sup>(2)</sup> of 27.8% increased by 110 basis points compared to the third quarter of 2016. Excluding the consolidation of franchises, adjusted gross profit<sup>(2)</sup> increased by \$48 million. Adjusted gross profit percentage<sup>(2)</sup>, excluding the consolidation of franchises, was 26.6%, an increase of 50 basis points compared to the third quarter of 2016. The increase in adjusted gross profit percentage<sup>(2)</sup> was primarily due to the favourable impact from the disposition of gas bar operations of approximately 50 basis points, as improvements in Drug retail margins were offset by a decrease in Food retail margins.

Year-to-date adjusted gross profit<sup>(2)</sup> was \$9,725 million, an increase of \$408 million compared to the same period in 2016. Adjusted gross profit percentage<sup>(2)</sup> of 27.9% increased by 90 basis points compared to the same period in 2016. Excluding the consolidation of franchises, adjusted gross profit<sup>(2)</sup> increased by \$131 million. Adjusted gross profit percentage<sup>(2)</sup>, excluding the consolidation of franchises, was 26.7%, an increase of 30 basis points compared to the same period in 2016. The increase in adjusted gross profit percentage<sup>(2)</sup> was mainly driven by the favourable impact from the disposition of gas bar operations of approximately 20 basis points and improvements in Drug retail margins.

**Adjusted EBITDA<sup>(2)</sup>** Adjusted EBITDA<sup>(2)</sup> in the third quarter of 2017 was \$1,159 million, an increase of \$72 million, compared to the third quarter of 2016 and included the favourable impact of the consolidation of franchises of \$20 million as well as the unfavourable impact of the disposition of gas bar operations of approximately \$20 million. The increase in adjusted EBITDA<sup>(2)</sup> of \$72 million was driven by an increase in adjusted gross profit<sup>(2)</sup> as described above, partially offset by an increase in SG&A of \$88 million. SG&A as a percentage of sales was 19.5%, an increase of 60 basis points compared to the third quarter of 2016. Excluding the consolidation of franchises, SG&A decreased \$4 million. SG&A as a percentage of sales, excluding the consolidation of franchises, was 18.3%, an increase of 10 basis points compared to the third quarter of 2016 mainly driven by:

- the unfavourable impact from the disposition of gas bar operations of approximately 50 basis points; partially offset by
- lower store support costs; and
- the favourable impact of foreign exchange.

Year-to-date adjusted EBITDA<sup>(2)</sup> was \$2,900 million, an increase of \$158 million, compared to the same period in 2016 and included the favourable impact of the consolidation of franchises of \$46 million as well as the unfavourable impact of the disposition of gas bar operations of approximately \$20 million. The increase in adjusted EBITDA<sup>(2)</sup> of \$158 million was driven by an increase in year-to-date adjusted gross profit<sup>(2)</sup> as described above, partially offset by an increase in SG&A of \$250 million. SG&A as a percentage of sales was 19.5%, an increase of 50 basis points compared to the same period in 2016. Excluding the consolidation of franchises, SG&A increased \$19 million. SG&A as a percentage of sales, excluding the consolidation of franchises, was 18.4%, which was flat compared to the same period in 2016 and included:

- lower store support costs partially offset by certain one-time costs;
- the positive impact of store closures and divestitures effective in the second quarter of 2016; and
- the favourable impact of foreign exchange; offset by
- the unfavourable impact from the disposition of gas bar operations of approximately 20 basis points.

**Depreciation and Amortization** Depreciation and amortization in the third quarter of 2017 was \$467 million, an increase of \$11 million compared to the third quarter of 2016 primarily driven by the consolidation of franchises and an increase in IT assets. Included in depreciation and amortization is the amortization of intangible assets related to the acquisition of Shoppers Drug Mart of \$161 million (2016 – \$164 million).

Year-to-date depreciation and amortization was \$1,172 million, an increase of \$15 million compared to the same period in 2016, primarily driven by the consolidation of franchises and an increase in IT assets, partially offset by the impact of the change in estimated useful life of certain equipment and fixtures in the second quarter of 2016. Included in depreciation and amortization is the amortization of intangibles assets related to the acquisition of Shoppers Drug Mart of \$403 million (2016 – \$411 million).

## Other Retail Business Matters

**Gas Bar Network** On July 17, 2017, the Company sold its gas bar operations, for proceeds of approximately \$540 million, to Brookfield Business Partners L.P. ("Brookfield"). The Company has recorded a pre-tax gain on sale of \$501 million (post-tax gain of \$432 million), net of related costs, in the third quarter of 2017. As a result of the transaction, Brookfield has become a strategic partner to the Company and will continue to offer the Company's *PC Plus* loyalty program at the gas bars. In addition, the gas bars operate at certain properties that are either owned by the Company or leased by the Company from Choice Properties or third-party landlords. As a result of the transaction Brookfield leases or sub-leases these properties from the Company. In 2016, the gas bar operations sold approximately 1,700 million litres of gas and contributed approximately \$1,500 million to sales. After taking into account the earnings associated with the gas bar operations and the ongoing commitment of the Company to fund certain loyalty program costs, the expected annual impact will be a reduction in adjusted EBITDA<sup>(2)</sup> of approximately \$80 million, based on 2016 information. The Company expects to use the proceeds from the sale for general corporate activities.

**Consolidation of Franchises** The Company has more than 500 franchise food retail stores in its network. As at the end of the third quarter of 2017, 273 of these stores were consolidated for accounting purposes under a new, simplified franchise agreement ("Franchise Agreement") implemented in 2015.

The Company will convert franchises to the Franchise Agreement as existing agreements expire, at the end of which all franchises will be consolidated. The following table provides the total impact of the consolidation of franchises included in the consolidated results of the Company.

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars unless where otherwise indicated)	2017 (16 weeks)	2016 (16 weeks)	2017 (40 weeks)	2016 (40 weeks)
Number of Consolidated Franchise stores, beginning of period	241	132	200	85
Add: Net number of Consolidated Franchise stores in the period	32	33	73	80
Number of Consolidated Franchise stores, end of period	273	165	273	165
Sales	\$ 228	\$ 125	\$ 524	\$ 264
Adjusted gross profit <sup>(2)</sup>	232	120	531	254
Adjusted EBITDA <sup>(2)</sup>	20	—	39	(7)
Depreciation and amortization	13	7	32	15
Operating income (loss)	7	(7)	7	(22)
Net income (loss) attributable to Non-Controlling Interests	8	(7)	10	(21)

Operating income (loss) included in the table above does not significantly impact net earnings available to common shareholders of the Company as the related income (loss) is largely attributable to Non-Controlling Interests.

The Company expects that the estimated annual impact in 2017 of new and current consolidated franchises will be revenue of approximately \$680 million, adjusted EBITDA<sup>(2)</sup> of approximately \$55 million, depreciation and amortization of approximately \$45 million and net earnings attributable to Non-Controlling Interests of approximately \$10 million.

## Subsequent Events

**Restructuring and other related costs** Subsequent to the end of the third quarter of 2017, the Company eliminated approximately 500 corporate and store-support positions and finalized a plan that will result in the closure of 22 unprofitable retail locations across a range of banners and formats. The Company expects to record charges of approximately \$135 million, the majority of which are expected in the fourth quarter of 2017, and to realize approximately \$85 million in annualized savings. The Company also expects that the closures will be substantially complete by the end of the first quarter of 2018.

**PC Optimum Program** Subsequent to the end of the third quarter of 2017, the Company announced the creation of a new loyalty program starting February 1, 2018. The newly created *PC Optimum* program brings together the *Shoppers Optimum* and *PC Plus* programs. The Company expects to incur a one-time charge in the range of approximately \$150 million to \$200 million in relation to the revaluation of the existing liability for outstanding points to reflect a higher anticipated redemption rate under the new program. The Company also expects to record an impairment charge of approximately \$20 million relating to certain IT assets that support the existing loyalty programs.

## 4.2 Financial Services Segment

For the periods ended October 7, 2017  
and October 8, 2016

(millions of Canadian dollars except  
where otherwise indicated)

	2017 (16 weeks)	2016 (16 weeks)	\$ Change	% Change	2017 (40 weeks)	2016 (40 weeks)	\$ Change	% Change
Revenue	\$ 240	\$ 229	\$ 11	4.8%	\$ 675	\$ 650	\$ 25	3.8%
Earnings before income taxes	43	28	15	53.6%	94	85	9	10.6%

(millions of Canadian dollars except where otherwise indicated)

	As at October 7, 2017	As at October 8, 2016	\$ Change	% Change
Average quarterly net credit card receivables	\$ 2,860	\$ 2,730	\$ 130	4.8 %
Credit card receivables	2,918	2,769	149	5.4 %
Allowance for credit card receivables	46	53	(7)	(13.2)%
Annualized yield on average quarterly gross credit card receivables	13.3%	13.6%		
Annualized credit loss rate on average quarterly gross credit card receivables	3.8%	4.5%		

**Revenue** Revenue in the third quarter of 2017 was \$240 million, an increase of \$11 million compared to the third quarter of 2016. Year-to-date revenue was \$675 million, an increase of \$25 million, compared to the same period in 2016. The increase in revenue in the third quarter of 2017 and year-to-date was primarily driven by:

- higher interest and net interchange income attributable to the growth in the credit card portfolio; and
- higher sales attributable to The Mobile Shop.

**Earnings before income taxes** Earnings before income taxes in the third quarter of 2017 were \$43 million, an increase of \$15 million compared to the third quarter of 2016. Year-to-date earnings before income taxes was \$94 million, an increase of \$9 million, compared to the same period in 2016. The increase in earnings before incomes taxes in the third quarter of 2017 and year-to-date was primarily driven by:

- recognition of income of \$7 million, net of certain costs incurred, relating to President's Choice Bank's ("PC Bank's") agreement to end its business relationship with a major Canadian chartered bank, which represented the personal banking services offered under the President's Choice Financial® brand;
- lower credit losses due to the strong credit performance of the portfolio; and
- revenue growth, as described above; partially offset by
- higher operating costs and costs associated with the Financial Services' loyalty program.

**Credit Card Receivables** As at October 7, 2017, credit card receivables were \$2,918 million, an increase of \$149 million compared to October 8, 2016. This increase was primarily driven by growth in the active customer base as a result of continued investments in customer acquisition, marketing and product initiatives. As at October 7, 2017, the allowance for credit card receivables was \$46 million, a decrease of \$7 million compared to October 8, 2016 due to the strong credit performance of the portfolio.

### Other Financial Services Business Matters

**Wind-down of PC Financial banking services** In the third quarter of 2017, PC Bank entered into an agreement to end its business relationship with a major Canadian chartered bank, which represented the personal banking services offered under the *President's Choice Financial* brand. As a result of this agreement, PC Bank will receive a payment of approximately \$43 million, net of certain costs incurred, \$7 million of which was recognized in the third quarter of 2017. The remaining amounts will be recognized between the fourth quarter of 2017 and the second quarter of 2018.

PC Bank will continue to operate the PC Mastercard program and customers will continue to earn PC Points. PC Bank remains committed to providing payment products to its customers and continues to strengthen its credit card services and loyalty programs.

### 4.3 Choice Properties Segment

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017 (16 weeks)	2016 (16 weeks)	\$ Change	% Change	2017 (40 weeks)	2016 (40 weeks)	\$ Change	% Change
Revenue	\$ 207	\$ 196	\$ 11	5.6 %	\$ 619	\$ 586	\$ 33	5.6 %
Net interest expense and other financing charges <sup>(i)</sup>	(76)	(28)	(48)	(171.4)%	235	911	(676)	(74.2)%
Net income (loss) <sup>(ii)</sup>	303	213	90	42.3 %	369	(479)	848	177.0 %
Funds from operations <sup>(2)</sup>	109	102	7	6.9 %	326	307	19	6.2 %

(i) Net interest expense and other financing charges includes a fair value adjustment on Class B Limited Partnership units.

(ii) Choice Properties qualifies as a "mutual fund trust" under the Income Tax Act (Canada) and therefore net income (loss) is equal to earnings before income taxes.

**Revenue** Revenue in the third quarter of 2017 was \$207 million, an increase of \$11 million compared to the third quarter of 2016 and included \$178 million (2016 – \$173 million) generated from tenants within the Retail segment. Year-to-date revenue was \$619 million, an increase of \$33 million compared to the same period in 2016 and included \$538 million (2016 – \$520 million) generated from tenants within the Retail segment. The increase in revenue in the third quarter of 2017 and year-to-date was primarily driven by:

- an increase in base rent and operating cost recoveries from existing properties;
- revenue from properties acquired in 2016 and 2017; and
- additional revenue generated from tenant openings in newly developed leasable space.

**Net Interest Expense and Other Financing Charges** Net interest expense and other financing charges in the third quarter of 2017 resulted in income of \$76 million compared to income of \$28 million in the third quarter of 2016, an increase of \$48 million. The increase was primarily driven by the change in the fair value adjustment on Class B Limited Partnership units and lower interest expense due to the repayment of the Series 6 senior unsecured debentures in the first quarter of 2017, partially offset by an increase in interest expense due to higher distributions on Class B Limited Partnership units and higher drawings on credit facilities.

Year-to-date net interest expense and other financing charges were \$235 million, a decrease of \$676 million compared to the same period in 2016, primarily driven by the change in the fair value adjustment on Class B Limited Partnership units and lower interest expense due to the repayment of the Series 6 senior unsecured debentures in the first quarter of 2017, partially offset by an increase in interest expense due to higher distributions on Class B Limited Partnership units, higher drawings on credit facilities and a prior year gain on settlement of bond forwards.

**Net income (loss)** Net income in the third quarter of 2017 was \$303 million, an increase of \$90 million compared to the third quarter of 2016. Year-to-date net income was \$369 million, an increase of \$848 million compared to the same period in 2016. The increase in net income in the third quarter of 2017 and year-to-date was primarily driven by:

- the change in fair value adjustment on Class B Limited Partnership units;
- the change in fair value adjustment on investment properties;
- an increase in net operating income from existing properties; and
- additional net operating income generated from acquisitions and tenant openings in newly developed leasable space.

**Funds from Operations<sup>(2)</sup>** Funds from Operations<sup>(2)</sup> in the third quarter of 2017 were \$109 million, an increase of \$7 million compared to the third quarter of 2016, primarily driven by higher contributions from property operations and lower interest expense due to the repayment of the Series 6 senior unsecured debentures in the first quarter of 2017, partially offset by an increase in interest expense due to higher drawings on credit facilities.

Year-to-date Funds from Operations<sup>(2)</sup> were \$326 million, an increase of \$19 million compared to the same period in 2016 primarily driven by higher contributions from property operations and lower interest expense due to the repayment of the Series 6 senior unsecured debentures in the first quarter of 2017, partially offset by an increase in interest expense due to higher drawings on credit facilities and a prior year gain on settlement of bond forwards.

**Other Matters** In the third quarter of 2017, Choice Properties acquired six investment properties from third-party vendors for an aggregate purchase price of approximately \$28 million, excluding acquisition costs, which was fully settled in cash.



## 5. Liquidity and Capital Resources

### 5.1 Cash Flows

#### Major Cash Flow Components

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017	2016			2017	2016		
	(16 weeks)	(16 weeks)	\$ Change	% Change	(40 weeks)	(40 weeks)	\$ Change	% Change
Cash and cash equivalents, beginning of period	\$ 1,276	\$ 1,210	\$ 66	5.5 %	\$ 1,314	\$ 1,018	\$ 296	29.1 %
Cash flows from (used in):								
Operating activities	872	1,112	(240)	(21.6)%	2,123	2,658	(535)	(20.1)%
Investing activities	283	(471)	754	160.1 %	(286)	(761)	475	62.4 %
Financing activities	(915)	(542)	(373)	(68.8)%	(1,635)	(1,597)	(38)	(2.4)%
Effect of foreign currency exchange rate changes on cash and cash equivalents	(6)	3	(9)	(300.0)%	(6)	(6)	—	— %
Cash and cash equivalents, end of period	\$ 1,510	\$ 1,312	\$ 198	15.1 %	\$ 1,510	\$ 1,312	\$ 198	15.1 %

**Cash Flows from Operating Activities** Cash flows from operating activities in the third quarter of 2017 were \$872 million, a decrease of \$240 million compared to the third quarter of 2016, primarily due to:

- an increase in income taxes paid; and
- an unfavourable change in non-cash working capital driven by a decrease in trade payables and other liabilities; partially offset by
- higher cash earnings.

Year-to-date cash flows from operating activities were \$2,123 million in 2017, a decrease of \$535 million compared to the same period in 2016. The decrease was primarily due to:

- an increase in income taxes paid; and
- an unfavourable change in non-cash working capital driven by the timing of accounts receivable collection; partially offset by
- higher cash earnings.

**Cash Flows from (used in) Investing Activities** Cash flows from investing activities in the third quarter of 2017 were \$283 million, an increase of \$754 million compared to the third quarter of 2016. The increase in cash flows from investing activities was primarily driven by the proceeds from disposition of gas bar operations and the change in short term investments.

Year-to-date cash flows used in investing activities were \$286 million, a decrease of \$475 million compared to the same period in 2016. The decrease in cash flows used in investing activities was primarily driven by the proceeds from disposition of gas bar operations.

**Capital Investments and Store Activity**

As at or for the periods ended October 7, 2017 and October 8, 2016	2017 (40 weeks)	2016 (40 weeks)	% Change
Capital investments (millions of Canadian dollars)	\$ 772	\$ 754	2.4 %
Corporate square footage (in millions)	35.8	35.8	— %
Franchise square footage (in millions)	16.1	15.9	1.3 %
Associate-owned drug store square footage (in millions)	18.3	18.1	1.1 %
Total retail square footage (in millions)	70.2	69.8	0.6 %
Number of corporate stores	565	566	(0.2) %
Number of franchise stores	531	525	1.1 %
Number of Associate-owned drug stores	1,333	1,324	0.7 %
Total number of stores	2,429	2,415	0.6 %
Percentage of corporate real estate owned	72%	72%	
Percentage of franchise real estate owned	47%	47%	
Percentage of Associate-owned drug store real estate owned	1%	1%	
Average store size (square feet)			
Corporate	63,400	63,300	0.2 %
Franchise	30,300	30,300	— %
Associate-owned drug store	13,700	13,700	— %

**Cash Flows used in Financing Activities** Cash flows used in financing activities in the third quarter of 2017 were \$915 million, an increase of \$373 million compared to the third quarter of 2016. The increase in cash used in financing activities was primarily driven by higher repurchases of common shares.

Year-to-date cash flows used in financing activities were \$1,635 million, an increase of \$38 million compared to the same period in 2016. The increase in cash used in financing activities was primarily driven by higher repurchases of common shares partially offset by lower net repayments of long term debt.

The Company's significant long term debt transactions are set out in Section "5.3 Components of Total Debt".

**Free Cash Flow<sup>(2)</sup>**

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017 (16 weeks)	2016 (16 weeks)	\$ Change	% Change	2017 (40 weeks)	2016 (40 weeks)	\$ Change	% Change
Free cash flow <sup>(2)</sup>	\$ 340	\$ 564	\$ (224)	(39.7)%	\$ 964	\$ 1,508	\$ (544)	(36.1)%

Free cash flow<sup>(2)</sup> in the third quarter of 2017 was \$340 million, a decrease of \$224 million compared to the third quarter of 2016. Year-to-date free cash flow<sup>(2)</sup> was \$964 million in 2017, a decrease of \$544 million compared to the same period in 2016. The decrease in free cash flow<sup>(2)</sup> in the third quarter and year-to-date was primarily driven by lower cash flows from operating activities, as described above.

## 5.2 Liquidity and Capital Structure

The Company expects that cash and cash equivalents, short term investments, future operating cash flows and the amounts available to be drawn against committed credit facilities will enable the Company to finance its capital investment program and fund its ongoing business requirements over the next 12 months, including working capital, pension plan funding requirements and financial obligations.

Financial Services expects to obtain long term financing for the growth of its credit card portfolio through the issuance of *Eagle Credit Card Trust*<sup>®</sup> (“*Eagle*”) notes and Guaranteed Investment Certificates.

Choice Properties expects to obtain long term financing for the acquisition of accretive properties primarily through the issuance of equity and unsecured debentures.

The Company manages its capital structure on a segmented basis to ensure that each of the reportable operating segments is employing a capital structure that is appropriate for the industry in which it operates. The following table presents total debt, as monitored by management, by reportable operating segment:

(millions of Canadian dollars)	As at October 7, 2017				As at October 8, 2016				As at December 31, 2016			
	Retail	Financial Services	Choice Properties	Total	Retail	Financial Services	Choice Properties	Total	Retail	Financial Services	Choice Properties	Total
Bank indebtedness	\$ 279	\$ —	\$ —	\$ 279	\$ 257	\$ —	\$ —	\$ 257	\$ 115	\$ —	\$ —	\$ 115
Short term debt	—	610	—	610	—	475	—	475	—	665	—	665
Long term debt due within one year	395	232	400	1,027	56	43	202	301	56	142	202	400
Long term debt	5,619	1,307	2,909	9,835	5,977	1,445	2,991	10,413	6,019	1,436	3,015	10,470
Certain other liabilities	37	—	—	37	31	—	—	31	31	—	—	31
Total debt	\$ 6,330	\$ 2,149	\$ 3,309	\$ 11,788	\$ 6,321	\$ 1,963	\$ 3,193	\$ 11,477	\$ 6,221	\$ 2,243	\$ 3,217	\$ 11,681

**Retail** The Company manages its capital structure with the objective of maintaining Retail segment credit metrics consistent with those of investment grade retailers. The Company monitors the Retail segment’s debt to rolling year retail adjusted EBITDA<sup>(2)</sup> ratio as a measure of the leverage being employed.

	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Retail debt to rolling year retail adjusted EBITDA <sup>(2)</sup>	1.7x	1.8x	1.7x

The Retail debt to rolling year retail adjusted EBITDA<sup>(2)</sup> ratio as at October 7, 2017 was flat compared to December 31, 2016 and decreased compared to October 8, 2016. The decrease in the Retail debt to rolling year retail adjusted EBITDA<sup>(2)</sup> ratio compared to October 8, 2016 was primarily as a result of growth in adjusted EBITDA<sup>(2)</sup>.

**President’s Choice Bank** PC Bank’s capital management objectives are to maintain a consistently strong capital position while considering the economic risks generated by its credit card receivables portfolio and to meet all regulatory requirements as defined by the Office of the Superintendent of Financial Institutions (“OSFI”).

**Choice Properties** Choice Properties manages its capital structure with the objective of maintaining credit metrics consistent with those of investment grade real estate investment trusts (“REITs”). Choice Properties monitors metrics relevant to the REIT industry including targeting an appropriate debt to total assets ratio.

**Covenants and Regulatory Requirements** The Company and Choice Properties are required to comply with certain financial covenants for various debt instruments. As at October 7, 2017 and throughout 2017, the Company and Choice Properties were in compliance with their respective covenants. As at October 7, 2017 and throughout 2017, PC Bank has met all applicable regulatory requirements.

**Short Form Base Shelf Prospectus** In the second quarter of 2017, the Company filed a Short Form Base Shelf Prospectus which allows for the potential issuance of up to \$2 billion of unsecured debentures and/or preferred shares subject to the availability of funding in the capital markets.

### 5.3 Components of Total Debt

**Debentures and Medium Term Notes** The following table summarizes the debentures and MTNs issued during the periods ended as indicated:

(millions of Canadian dollars except where otherwise indicated)	Interest Rate	Maturity Date	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
			Principal Amount	Principal Amount	Principal Amount	Principal Amount
Choice Properties senior unsecured debentures						
– Series G	3.20%	March 7, 2023	\$ —	\$ —	\$ —	\$ 250
– Series H	5.27%	March 7, 2046	—	—	—	100
Total Debentures and Medium Term Notes issued			\$ —	\$ —	\$ —	\$ 350

The following table summarizes the debentures and MTNs repaid during the periods ended as indicated:

(millions of Canadian dollars except where otherwise indicated)	Interest Rate	Maturity Date	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
			Principal Amount	Principal Amount	Principal Amount	Principal Amount
Loblaw Companies Limited Notes	7.10%	June 1, 2016	\$ —	\$ —	\$ —	\$ 300
Shoppers Drug Mart Notes	2.01%	May 24, 2016	—	—	—	225
Choice Properties senior unsecured debentures – Series 6	3.00%	April 20, 2017 <sup>(i)</sup>	—	—	200	—
Choice Properties senior unsecured debentures – Series 5	3.00%	April 20, 2016 <sup>(ii)</sup>	—	—	—	300
Total Debentures and Medium Term Notes repaid			\$ —	\$ —	\$ 200	\$ 825

(i) Choice Properties Series 6 unsecured debentures were redeemed on January 23, 2017.

(ii) Choice Properties Series 5 unsecured debentures were redeemed on March 7, 2016.

**Committed Credit Facilities** The components of the committed lines of credit as at October 7, 2017, October 8, 2016 and December 31, 2016 were as follows:

(millions of Canadian dollars)	Maturity Date	As at October 7, 2017		As at October 8, 2016		As at December 31, 2016	
		Available Credit	Drawn	Available Credit	Drawn	Available Credit	Drawn
Loblaw's Committed Credit Facility	June 10, 2021	\$ 1,000	\$ —	\$ 1,000	\$ —	\$ 1,000	\$ —
Choice Properties Committed Syndicated Credit Facility	July 5, 2022 <sup>(i)</sup>	500	215	500	148	500	172
Choice Properties Committed Bi-lateral Credit Facility	December 21, 2018	250	250	—	—	250	—
Total Committed Lines of Credit		\$ 1,750	\$ 465	\$ 1,500	\$ 148	\$ 1,750	\$ 172

(i) Choice Properties Committed Syndicated Credit Facility was extended for an additional year from July 5, 2021 to July 5, 2022.

**Independent Securitization Trusts** The Company, through PC Bank, participates in various securitization programs that provide a source of funds for the operation of its credit card business. PC Bank maintains and monitors the co-ownership interest in credit card receivables with independent securitization trusts, including *Eagle* and Other Independent Securitization Trusts, in accordance with its financing requirements.

The following table summarizes the amounts securitized to independent securitization trusts:

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Securitized to independent securitization trusts:			
Securitized to <i>Eagle Credit Card Trust</i> ®	\$ 650	\$ 650	\$ 650
Securitized to Other Independent Securitization Trusts	610	475	665
Total securitized to independent securitization trusts	\$ 1,260	\$ 1,125	\$ 1,315

During the third quarter of 2017, *Eagle* filed a Short Form Base Shelf Prospectus which allows for the potential issuance of up to \$1 billion of notes over a 25-month period.

Subsequent to the third quarter of 2017, *Eagle* issued \$250 million of senior and subordinated term notes with a maturity date of October 17, 2022 at a weighted average interest rate of 2.71%. In connection with this issuance, \$200 million of bond forward agreements were settled after the quarter, resulting in a realized fair value gain of \$6 million and a net effective interest rate of 2.26% on the *Eagle* notes issued.

Under its securitization programs, PC Bank is required to maintain, at all times, a credit card receivable pool balance equal to a minimum of 107% of the outstanding securitized liability. PC Bank was in compliance with this requirement as at October 7, 2017 and throughout 2017.

**Independent Funding Trusts** As at October 7, 2017, the independent funding trusts had drawn \$551 million (October 8, 2016 – \$546 million; December 31, 2016 – \$587 million) from the revolving committed credit facility that is the source of funding to the independent funding trusts. The Company provides credit enhancement in the form of a standby letter of credit for the benefit of the independent funding trusts. As at October 7, 2017, the Company has agreed to provide a credit enhancement of \$64 million (October 8, 2016 – \$58 million; December 31, 2016 – \$64 million) for the benefit of the independent funding trusts representing not less than 10% (October 8, 2016 and December 31, 2016 – not less than 10%) of the principal amount of loans outstanding.

#### 5.4 Financial Condition

##### Rolling Year Adjusted Return on Equity<sup>(2)</sup> and Rolling Year Adjusted Return on Capital<sup>(2)</sup>

	As at October 7, 2017	As at October 8, 2016 <sup>(4)</sup>	As at December 31, 2016
Rolling year adjusted return on equity <sup>(2)</sup>	13.6%	12.6%	12.9%
Rolling year adjusted return on capital <sup>(2)</sup>	9.5%	8.5%	8.8%

The rolling year adjusted return on equity<sup>(2)</sup> as at October 7, 2017 increased compared to October 8, 2016 and December 31, 2016, primarily due to higher adjusted net earnings and common shares repurchased. The rolling year adjusted return on capital<sup>(2)</sup> as at October 7, 2017 increased compared to October 8, 2016 and December 31, 2016 primarily due to the same drivers as rolling year adjusted return on equity<sup>(2)</sup>, as well as an increase in cash and cash equivalents and short term investments.

## 5.5 Credit Ratings

In the second quarter of 2017, Standard and Poor's reaffirmed the credit ratings and outlook of the Company. The following table sets out the current credit ratings of the Company:

Credit Ratings (Canadian Standards)	Dominion Bond Rating Service		Standard & Poor's	
	Credit Rating	Trend	Credit Rating	Outlook
Issuer rating	BBB	Positive	BBB	Stable
Medium term notes	BBB	Positive	BBB	n/a
Other notes and debentures	BBB	Positive	BBB	n/a
Second Preferred Shares, Series B	Pfd-3	Positive	P-3 (high)	n/a

In the third quarter of 2017, Standard and Poor's reaffirmed the credit ratings and outlook of Choice Properties. The following table sets out the current credit ratings of Choice Properties:

Credit Ratings (Canadian Standards)	Dominion Bond Rating Service		Standard & Poor's	
	Credit Rating	Trend	Credit Rating	Outlook
Issuer rating	BBB	Positive	BBB	Stable
Senior unsecured debentures	BBB	Positive	BBB	n/a

## 5.6 Share Capital

**Common Shares (authorized – unlimited)** Common shares issued are fully paid and have no par value. The activity in the common shares issued and outstanding during the periods was as follows:

	October 7, 2017 (16 weeks)		October 8, 2016 (16 weeks)		October 7, 2017 (40 weeks)		October 8, 2016 (40 weeks)	
	Number of Common Shares	Common Share Capital	Number of Common Shares	Common Share Capital	Number of Common Shares	Common Share Capital	Number of Common Shares	Common Share Capital
(millions of Canadian dollars except where otherwise indicated)								
Issued and outstanding, beginning of period	395,248,907	\$ 7,619	405,537,834	\$ 7,798	400,829,870	\$ 7,713	409,985,226	\$ 7,861
Issued for settlement of stock options	70,094	4	114,765	6	572,024	28	1,029,373	46
Purchased and cancelled	(7,193,156)	(139)	(2,080,000)	(40)	(13,276,049)	(257)	(7,442,000)	(143)
Issued and outstanding, end of period	388,125,845	\$ 7,484	403,572,599	\$ 7,764	388,125,845	\$ 7,484	403,572,599	\$ 7,764
Shares held in trust, beginning of period	(858,806)	\$ (16)	(1,159,865)	\$ (22)	(1,105,620)	\$ (21)	(643,452)	\$ (10)
Purchased for future settlement of RSUs and PSUs	—	—	—	—	(686,000)	(13)	(1,250,000)	(24)
Released for settlement of RSUs and PSUs	33,159	—	20,619	—	965,973	18	754,206	12
Shares held in trust, end of period	(825,647)	\$ (16)	(1,139,246)	\$ (22)	(825,647)	\$ (16)	(1,139,246)	\$ (22)
Issued and outstanding, net of shares held in trust, end of period	387,300,198	\$ 7,468	402,433,353	\$ 7,742	387,300,198	\$ 7,468	402,433,353	\$ 7,742
Weighted average outstanding, net of shares held in trust	392,384,392		403,711,134		395,701,411		406,016,530	

**Normal Course Issuer Bid** Activity under the Company's Normal Course Issuer Bid ("NCIB") during the periods was as follows:

(millions of Canadian dollars except where otherwise indicated)	<b>October 7, 2017 (16 weeks)</b>	October 8, 2016 (16 weeks)	<b>October 7, 2017 (40 weeks)</b>	October 8, 2016 (40 weeks)
Common shares repurchased under the NCIB for cancellation (number of shares)	<b>7,193,156</b>	2,080,000	<b>13,276,049</b>	7,442,000
Cash consideration paid	<b>\$ 485</b>	\$ 145	<b>\$ 937</b>	\$ 508
Premium charged to Retained Earnings	<b>346</b>	105	<b>680</b>	365
Reduction in Common Share Capital	<b>139</b>	40	<b>257</b>	143
Common shares repurchased under the NCIB and held in trust (number of shares)	<b>—</b>	—	<b>686,000</b>	1,250,000
Cash consideration paid	<b>\$ —</b>	\$ —	<b>\$ 48</b>	\$ 90
Premium charged to Retained Earnings	<b>—</b>	—	<b>35</b>	66
Reduction in Common Share Capital	<b>—</b>	—	<b>13</b>	24

In the second quarter of 2017, the Company renewed its NCIB to purchase on the Toronto Stock Exchange ("TSX") or through alternative trading systems up to 21,016,472 of the Company's common shares, representing approximately 10% of the public float. In accordance with the rules and by-laws of the TSX, the Company may purchase its common shares from time to time at the then market price of such shares. As of October 7, 2017, the Company has purchased 10,572,556 common shares under its current NCIB.

**Dividends** The following table summarizes the Company's cash dividends declared for the periods as indicated:

	<b>October 7, 2017<sup>(i)</sup> (16 weeks)</b>	October 8, 2016 (16 weeks)	<b>October 7, 2017 (40 weeks)</b>	October 8, 2016 (40 weeks)
Dividends declared per share (\$):				
Common Share	<b>\$ 0.27</b>	\$ 0.26	<b>\$ 0.80</b>	\$ 0.77
Second Preferred Share, Series B	<b>\$ 0.33125</b>	\$ 0.33125	<b>\$ 0.99375</b>	\$ 0.99375

(i) The third quarter dividends for 2017 of \$0.27 per share declared on common shares had a payment date of October 1, 2017. The third quarter dividends for 2017 of \$0.33125 per share declared on Second Preferred Shares, Series B had a payment date of September 30, 2017.

(millions of Canadian dollars)	<b>October 7, 2017 (16 weeks)</b>	October 8, 2016 (16 weeks)	<b>October 7, 2017 (40 weeks)</b>	October 8, 2016 (40 weeks)
Dividends declared:				
Common Share	<b>\$ 106</b>	\$ 104	<b>\$ 316</b>	\$ 312
Second Preferred Share, Series B	<b>3</b>	3	<b>9</b>	9
Total dividends declared	<b>\$ 109</b>	\$ 107	<b>\$ 325</b>	\$ 321

Subsequent to the end of the third quarter of 2017, the Board of Directors declared a quarterly dividend of \$0.27 per common share, payable on December 30, 2017 to shareholders of record on December 15, 2017 and a dividend on the Second Preferred Shares, Series B of \$0.33125 per share payable on December 31, 2017 to shareholders of record on December 15, 2017.

## 5.7 Off-Balance Sheet Arrangements

The Company uses off-balance sheet arrangements including letters of credit, guarantees and cash collateralization in connection with certain obligations. There were no significant changes to the Company's off-balance sheet arrangements during 2017. For a discussion of the Company's significant off-balance sheet arrangements see Section 7.7 "Off-Balance Sheet Arrangements" of the Company's 2016 Annual Report.

## 6. Financial Derivative Instruments

The Company uses derivative instruments to offset certain of its financial risks. The Company uses bond forwards and interest rate swaps, to manage its anticipated exposure to fluctuations in interest rates on future debt issuances. The Company did not enter into any significant bond forwards or interest rate swaps during 2017.

The Company also uses futures, options and forward contracts to manage its anticipated exposure to fluctuations in commodity prices and exchange rates in its underlying operations. For further details on the impact of these instruments during 2017 see Section 12 "Non-GAAP Financial Measures" of the MD&A.

## 7. Results by Quarter

Under an accounting convention common in the retail industry, the Company follows a 52-week reporting cycle which periodically necessitates a fiscal year of 53 weeks. Fiscal years 2017 and 2016 were 52 weeks. The next 53 week year will occur in 2020. The 52-week reporting cycle is divided into four quarters of 12 weeks each except for the third quarter, which is 16 weeks in duration.

**Summary of Consolidated Quarterly Results** The following is a summary of selected consolidated financial information derived from the Company's unaudited interim period condensed consolidated financial statements for each of the eight most recently completed quarters:

	Third Quarter		Second Quarter		First Quarter		Fourth Quarter	
(millions of Canadian dollars except where otherwise indicated)	2017 (16 weeks)	2016 (16 weeks)	2017 (12 weeks)	2016 (12 weeks)	2017 (12 weeks)	2016 (12 weeks)	2016 (12 weeks)	2015 (12 weeks)
<b>Revenue</b>	<b>\$ 14,192</b>	<b>\$ 14,143</b>	<b>\$ 11,079</b>	<b>\$ 10,731</b>	<b>\$ 10,401</b>	<b>\$ 10,381</b>	<b>\$ 11,130</b>	<b>\$ 10,865</b>
<b>Net earnings available to common shareholders of the Company</b>	<b>883</b>	<b>419</b>	<b>358</b>	<b>158</b>	<b>230</b>	<b>193</b>	<b>201</b>	<b>128</b>
Adjusted net earnings available to common shareholders of the Company <sup>(2)</sup>	<b>549</b>	<b>512</b>	<b>445</b>	<b>412</b>	<b>364</b>	<b>338</b>	<b>393</b>	<b>363</b>
<b>Net earnings per common share:</b>								
<b>Basic (\$)</b>	<b>\$ 2.25</b>	<b>\$ 1.04</b>	<b>\$ 0.90</b>	<b>\$ 0.39</b>	<b>\$ 0.58</b>	<b>\$ 0.47</b>	<b>\$ 0.50</b>	<b>\$ 0.31</b>
<b>Diluted (\$)</b>	<b>\$ 2.24</b>	<b>\$ 1.03</b>	<b>\$ 0.89</b>	<b>\$ 0.39</b>	<b>\$ 0.57</b>	<b>\$ 0.47</b>	<b>\$ 0.50</b>	<b>\$ 0.31</b>
Adjusted diluted net earnings per common share <sup>(2)</sup> (\$)	<b>\$ 1.39</b>	<b>\$ 1.26</b>	<b>\$ 1.11</b>	<b>\$ 1.01</b>	<b>\$ 0.90</b>	<b>\$ 0.82</b>	<b>\$ 0.97</b>	<b>\$ 0.87</b>
Average national food price inflation (deflation) (as measured by CPI)	<b>0.3%</b>	<b>0.2%</b>	<b>(1.4)%</b>	<b>1.8%</b>	<b>(3.9)%</b>	<b>4.3%</b>	<b>(2.3)%</b>	<b>4.1%</b>
Food retail same-store sales growth (decline)	<b>1.4%</b>	<b>0.8%</b>	<b>1.2 %</b>	<b>0.4%</b>	<b>(1.2)%</b>	<b>2.0%</b>	<b>1.1 %</b>	<b>2.4%</b>
Drug retail same-store sales growth	<b>3.3%</b>	<b>2.8%</b>	<b>3.7 %</b>	<b>4.0%</b>	<b>0.9 %</b>	<b>6.3%</b>	<b>3.4 %</b>	<b>5.0%</b>

**Revenue** Revenue for the last eight quarters was impacted by various factors including the following:

- seasonality, which was greatest in the fourth quarter and least in the first quarter;
- the timing of holidays;
- macro-economic conditions impacting food and drug retail prices;
- the changes in the price of fuel sold at the Company's gas bars;
- the disposition of gas bar operations;
- consolidation of franchises; and
- changes in net retail square footage. Over the past eight quarters, net retail square footage increased by 0.2 million square feet to 70.2 million square feet, primarily driven by new store openings partially offset by the Company's store closure plan announced in 2015 and completed in the first half of 2016.



**Net Earnings Available to Common Shareholders of the Company and Diluted Net Earnings Per Common Share** Net earnings available to common shareholders of the Company and diluted net earnings per common share for the last eight quarters were impacted by the following items:

- seasonality, which was greatest in the fourth quarter and least in the first quarter;
- the timing of holidays;
- the disposition of gas bar operations;
- acquisition-related net synergies;
- the impact of the Company's store closure plan;
- improvements in the underlying operating performance of the Company; and
- the impact of adjusting items, as set out in Section 12 "Non-GAAP Financial Measures", including:
  - the gain on disposition of gas bar operations;
  - the impairment of Drug retail ancillary assets held for sale;
  - restructuring and other related charges;
  - the transition of stores to more cost effective and efficient labour agreements;
  - asset impairments, net of recoveries; and
  - the change in fair value adjustment to Trust Unit Liability.

The consolidation of franchises does not significantly impact net earnings available to common shareholders of the Company as the related earnings are largely attributable to Non-Controlling Interests.

## **8. Internal Control over Financial Reporting**

Management is responsible for establishing and maintaining a system of disclosure controls and procedures to provide reasonable assurance that all material information relating to the Company and its subsidiaries is gathered and reported to senior management on a timely basis so that appropriate decisions can be made regarding public disclosure.

Management is also responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial reports for external purposes in accordance with IFRS.

In designing such controls, it should be recognized that due to inherent limitations, any controls, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and may not prevent or detect misstatements. Additionally, management is required to use judgment in evaluating controls and procedures.

**Changes in Internal Control over Financial Reporting** There were no changes in the Company's internal control over financial reporting in the third quarter of 2017 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **9. Enterprise Risks and Risk Management**

A detailed full set of risks inherent in the Company's business are included in the Company's AIF for the year ended December 31, 2016 and the Company's MD&A in the Company's 2016 Annual Report, which are hereby incorporated by reference. The Company's 2016 Annual Report and AIF are available online on [www.sedar.com](http://www.sedar.com). Those risks and risk management strategies remain unchanged.

## 10. Accounting Standards

### Accounting Standards Implemented in 2017

**Statement of Cash Flows** The Company implemented the amendments to International Accounting Standard ("IAS") 7, "Statement of Cash Flows", in the first quarter of 2017 and has provided disclosures on changes in liabilities arising from certain financing activities, including both changes arising from cash and non-cash flows changes, in the notes to the unaudited interim period condensed consolidated financial statements.

### Changes in Accounting Standards

**Income Taxes** In November 2016, the IFRS Interpretations Committee issued its agenda decision related to the expected manner of recovery of indefinite life intangible assets when measuring deferred income taxes in accordance with IAS 12, "Income Taxes", and clarified its interpretation that an indefinite life intangible asset does not have an unlimited life and its economic benefit flows to an entity in future periods through use and not just through future sale. Accordingly, it is appropriate to measure the associated deferred income tax liability at the income tax rate applicable to ordinary taxable income expected to apply in the years in which the temporary differences are expected to be recovered or settled. The Company's accounting policy reflected an accepted view that an indefinite life intangible asset will be recovered through its disposition and was using a capital gains tax rate to measure deferred income taxes associated with its indefinite life intangible assets. The Company implemented this guidance in the fourth quarter of 2016 on a retrospective basis as an accounting policy change in accordance with IAS 8, "Accounting Policies, Changes to Accounting Estimates and Errors". The impact of this change was as follows:

Condensed Consolidated Balance Sheet	
Increase (Decrease)	As at
(millions of Canadian dollars)	October 8, 2016
Goodwill	\$ 418
Deferred Income Tax Liabilities	458
Retained Earnings	(40)

There was no impact to net earnings in 2016 as a result of this change.

## 11. Outlook<sup>(3)</sup>

Loblaw's outlook for 2017 remains unchanged. The Company remains focused on its strategic framework, delivering the best in food, best in health and beauty, operational excellence and growth. This framework is supported by our financial plan of maintaining a stable trading environment that targets positive same-store sales and stable gross margin, surfacing efficiencies to deliver operating leverage, and returning capital to shareholders.

In 2017, on a full-year comparative basis, the Company expects to:

- deliver positive same-store sales and stable gross margin in its Retail segment in a highly competitive grocery market, with continued negative pressure from healthcare reform;
- grow adjusted net earnings;
- invest approximately \$1.3 billion in capital expenditures, including \$1.0 billion in its Retail segment; and
- return capital to shareholders by allocating a significant portion of free cash flow to share repurchases.

Since the end of the second quarter of 2017, the Company has made significant progress in mitigating the impact of both the minimum wage increase and the expected announcement of incremental drug reform, but until the full extent of healthcare reform becomes certain, the extent to which it will temper the Company's adjusted net earnings growth beyond 2017 cannot be determined.

## 12. Non-GAAP Financial Measures

The Company uses the following non-GAAP financial measures: Retail segment gross profit; Retail segment adjusted gross profit; Retail segment adjusted gross profit percentage; adjusted earnings before income taxes, net interest expense and other financing charges and depreciation and amortization ("adjusted EBITDA"); adjusted EBITDA margin; adjusted operating income; adjusted net interest expense and other financing charges; adjusted income taxes; adjusted income tax rate; adjusted net earnings available to common shareholders; adjusted diluted net earnings per common share; free cash flow; retail debt to rolling year retail adjusted EBITDA; rolling year adjusted return on equity; rolling year adjusted return on capital and with respect to Choice Properties: funds from operations. The Company believes these non-GAAP financial measures provide useful information to both management and investors in measuring the financial performance and financial condition of the Company for the reasons outlined below.

Management uses these and other non-GAAP financial measures to exclude the impact of certain expenses and income that must be recognized under GAAP when analyzing underlying consolidated and segment operating performance, as the excluded items are not necessarily reflective of the Company's underlying operating performance and make comparisons of underlying financial performance between periods difficult. The Company excludes additional items if it believes doing so would result in a more effective analysis of underlying operating performance. The exclusion of certain items does not imply that they are non-recurring.

These measures do not have a standardized meaning prescribed by GAAP and therefore they may not be comparable to similarly titled measures presented by other publicly traded companies and should not be construed as an alternative to other financial measures determined in accordance with GAAP.

**Retail Segment Gross Profit, Retail Segment Adjusted Gross Profit and Retail Segment Adjusted Gross Profit Percentage** The following tables reconcile adjusted gross profit by segment to gross profit by segment, which is reconciled to revenue and cost of merchandise inventories sold measures as reported in the condensed consolidated statements of earnings for the periods ended as indicated. The Company believes that Retail segment gross profit and Retail segment adjusted gross profit are useful in assessing the Retail segment's underlying operating performance and in making decisions regarding the ongoing operations of the business.

Retail segment adjusted gross profit percentage is calculated as Retail segment adjusted gross profit divided by Retail segment revenue.

	2017 (16 weeks)					2016 (16 weeks)				
For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars)	Retail	Financial Services	Choice Properties	Consolidation & Eliminations	Total	Retail	Financial Services	Choice Properties	Consolidation & Eliminations	Total
Revenue	\$ 13,923	\$ 240	\$ 207	\$ (178)	\$ 14,192	\$ 13,891	\$ 229	\$ 196	\$ (173)	\$ 14,143
Cost of Merchandise Inventories Sold	10,049	25	—	—	10,074	10,173	22	—	—	10,195
Gross Profit	\$ 3,874	\$ 215	\$ 207	\$ (178)	\$ 4,118	\$ 3,718	\$ 207	\$ 196	\$ (173)	\$ 3,948
Add (deduct) impact of the following: Charges related to retail locations in Fort McMurray, net of recoveries	—	—	—	—	—	(4)	—	—	—	(4)
Adjusted Gross Profit	\$ 3,874	\$ 215	\$ 207	\$ (178)	\$ 4,118	\$ 3,714	\$ 207	\$ 196	\$ (173)	\$ 3,944

	2017 (40 weeks)					2016 (40 weeks)				
For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars)	Retail	Financial Services	Choice Properties	Consolidation & Eliminations	Total	Retail	Financial Services	Choice Properties	Consolidation & Eliminations	Total
Revenue	\$ 34,916	\$ 675	\$ 619	\$ (538)	\$ 35,672	\$ 34,539	\$ 650	\$ 586	\$ (520)	\$ 35,255
Cost of Merchandise Inventories Sold	25,191	65	—	—	25,256	25,234	56	—	—	25,290
Gross Profit	\$ 9,725	\$ 610	\$ 619	\$ (538)	\$ 10,416	\$ 9,305	\$ 594	\$ 586	\$ (520)	\$ 9,965
Add impact of the following:										
Charges related to retail locations in Fort McMurray, net of recoveries	—	—	—	—	—	5	—	—	—	5
Net impairment (impairment reversals) related to Drug retail ancillary assets	—	—	—	—	—	4	—	—	—	4
Restructuring and other related costs	—	—	—	—	—	3	—	—	—	3
Adjusted Gross Profit	\$ 9,725	\$ 610	\$ 619	\$ (538)	\$ 10,416	\$ 9,317	\$ 594	\$ 586	\$ (520)	\$ 9,977

**Charges related to retail locations in Fort McMurray, net of recoveries** In the second quarter of 2016, 10 retail locations in Fort McMurray were impacted by the wildfire that caused the evacuation of the city. The Company recognized charges related to inventory losses, site clean-up and other restoration costs. During the third quarter of 2016, the Company received partial proceeds of \$5 million from the insurance claim.

**Net impairment (impairment reversals) related to Drug retail ancillary assets** In 2015, the Company began actively marketing the sale of certain assets of the Shoppers Drug Mart ancillary healthcare business and recorded asset impairments on these assets and other related restructuring charges. In 2016, the Company finalized the sale of a portion of these assets.

In the second quarter of 2016, the Company ceased actively marketing the remaining assets and restructured those assets as part of ongoing operations. As a result, the Company recorded a charge of \$4 million related to inventory impairment and reversed \$8 million of previous asset impairments and other related restructuring charges.

**Restructuring and other related costs** The Company continuously evaluates strategic and cost reduction initiatives related to its store infrastructure, distribution networks and administrative infrastructure with the objective of ensuring a low cost operating structure. Restructuring activities related to these initiatives are ongoing.

**Adjusted Operating Income, Adjusted EBITDA and Adjusted EBITDA Margin** The following tables reconcile adjusted operating income and adjusted EBITDA to operating income, which is reconciled to net earnings attributable to shareholders of the Company as reported in the condensed consolidated statements of earnings for the periods ended as indicated. The Company believes that adjusted EBITDA is useful in assessing the performance of its ongoing operations and its ability to generate cash flows to fund its cash requirements, including the Company's capital investment program.

Adjusted EBITDA margin is calculated as adjusted EBITDA divided by revenue.

	2017 (16 weeks)					2016 (16 weeks)				
For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars)	Retail	Financial Services	Choice Properties	Consolidation & Eliminations	Consolidated	Retail	Financial Services	Choice Properties	Consolidation & Eliminations	Consolidated
Net earnings attributable to shareholders of the Company					\$ 886					\$ 422
Add (deduct) impact of the following:										
Non-Controlling Interests					8					(7)
Net interest expense and other financing charges					119					132
Income taxes					223					143
Operating income	\$ 1,168	\$ 57	\$ 227	\$ (216)	\$ 1,236	\$ 642	\$ 41	\$ 185	\$ (178)	\$ 690
Add (deduct) impact of the following:										
Amortization of intangible assets acquired with Shoppers Drug Mart	\$ 161	\$ —	\$ —	\$ —	\$ 161	\$ 164	\$ —	\$ —	\$ —	\$ 164
Fair value adjustment on fuel and foreign currency contracts	20	—	—	—	20	(9)	—	—	—	(9)
Pension annuities and buy-outs	5	—	—	—	5	—	—	—	—	—
Asset impairments, net of recoveries	—	—	—	—	—	3	—	—	—	3
Charges related to retail locations in Fort McMurray, net of recoveries	—	—	—	—	—	(5)	—	—	—	(5)
Wind-down of PC Financial banking services	—	(7)	—	—	(7)	—	—	—	—	—
Gain on disposition of gas bar operations	(501)	—	—	—	(501)	—	—	—	—	—
Adjusting Items	\$ (315)	\$ (7)	\$ —	\$ —	\$ (322)	\$ 153	\$ —	\$ —	\$ —	\$ 153
Adjusted operating income	\$ 853	\$ 50	\$ 227	\$ (216)	\$ 914	\$ 795	\$ 41	\$ 185	\$ (178)	\$ 843
Depreciation and amortization	467	2	1	6	476	456	3	1	4	464
Less: Amortization of intangible assets acquired with Shoppers Drug Mart	(161)	—	—	—	(161)	(164)	—	—	—	(164)
Adjusted EBITDA	\$ 1,159	\$ 52	\$ 228	\$ (210)	\$ 1,229	\$ 1,087	\$ 44	\$ 186	\$ (174)	\$ 1,143

## Management's Discussion and Analysis

	2017 (40 weeks)					2016 (40 weeks)				
For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars)	Retail	Financial Services	Choice Properties	Consolidation & Eliminations	Consolidated	Retail	Financial Services	Choice Properties	Consolidation & Eliminations	Consolidated
Net earnings attributable to shareholders of the Company					\$ 1,480					\$ 779
Add (deduct) impact of the following:										
Non-Controlling Interests					10					(21)
Net interest expense and other financing charges					407					525
Income taxes					457					360
Operating income	\$2,192	\$ 135	\$ 604	\$ (577)	\$ 2,354	\$ 1,510	\$ 123	\$ 432	\$ (422)	\$ 1,643
Add (deduct) impact of the following:										
Amortization of intangible assets acquired with Shoppers Drug Mart	\$ 403	\$ —	\$ —	\$ —	\$ 403	\$ 411	\$ —	\$ —	\$ —	\$ 411
Fair value adjustment on fuel and foreign currency contracts	25	—	—	—	25	11	—	—	—	11
Pension annuities and buy- outs	12	—	—	—	12	2	—	—	—	2
Restructuring and other related costs	—	—	—	—	—	44	—	—	—	44
Prior year land transfer tax assessment	—	—	—	—	—	10	—	—	—	10
Charges related to retail locations in Fort McMurray, net of recoveries	—	—	—	—	—	7	—	—	—	7
Asset impairments, net of recoveries	—	—	—	—	—	5	—	—	—	5
Net impairment (impairment reversals) related to Drug retail ancillary assets	—	—	—	—	—	(4)	—	—	—	(4)
Wind-down of PC Financial banking services	—	(7)	—	—	(7)	—	—	—	—	—
Gain on disposition of gas bar operations	(501)	—	—	—	(501)	—	—	—	—	—
Adjusting Items	\$ (61)	\$ (7)	\$ —	\$ —	\$ (68)	\$ 486	\$ —	\$ —	\$ —	\$ 486
Adjusted operating income	\$2,131	\$ 128	\$ 604	\$ (577)	\$ 2,286	\$ 1,996	\$ 123	\$ 432	\$ (422)	\$ 2,129
Depreciation and amortization	1,172	7	1	16	1,196	1,157	9	1	11	1,178
Less: Amortization of intangible assets acquired with Shoppers Drug Mart	(403)	—	—	—	(403)	(411)	—	—	—	(411)
Adjusted EBITDA	\$2,900	\$ 135	\$ 605	\$ (561)	\$ 3,079	\$ 2,742	\$ 132	\$ 433	\$ (411)	\$ 2,896

In addition to the items described in the Retail segment adjusted gross profit<sup>(2)</sup> section above, adjusted EBITDA<sup>(2)</sup> was impacted by the following:

**Amortization of intangible assets acquired with Shoppers Drug Mart** The acquisition of Shoppers Drug Mart in 2014 included approximately \$6,050 million of definite life intangible assets, which are being amortized over their estimated useful lives. Annual amortization associated with the acquired intangibles will be approximately \$525 million until 2024, and will decrease thereafter.

**Fair value adjustment on fuel and foreign currency contracts** The Company is exposed to commodity price and U.S. dollar exchange rate fluctuations. In accordance with the Company's commodity risk management policy, the Company enters into exchange traded futures contracts and forward contracts to minimize cost volatility relating to fuel prices and the U.S. dollar exchange rate. These derivatives are not acquired for trading or speculative purposes. Pursuant to the Company's derivative instruments accounting policy, changes in the fair value of these instruments, which include realized and unrealized gains and losses, are recorded in operating income. Despite the impact of accounting for these commodity and foreign currency derivatives on the Company's reported results, the derivatives have the economic impact of largely mitigating the associated risks arising from price and exchange rate fluctuations in the underlying commodities and U.S. dollar commitments.

**Pension annuities and buy-outs** The Company is undertaking annuity purchases and pension buy-outs in respect of former employees designed to reduce its defined benefit pension plan obligation and decrease future pension volatility and risks.

**Prior year land transfer tax assessment** During the first quarter of 2016, the province of Ontario enacted retroactive amendments to the Land Transfer Tax Act. The amendments were applicable to land transfer activities between related parties that occurred on or after July 19, 1989. The amendments impacted certain land transfers between the Company and Choice Properties at the time of the initial public offering, resulting in a charge of \$10 million in the first quarter of 2016 to SG&A in the Retail segment.

**Asset impairments, net of recoveries** At each balance sheet date, the Company assesses and, when required, records impairments and recoveries of previous impairments related to the carrying value of its fixed assets, investment properties and intangible assets.

**Wind-down of PC Financial banking services** In the third quarter of 2017, PC Bank entered into an agreement to end its business relationship with a major Canadian chartered bank which represented the personal banking services offered under the *President's Choice Financial* brand. As a result of this agreement, PC Bank will receive payments of approximately \$43 million, net of related costs, which will be recognized between the third quarter of 2017 and the second quarter of 2018.

**Gain on disposition of gas bar operations** On July 17, 2017, the Company sold its gas bar operations, for proceeds of approximately \$540 million. The Company has recorded a pre-tax gain on sale of \$501 million (post-tax gain of \$432 million), net of related costs, in the third quarter of 2017.

**Adjusted Net Interest Expense and Other Financing Charges** The following table reconciles adjusted net interest expense and other financing charges to net interest expense and other financing charges as reported in the condensed consolidated statements of earnings for the periods ended as indicated. The Company believes that adjusted net interest expense and other financing charges is useful in assessing the Company's underlying financial performance and in making decisions regarding the financial operations of the business.

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars)	2017 (16 weeks)	2016 (16 weeks)	2017 (40 weeks)	2016 (40 weeks)
Net interest expense and other financing charges	\$ 119	\$ 132	\$ 407	\$ 525
Add (deduct) impact of the following:				
Fair value adjustment to the Trust Unit Liability	33	20	(2)	(120)
Adjusted net interest expense and other financing charges	\$ 152	\$ 152	\$ 405	\$ 405

**Fair value adjustment to the Trust Unit Liability** The Company is exposed to market price fluctuations as a result of the Choice Properties' Trust Units ("Units") held by unitholders other than the Company. These Units are presented as a liability on the Company's condensed consolidated balance sheets as they are redeemable for cash at the option of the holder, subject to certain restrictions. This liability is recorded at fair value at each reporting date based on the market price of Units at the end of each period. An increase (decrease) in the market price of Units results in a charge (reduction) to net interest expense and other financing charges.

**Adjusted Income Taxes and Adjusted Income Tax Rate** The following table reconciles adjusted income taxes to income taxes as reported in the condensed consolidated statements of earnings for the periods ended as indicated. The Company believes that adjusted income taxes is useful in assessing the Company's underlying operating performance and in making decisions regarding the ongoing operations of its business.

Adjusted income tax rate is calculated as adjusted income taxes divided by the sum of adjusted operating income less adjusted net interest expense and other financing charges.

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017 (16 weeks)	2016 (16 weeks)	2017 (40 weeks)	2016 (40 weeks)
Adjusted operating income <sup>(i)</sup>	\$ 914	\$ 843	\$ 2,286	\$ 2,129
Adjusted net interest expense and other financing charges <sup>(i)</sup>	152	152	405	405
Adjusted earnings before taxes	\$ 762	\$ 691	\$ 1,881	\$ 1,724
Income taxes	\$ 223	\$ 143	\$ 457	\$ 360
Add (deduct) impact of the following:				
Tax impact of items included in adjusted earnings before taxes <sup>(ii)</sup>	(21)	40	47	117
Statutory corporate income tax rate change	—	—	—	(3)
Adjusted income taxes	\$ 202	\$ 183	\$ 504	\$ 474
Effective tax rate	20.0%	25.6%	23.5%	32.2%
Adjusted income tax rate	26.5%	26.5%	26.8%	27.5%

(i) See reconciliations of adjusted operating income and adjusted net interest expense and other financing charges in the tables above.

(ii) See the adjusted operating income, adjusted EBITDA and adjusted EBITDA margin table and the adjusted net interest expense and other financing charges table above for a complete list of items included in adjusted earnings before taxes.

**Statutory corporate income tax rate change** The Company's deferred income tax assets and liabilities are impacted by changes to provincial and federal statutory corporate income tax rates resulting in a charge or benefit to earnings. The Company implements changes in the statutory corporate income tax rate in the same period the change is substantively enacted by the legislative body.

In the first quarter of 2016, the Government of New Brunswick announced a 2% increase in the provincial statutory corporate income tax rate from 12% to 14%. The Company recorded a charge of \$3 million in the first quarter of 2016 related to the re-measurement of deferred tax liabilities.

**Adjusted Net Earnings Available to Common Shareholders and Adjusted Diluted Net Earnings Per Common Share** The following table reconciles adjusted net earnings available to common shareholders of the Company and adjusted net earnings attributable to shareholders of the Company to net earnings attributable to shareholders of the Company and then to net earnings available to common shareholders of the Company for the periods ended as indicated. The Company believes that adjusted net earnings available to common shareholders and adjusted diluted net earnings per common share are useful in assessing the Company's underlying operating performance and in making decisions regarding the ongoing operations of its business.

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars except where otherwise indicated)	2017 (16 weeks)	2016 (16 weeks)	2017 (40 weeks)	2016 (40 weeks)
Net earnings attributable to shareholders of the Company	\$ 886	\$ 422	\$ 1,480	\$ 779
Prescribed dividends on preferred shares in share capital	(3)	(3)	(9)	(9)
Net earnings available to common shareholders of the Company	\$ 883	\$ 419	\$ 1,471	\$ 770
Net earnings attributable to shareholders of the Company	\$ 886	\$ 422	\$ 1,480	\$ 779
Adjusting items (refer to the following table)	(334)	93	(113)	492
Adjusted net earnings attributable to shareholders of the Company	\$ 552	\$ 515	\$ 1,367	\$ 1,271
Prescribed dividends on preferred shares in share capital	(3)	(3)	(9)	(9)
Adjusted net earnings available to common shareholders of the Company	\$ 549	\$ 512	\$ 1,358	\$ 1,262
Diluted weighted average common shares outstanding (millions)	395.0	407.0	399.2	410.0



The following table reconciles adjusted net earnings available to common shareholders of the Company and adjusted diluted net earnings per common share to net earnings available to common shareholders of the Company and diluted net earnings per common share for the periods ended as indicated.

	2017 (16 weeks)		2016 (16 weeks)		2017 (40 weeks)		2016 (40 weeks)	
For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars/Canadian dollars)	Net Earnings Available to Common Shareholders of the Company	Diluted Net Earnings Per Common Share	Net Earnings Available to Common Shareholders of the Company	Diluted Net Earnings Per Common Share	Net Earnings Available to Common Shareholders of the Company	Diluted Net Earnings Per Common Share	Net Earnings Available to Common Shareholders of the Company	Diluted Net Earnings Per Common Share
As reported	\$ 883	\$ 2.24	\$ 419	\$ 1.03	\$ 1,471	\$ 3.68	\$ 770	\$ 1.88
Add (deduct) impact of the following:								
Amortization of intangible assets acquired with Shoppers Drug Mart	\$ 118	\$ 0.30	\$ 122	\$ 0.30	\$ 295	\$ 0.74	\$ 305	\$ 0.74
Fair value adjustment on fuel and foreign currency contracts	14	0.03	(7)	(0.01)	18	0.05	8	0.02
Pension annuities and buy-outs	4	0.01	—	—	9	0.02	2	—
Fair value adjustment to the Trust Unit Liability <sup>(i)</sup>	(33)	(0.08)	(20)	(0.05)	2	—	120	0.30
Restructuring and other related costs	—	—	—	—	—	—	41	0.10
Prior year land transfer tax assessment	—	—	—	—	—	—	7	0.02
Charges related to retail locations in Fort McMurray, net of recoveries	—	—	(4)	(0.01)	—	—	5	0.01
Asset impairments, net of recoveries	—	—	2	—	—	—	4	0.01
Statutory corporate income tax rate change	—	—	—	—	—	—	3	0.01
Net impairment (impairment reversals) related to Drug retail ancillary assets	—	—	—	—	—	—	(3)	(0.01)
Wind-down of PC Financial banking services	(5)	(0.01)	—	—	(5)	(0.01)	—	—
Gain on disposition of gas bar operations	(432)	(1.10)	—	—	(432)	(1.08)	—	—
Adjusting items	\$ (334)	\$ (0.85)	\$ 93	\$ 0.23	\$ (113)	\$ (0.28)	\$ 492	\$ 1.20
Adjusted	\$ 549	\$ 1.39	\$ 512	\$ 1.26	\$ 1,358	\$ 3.40	\$ 1,262	\$ 3.08

(i) Gains or losses related to the fair value adjustment to the Trust Unit Liability are not subject to tax.

**Free Cash Flow** The following table reconciles free cash flow to cash flows from operating activities as reported in the condensed consolidated statements of cash flows for the periods ended as indicated. The Company believes that free cash flow is the appropriate measure in assessing the Company's cash available for additional financing and investing activities.

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars)	2017 (16 weeks)	2016 (16 weeks)	2017 (40 weeks)	2016 (40 weeks)
Cash flows from operating activities	\$ 872	\$ 1,112	\$ 2,123	\$ 2,658
Less:				
Capital investments	364	383	772	754
Interest paid	168	165	387	396
Free cash flow	\$ 340	\$ 564	\$ 964	\$ 1,508

**Retail Debt to Rolling Year Retail Adjusted EBITDA, Rolling Year Adjusted Return on Equity and Rolling Year Adjusted Return on Capital** The Company uses the following metrics to measure its leverage and profitability. The definitions of these ratios are presented below.

- **Retail Debt to Rolling Year Retail Adjusted EBITDA** Retail segment total debt divided by Retail segment adjusted EBITDA for the last four quarters.
- **Rolling Year Adjusted Return on Equity** Adjusted net earnings available to common shareholders of the Company for the last four quarters divided by average total equity attributable to common shareholders of the Company.
- **Rolling Year Adjusted Return on Capital** Tax-effected adjusted operating income for the last four quarters divided by average capital where capital is defined as total debt, plus equity attributable to shareholders of the Company, less cash and cash equivalents, and short term investments.

**Choice Properties' Funds from Operations** In the first quarter of 2017, Choice Properties discontinued the use of Adjusted Funds from Operations. Choice Properties continues the use of Funds from Operations as one of its non-GAAP earnings metric. Choice Properties calculates Funds from Operations in accordance with the Real Property Association of Canada's White Paper on Funds from Operations and Adjusted Funds from Operations for IFRS issued in February 2017.

The following table reconciles Choice Properties' Funds from Operations to net income (loss) for the periods ended as indicated. Choice Properties considers Funds from Operations to be a useful measure of operating performance as it adjusts for items included in net income (or net loss) that do not arise from operating activities or do not necessarily provide an accurate depiction of the Trust's performance.

For the periods ended October 7, 2017 and October 8, 2016 (millions of Canadian dollars)	2017 (16 weeks)	2016 (16 weeks)	2017 (40 weeks)	2016 (40 weeks)
<b>Net income (loss)</b>	<b>\$ 303</b>	<b>\$ 213</b>	<b>\$ 369</b>	<b>\$ (479)</b>
Add (deduct) impact of the following:				
Fair value adjustments on Class B Limited Partnership units	(175)	(124)	(57)	637
Fair value adjustments on investment properties	(78)	(44)	(163)	(7)
Fair value adjustments on unit-based compensation	(1)	—	—	5
Fair value adjustments of investment property held in equity accounted joint venture	—	—	1	(14)
Distributions on Class B Limited Partnership units	58	57	173	163
Amortization of tenant improvement allowances	1	—	1	—
Internal expenses for leasing	1	—	2	2
<b>Funds from Operations</b>	<b>\$ 109</b>	<b>\$ 102</b>	<b>\$ 326</b>	<b>\$ 307</b>

### 13. Additional Information

Additional information about the Company has been filed electronically with various securities regulators in Canada through the System for Electronic Document Analysis and Retrieval (SEDAR) and is available online at [sedar.com](http://sedar.com) and with OSFI as the primary regulator for the Company's subsidiary, PC Bank.

November 14, 2017  
Toronto, Canada

### MD&A Endnotes

- (1) For financial definitions and ratios refer to the Glossary of Terms on page 127 of the Company's 2016 Annual Report.
- (2) See Section 12 "Non-GAAP Financial Measures", which includes the reconciliation of such non-GAAP measures to the most directly comparable GAAP measures.
- (3) To be read in conjunction with Section 1 "Forward-Looking Statements".
- (4) Certain figures have been restated as a result of the IFRS Interpretations Committee's agenda decision on IAS 12, "Income Taxes". See Note 2 "Significant Accounting Policies" in the Company's 2017 unaudited interim period condensed consolidated financial statements and 2016 audited annual consolidated financial statements.

## Financial Results

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## Condensed Consolidated Statements of Earnings

(millions of Canadian dollars except where otherwise indicated) (unaudited)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
<b>Revenue</b>	<b>\$ 14,192</b>	<b>\$ 14,143</b>	<b>\$ 35,672</b>	<b>\$ 35,255</b>
<b>Cost of Merchandise Inventories Sold</b>	<b>10,074</b>	<b>10,195</b>	<b>25,256</b>	<b>25,290</b>
<b>Selling, General and Administrative Expenses</b>	<b>2,882</b>	<b>3,258</b>	<b>8,062</b>	<b>8,322</b>
<b>Operating Income</b>	<b>\$ 1,236</b>	<b>\$ 690</b>	<b>\$ 2,354</b>	<b>\$ 1,643</b>
Net interest expense and other financing charges (note 4)	119	132	407	525
<b>Earnings Before Income Taxes</b>	<b>\$ 1,117</b>	<b>\$ 558</b>	<b>\$ 1,947</b>	<b>\$ 1,118</b>
Income taxes (note 5)	223	143	457	360
<b>Net Earnings</b>	<b>\$ 894</b>	<b>\$ 415</b>	<b>\$ 1,490</b>	<b>\$ 758</b>
Attributable to:				
Shareholders of the Company	\$ 886	\$ 422	\$ 1,480	\$ 779
Non-Controlling Interests	8	(7)	10	(21)
<b>Net Earnings</b>	<b>\$ 894</b>	<b>\$ 415</b>	<b>\$ 1,490</b>	<b>\$ 758</b>
<b>Net Earnings per Common Share (\$) (note 6)</b>				
Basic	\$ 2.25	\$ 1.04	\$ 3.72	\$ 1.90
Diluted	\$ 2.24	\$ 1.03	\$ 3.68	\$ 1.88
<b>Weighted Average Common Shares Outstanding (millions) (note 6)</b>				
Basic	392.4	403.7	395.7	406.0
Diluted	395.0	407.0	399.2	410.0

See accompanying notes to the unaudited interim period condensed consolidated financial statements.

## Condensed Consolidated Statements of Comprehensive Income

(millions of Canadian dollars) (unaudited)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
Net Earnings	\$ 894	\$ 415	\$ 1,490	\$ 758
Other comprehensive income (loss), net of taxes				
Items that are or may be subsequently reclassified to profit or loss:				
Foreign currency translation adjustment gain	\$ 1	\$ 2	\$ 2	\$ 8
Unrealized gain (loss) on cash flow hedges (note 17)	1	—	2	(2)
Items that will not be reclassified to profit or loss:				
Net defined benefit plan actuarial gains (losses) (note 16)	20	29	(23)	(72)
Other comprehensive income (loss)	\$ 22	\$ 31	\$ (19)	\$ (66)
<b>Total Comprehensive Income</b>	<b>\$ 916</b>	<b>\$ 446</b>	<b>\$ 1,471</b>	<b>\$ 692</b>
Attributable to:				
Shareholders of the Company	\$ 908	\$ 453	\$ 1,461	\$ 713
Non-Controlling Interests	8	(7)	10	(21)
<b>Total Comprehensive Income</b>	<b>\$ 916</b>	<b>\$ 446</b>	<b>\$ 1,471</b>	<b>\$ 692</b>

See accompanying notes to the unaudited interim period condensed consolidated financial statements.

## Condensed Consolidated Statements of Changes in Equity

(millions of Canadian dollars except where otherwise indicated) (unaudited)	Common Share Capital	Preferred Share Capital	Total Share Capital	Retained Earnings	Contributed Surplus	Foreign Currency Translation Adjustment	Cash Flow Hedges	Accumulated Other Comprehensive Income	Non-Controlling Interests	Total Equity
<b>Balance at December 31, 2016</b>	\$ 7,692	\$ 221	\$ 7,913	\$ 4,944	\$ 112	\$ 33	\$ —	\$ 33	\$ 26	\$ 13,028
Net earnings	\$ —	\$ —	\$ —	1,480	\$ —	\$ —	\$ —	\$ —	\$ 10	\$ 1,490
Other comprehensive income (loss)	—	—	—	(23)	—	2	2	4	—	(19)
<b>Total Comprehensive Income (Loss)</b>	\$ —	\$ —	\$ —	\$ 1,457	\$ —	\$ 2	\$ 2	\$ 4	\$ 10	\$ 1,471
Common shares purchased and cancelled (note 14)	(257)	—	(257)	(680)	—	—	—	—	—	(937)
Net effect of equity-based compensation (notes 14 and 15)	28	—	28	(22)	(6)	—	—	—	—	—
Shares purchased and held in trust (note 14)	(13)	—	(13)	(35)	—	—	—	—	—	(48)
Shares released from trust (notes 14 and 15)	18	—	18	49	—	—	—	—	—	67
Dividends declared per common share — \$0.80 (note 14)	—	—	—	(316)	—	—	—	—	—	(316)
Dividends declared per preferred share — \$0.99375 (note 14)	—	—	—	(9)	—	—	—	—	—	(9)
Net distribution to non-controlling interests	—	—	—	—	—	—	—	—	(12)	(12)
	\$ (224)	\$ —	\$ (224)	\$ 444	\$ (6)	\$ 2	\$ 2	\$ 4	\$ (2)	\$ 216
<b>Balance at October 7, 2017</b>	\$ 7,468	\$ 221	\$ 7,689	\$ 5,388	\$ 106	\$ 35	\$ 2	\$ 37	\$ 24	\$ 13,244

(millions of Canadian dollars except where otherwise indicated) (unaudited)	Common Share Capital	Preferred Share Capital	Total Share Capital	Retained Earnings <sup>(i)</sup>	Contributed Surplus	Foreign Currency Translation Adjustment	Cash Flow Hedges	Accumulated Other Comprehensive Income	Non-Controlling Interests	Total Equity <sup>(i)</sup>
<b>Balance at January 2, 2016</b>	\$ 7,851	\$ 221	\$ 8,072	\$ 4,914	\$ 102	\$ 22	\$ 1	\$ 23	\$ 13	\$ 13,124
Net earnings	\$ —	\$ —	\$ —	\$ 779	\$ —	\$ —	\$ —	\$ —	\$ (21)	\$ 758
Other comprehensive income (loss)	—	—	—	(72)	—	8	(2)	6	—	(66)
<b>Total Comprehensive Income (Loss)</b>	\$ —	\$ —	\$ —	\$ 707	\$ —	\$ 8	\$ (2)	\$ 6	\$ (21)	\$ 692
Common shares purchased and cancelled (note 14)	(143)	—	(143)	(365)	—	—	—	—	—	(508)
Net effect of equity-based compensation (notes 14 and 15)	46	—	46	(17)	—	—	—	—	—	29
Shares purchased and held in trust (note 14)	(24)	—	(24)	(66)	—	—	—	—	—	(90)
Shares released from trust (notes 14 and 15)	12	—	12	35	—	—	—	—	—	47
Dividends declared per common share — \$0.77 (note 14)	—	—	—	(312)	—	—	—	—	—	(312)
Dividends declared per preferred share — \$0.99375 (note 14)	—	—	—	(9)	—	—	—	—	—	(9)
Net contribution from non-controlling interests	—	—	—	—	—	—	—	—	1	1
	\$ (109)	\$ —	\$ (109)	\$ (27)	\$ —	\$ 8	\$ (2)	\$ 6	\$ (20)	\$ (150)
<b>Balance at October 8, 2016</b>	\$ 7,742	\$ 221	\$ 7,963	\$ 4,887	\$ 102	\$ 30	\$ (1)	\$ 29	\$ (7)	\$ 12,974

(i) Certain comparative figures have been restated (note 2).

See accompanying notes to the unaudited interim period condensed consolidated financial statements.

## Condensed Consolidated Balance Sheets

(millions of Canadian dollars) (unaudited)	As at October 7, 2017	As at October 8, 2016 <sup>(i)</sup>	As at December 31, 2016
<b>Assets</b>			
Current Assets			
Cash and cash equivalents (note 7)	\$ 1,510	\$ 1,312	\$ 1,314
Short term investments (note 7)	331	156	241
Accounts receivable	1,043	1,059	1,122
Credit card receivables (note 8)	2,918	2,769	2,926
Inventories (note 9)	4,379	4,350	4,371
Prepaid expenses and other assets	276	260	190
Assets held for sale	30	39	40
Total Current Assets	\$ 10,487	\$ 9,945	\$ 10,204
Fixed Assets	10,499	10,396	10,559
Investment Properties	228	223	218
Intangible Assets	8,375	8,819	8,745
Goodwill	3,920	3,800	3,895
Deferred Income Tax Assets	140	132	130
Franchise Loans Receivable (note 17)	147	265	233
Other Assets (note 11)	403	401	452
<b>Total Assets</b>	<b>\$ 34,199</b>	<b>\$ 33,981</b>	<b>\$ 34,436</b>
<b>Liabilities</b>			
Current Liabilities			
Bank indebtedness	\$ 279	\$ 257	\$ 115
Trade payables and other liabilities	4,851	4,928	5,091
Provisions	97	99	99
Income taxes payable	116	236	329
Short term debt (note 8)	610	475	665
Long term debt due within one year (note 12)	1,027	301	400
Associate interest	245	227	243
Total Current Liabilities	\$ 7,225	\$ 6,523	\$ 6,942
Provisions	100	128	120
Long Term Debt (note 12)	9,835	10,413	10,470
Trust Unit Liability (note 17)	978	956	959
Deferred Income Tax Liabilities	2,117	2,197	2,190
Other Liabilities (note 13)	700	790	727
<b>Total Liabilities</b>	<b>\$ 20,955</b>	<b>\$ 21,007</b>	<b>\$ 21,408</b>
<b>Equity</b>			
Share Capital	\$ 7,689	\$ 7,963	\$ 7,913
Retained Earnings	5,388	4,887	4,944
Contributed Surplus (note 15)	106	102	112
Accumulated Other Comprehensive Income	37	29	33
<b>Total Equity Attributable to Shareholders of the Company</b>	<b>\$ 13,220</b>	<b>\$ 12,981</b>	<b>\$ 13,002</b>
Non-Controlling Interests	24	(7)	26
<b>Total Equity</b>	<b>\$ 13,244</b>	<b>\$ 12,974</b>	<b>\$ 13,028</b>
<b>Total Liabilities and Equity</b>	<b>\$ 34,199</b>	<b>\$ 33,981</b>	<b>\$ 34,436</b>

(i) Certain comparative figures have been restated (note 2).

Contingent Liabilities (note 18). Subsequent Events (note 20).

See accompanying notes to the unaudited interim period condensed consolidated financial statements.

## Condensed Consolidated Statements of Cash Flows

(millions of Canadian dollars) (unaudited)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
<b>Operating Activities</b>				
Net earnings	\$ 894	\$ 415	\$ 1,490	\$ 758
Add (Deduct):				
Income taxes (note 5)	223	143	457	360
Net interest expense and other financing charges (note 4)	119	132	407	525
Depreciation and amortization	476	464	1,196	1,178
Asset impairments, net of recoveries	1	3	8	9
Gain on disposition of gas bar operations (note 10)	(501)	—	(501)	—
	\$ 1,212	\$ 1,157	\$ 3,057	\$ 2,830
Change in non-cash working capital	(61)	74	(207)	39
Change in credit card receivables (note 8)	(10)	(2)	8	21
Income taxes paid	(259)	(96)	(749)	(279)
Interest received	5	3	11	7
Other	(15)	(24)	3	40
<b>Cash Flows from Operating Activities</b>	<b>\$ 872</b>	<b>\$ 1,112</b>	<b>\$ 2,123</b>	<b>\$ 2,658</b>
<b>Investing Activities</b>				
Fixed asset purchases	\$ (295)	\$ (293)	\$ (574)	\$ (535)
Intangible asset additions	(69)	(90)	(198)	(219)
Cash assumed on initial consolidation of franchises (note 3)	6	13	18	31
Change in short term investments (note 7)	66	(132)	(90)	(92)
Proceeds from disposal of assets	5	20	7	53
Proceeds from disposition of gas bar operations (note 10)	540	—	540	—
Other	30	11	11	1
<b>Cash Flows used in Investing Activities</b>	<b>\$ 283</b>	<b>\$ (471)</b>	<b>\$ (286)</b>	<b>\$ (761)</b>
<b>Financing Activities</b>				
Change in bank indebtedness	\$ (41)	\$ (12)	\$ 164	\$ 114
Change in short term debt (note 8)	50	—	(55)	(75)
Long Term Debt (note 12)				
Issued	53	50	320	656
Retired	(121)	(70)	(378)	(1,019)
Interest paid	(168)	(165)	(387)	(396)
Dividends paid on common and preferred shares	(217)	(216)	(327)	(321)
Common Share Capital				
Issued (note 15)	3	4	24	38
Purchased and held in trust (note 14)	—	—	(48)	(90)
Purchased and cancelled (note 14)	(485)	(145)	(937)	(508)
Other	11	12	(11)	4
<b>Cash Flows used in Financing Activities</b>	<b>\$ (915)</b>	<b>\$ (542)</b>	<b>\$ (1,635)</b>	<b>\$ (1,597)</b>
Effect of foreign currency exchange rate changes on cash and cash equivalents	\$ (6)	\$ 3	\$ (6)	\$ (6)
Change in cash and cash equivalents	\$ 234	\$ 102	\$ 196	\$ 294
Cash and cash equivalents, beginning of period	1,276	1,210	1,314	1,018
<b>Cash and Cash Equivalents, End of Period</b>	<b>\$ 1,510</b>	<b>\$ 1,312</b>	<b>\$ 1,510</b>	<b>\$ 1,312</b>

See accompanying notes to the unaudited interim period condensed consolidated financial statements.



## Notes to the Unaudited Interim Period Condensed Consolidated Financial Statements

For the periods ended October 7, 2017 and October 8, 2016

### Note 1. Nature and Description of the Reporting Entity

Loblaw Companies Limited is a Canadian public company incorporated in 1956 and is Canada's food and pharmacy leader, the nation's largest retailer and the majority unitholder of Choice Properties Real Estate Investment Trust ("Choice Properties"). Loblaw Companies Limited provides Canadians with grocery, pharmacy, health and beauty, apparel, general merchandise, credit card services, insurance brokerage services, gift cards and telecommunication services. Its registered office is located at 22 St. Clair Avenue East, Toronto, Canada M4T 2S7. Loblaw Companies Limited and its subsidiaries are together referred to, in these unaudited interim period condensed consolidated financial statements, as the "Company" or "Loblaw".

The Company's controlling shareholder is George Weston Limited ("Weston") which owns approximately 48.5% of the Company's outstanding common shares. The Company's ultimate parent is Wittington Investments, Limited. The remaining common shares are widely held.

The Company has three reportable operating segments: Retail, Financial Services and Choice Properties (see note 19). As at October 7, 2017, Loblaw held an effective interest in Choice Properties of approximately 82.4%.

The Company's business is affected by seasonality and timing of holidays, relative to the Company's interim periods. Accordingly, quarterly performance is not necessarily indicative of annual performance. Historically, the Company has earned more revenue in the fourth quarter relative to the preceding quarters in the Company's fiscal year.

### Note 2. Significant Accounting Policies

The significant accounting policies and critical accounting estimates and judgments as disclosed in the Company's 2016 audited annual consolidated financial statements have been applied consistently in the preparation of these unaudited interim period condensed consolidated financial statements. These unaudited interim period condensed consolidated financial statements are presented in Canadian dollars.

#### Statement of Compliance

These unaudited interim period condensed consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS" or "GAAP") and International Accounting Standard ("IAS") 34, "Interim Financial Reporting", as issued by the International Accounting Standards Board. These unaudited interim period condensed consolidated financial statements should be read in conjunction with the Company's 2016 audited annual consolidated financial statements and accompanying notes.

These unaudited interim period condensed consolidated financial statements were approved for issuance by the Company's Board of Directors ("Board") on November 14, 2017.

#### Accounting Standards Implemented in 2017

**Statement of Cash Flows** The Company implemented the amendments to IAS 7, "Statement of Cash Flows", in the first quarter of 2017 and has provided disclosures on changes in liabilities arising from certain financing activities, including both changes arising from cash and non-cash flows changes (see note 12). Comparative information has not been presented.

### Changes in Accounting Standards

**Income Taxes** In November 2016, the IFRS Interpretations Committee issued its agenda decision related to the expected manner of recovery of indefinite life intangible assets when measuring deferred income taxes in accordance with IAS 12, "Income Taxes", and clarified its interpretation that an indefinite life intangible asset does not have an unlimited life and its economic benefit flows to an entity in future periods through use and not just through future sale. Accordingly, it is appropriate to measure the associated deferred income tax liability at the income tax rate applicable to ordinary taxable income expected to apply in the years in which the temporary differences are expected to be recovered or settled. The Company's accounting policy reflected an accepted view that an indefinite life intangible asset will be recovered through its disposition and was using a capital gains tax rate to measure deferred income taxes associated with its indefinite life intangible assets. The Company implemented this guidance in the fourth quarter of 2016 on a retrospective basis as an accounting policy change in accordance with IAS 8, "Accounting Policies, Changes to Accounting Estimates and Errors". The impact of this change was as follows:

#### Condensed Consolidated Balance Sheet

Increase (Decrease) (millions of Canadian dollars)	As at October 8, 2016
Goodwill	\$ 418
Deferred Income Tax Liabilities	458
Retained Earnings	(40)

There was no impact to net earnings in 2016 as a result of this change.

### Note 3. Business Acquisitions

**Consolidation of Franchises** The Company accounts for the consolidation of existing franchises as business acquisitions and consolidates its franchises as of the date the franchisee enters into a new, simplified franchise agreement with the Company. The assets acquired and liabilities assumed through the consolidation are valued at the acquisition date using fair values, which approximate the franchise carrying values at the date of acquisition. The results of operations of the acquired franchises are included in the Company's results of operations from the date of acquisition.

The following table summarizes the amounts recognized for the assets acquired, the liabilities assumed and the non-controlling interests recognized at the acquisition dates during the periods:

(millions of Canadian dollars)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
Net Assets Acquired:				
Cash and cash equivalents	\$ 6	\$ 13	\$ 18	\$ 31
Inventories	20	21	51	49
Fixed assets	22	24	55	45
Trade payables and other liabilities <sup>(i)</sup>	(12)	(21)	(30)	(47)
Other liabilities <sup>(i)</sup>	(40)	(35)	(93)	(66)
Non-controlling interests	4	(2)	(1)	(12)
Total Net Assets Acquired	\$ —	\$ —	\$ —	\$ —

- (i) On consolidation, Trade payables and other liabilities and Other Liabilities eliminate against existing Accounts receivable, Franchise Loans Receivable and franchise investments held by the Company.

#### Note 4. Net Interest Expense and Other Financing Charges

The components of net interest and other financing charges were as follows:

(millions of Canadian dollars)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
Interest expense and other financing charges:				
Long term debt	\$ 134	\$ 129	\$ 343	\$ 349
Borrowings related to credit card receivables	6	7	21	20
Trust Unit distributions	13	13	39	36
Post-employment and other long term employee benefits (note 16)	3	4	7	10
Independent funding trusts	5	4	12	11
Bank indebtedness	2	2	5	4
Capitalized interest	—	(1)	(2)	(3)
	\$ 163	\$ 158	\$ 425	\$ 427
Interest income:				
Accretion income	\$ (3)	\$ (4)	\$ (8)	\$ (11)
Short term interest income	(8)	(2)	(12)	(8)
Derivative financial instruments <sup>(i)</sup>	—	—	—	(3)
	\$ (11)	\$ (6)	\$ (20)	\$ (22)
Fair value adjustment to the Trust Unit Liability (note 17)	\$ (33)	\$ (20)	\$ 2	\$ 120
Net interest expense and other financing charges	\$ 119	\$ 132	\$ 407	\$ 525

(i) Represents a realized fair value gain of \$3 million related to Choice Properties bond forward agreements settled in the first quarter of 2016 (note 17).

#### Note 5. Income Taxes

Income tax expense in the third quarter of 2017 was \$223 million (2016 – \$143 million) and the effective income tax rate was 20.0% (2016 – 25.6%). The decrease in the effective tax rate was primarily attributable to the impact of the non-taxable portion of the gain on disposition of gas bar operations (note 10).

Year-to-date income tax expense was \$457 million (2016 – \$360 million) and the effective tax rate was 23.5% (2016 – 32.2%). The decrease in the effective tax rate was primarily attributable to a decrease in the non-deductible fair value adjustment to the Trust Unit Liability, the impact of the non-taxable portion of the gain on the disposition of gas bar operations and a decrease in deferred tax expense resulting from the impact of a prior year charge related to the re-measurement of deferred tax liabilities as a result of the increase in the New Brunswick statutory corporate income tax rate from 12% to 14%, enacted in the first quarter of 2016.

**Note 6. Basic and Diluted Net Earnings per Common Share**

(millions of Canadian dollars except where otherwise indicated)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
Net earnings attributable to shareholders of the Company	\$ 886	\$ 422	\$ 1,480	\$ 779
Dividends on Preferred Shares in Equity (note 14)	(3)	(3)	(9)	(9)
Net earnings available to common shareholders	\$ 883	\$ 419	\$ 1,471	\$ 770
Weighted average common shares outstanding (in millions) (note 14)	392.4	403.7	395.7	406.0
Dilutive effect of equity-based compensation (in millions)	2.1	3.3	3.0	3.5
Dilutive effect of certain other liabilities (in millions)	0.5	—	0.5	0.5
Diluted weighted average common shares outstanding (in millions)	395.0	407.0	399.2	410.0
Basic net earnings per common share (\$)	\$ 2.25	\$ 1.04	\$ 3.72	\$ 1.90
Diluted net earnings per common share (\$)	\$ 2.24	\$ 1.03	\$ 3.68	\$ 1.88

In the third quarter of 2017, 2,681,082 (2016 – 1,756,781) and year-to-date 2,681,082 (2016 – 1,289,178) potentially dilutive instruments were excluded from the computation of diluted net earnings per common share as they were anti-dilutive.

**Note 7. Cash and Cash Equivalents and Short Term Investments**

The components of cash and cash equivalents and short term investments were as follows:

**Cash and Cash Equivalents**

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Cash	\$ 462	\$ 497	\$ 553
Cash equivalents:			
Government treasury bills	469	195	199
Bankers' acceptances	420	307	386
Corporate commercial paper	159	264	176
Bank term deposits	—	49	—
Total cash and cash equivalents	\$ 1,510	\$ 1,312	\$ 1,314

**Short Term Investments**

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Government treasury bills	\$ 53	\$ 39	\$ 24
Bankers' acceptances	209	74	175
Corporate commercial paper	67	42	40
Other	2	1	2
Total short term investments	\$ 331	\$ 156	\$ 241

## Note 8. Credit Card Receivables

The components of credit card receivables were as follows:

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Gross credit card receivables	\$ 2,964	\$ 2,822	\$ 2,978
Allowance for credit card receivables	(46)	(53)	(52)
Credit card receivables	\$ 2,918	\$ 2,769	\$ 2,926
Securitized to independent securitization trusts:			
Securitized to <i>Eagle Credit Card Trust</i> ®	\$ 650	\$ 650	\$ 650
Securitized to Other Independent Securitization Trusts	610	475	665
Total securitized to independent securitization trusts	\$ 1,260	\$ 1,125	\$ 1,315

The Company, through President's Choice Bank ("PC Bank"), participates in various securitization programs that provide a source of funds for the operation of its credit card business. PC Bank maintains and monitors the co-ownership interest in credit card receivables with independent securitization trusts, including *Eagle Credit Card Trust*® ("*Eagle*") and Other Independent Securitization Trusts, in accordance with its financing requirements.

The associated liability of *Eagle* is recorded in long term debt (see note 12). The associated liabilities of credit card receivables securitized to the Other Independent Securitization Trusts are recorded in short term debt.

As at October 7, 2017, the aggregate gross potential liability under letters of credit for the benefit of the Other Independent Securitization Trusts was \$66 million (October 8, 2016 – \$50 million; December 31, 2016 – \$71 million), which represented 11% (October 8, 2016 – 10% and December 31, 2016 – 11%) of the securitized credit card receivables amount.

Under its securitization programs, PC Bank is required to maintain, at all times, a credit card receivable pool balance equal to a minimum of 107% of the outstanding securitized liability. PC Bank was in compliance with this requirement as at October 7, 2017 and throughout 2017.

## Note 9. Inventories

For inventories recorded as at October 7, 2017, the Company recorded an inventory provision of \$27 million (October 8, 2016 – \$26 million; December 31, 2016 – \$29 million) for the write-down of inventories below cost to net realizable value. The write-down was included in cost of merchandise inventories sold. There were no reversals of previously recorded write-downs of inventories during the quarter and year-to-date ended October 7, 2017 and October 8, 2016.

## Note 10. Assets Held for Sale

On July 17, 2017, the Company sold its gas bar operations, for proceeds of approximately \$540 million, to Brookfield Business Partners L.P. ("Brookfield"). In the third quarter of 2017, the Company has recorded a pre-tax gain on sale of \$501 million (post-tax gain of \$432 million), net of related costs, in selling, general and administration expenses ("SG&A"). As a result of the transaction, Brookfield has become a strategic partner to the Company and will continue to offer the Company's *PC Plus* loyalty program at the gas bars. In addition, the gas bars operate at certain properties that are either owned by the Company or leased by the Company from Choice Properties or third-party landlords. As a result of the transaction Brookfield leases or sub-leases these properties from the Company. No impairment or other charges were recognized on the net assets of the gas bar operations. These assets were previously recorded in assets held for sale.

**Note 11. Other Assets**

The components of other assets were as follows:

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Sundry investments and other receivables	\$ 68	\$ 103	\$ 79
Accrued benefit plan asset	147	129	192
Interests in joint ventures	10	5	5
Other	178	164	176
Other assets	\$ 403	\$ 401	\$ 452

**Note 12. Long Term Debt**

The components of long term debt were as follows:

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Debentures and Medium Term Notes	\$ 7,377	\$ 7,564	\$ 7,573
Unsecured Term Loan Facilities	298	298	298
Long Term Debt Secured by Mortgage	75	79	78
Guaranteed Investment Certificates	889	838	928
Independent Securitization Trust (note 8)	650	650	650
Independent Funding Trusts	551	546	587
Finance Lease Obligations	577	614	607
Committed Credit Facilities	465	148	172
Transaction costs and other	(20)	(23)	(23)
Total Long Term Debt	\$ 10,862	\$ 10,714	\$ 10,870
Long Term Debt due within one year	1,027	301	400
Long Term Debt	\$ 9,835	\$ 10,413	\$ 10,470

The Company and Choice Properties are required to comply with certain financial covenants for various debt instruments. As at October 7, 2017 and throughout the year, the Company and Choice Properties were in compliance with their respective covenants.

**Debentures and Medium Term Notes** The following table summarizes the debentures and Medium Term Notes ("MTNs") issued in 2017 and 2016:

			October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
(millions of Canadian dollars except where otherwise indicated)	Interest Rate	Maturity Date	Principal Amount	Principal Amount	Principal Amount	Principal Amount
Choice Properties senior unsecured debentures						
– Series G	3.20%	March 7, 2023	\$ —	\$ —	\$ —	\$ 250
– Series H	5.27%	March 7, 2046	—	—	—	100
Total Debentures and Medium Term Notes issued			\$ —	\$ —	\$ —	\$ 350

The following table summarizes the debentures and MTNs repaid in 2017 and 2016:

			October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
(millions of Canadian dollars except where otherwise indicated)	Interest Rate	Maturity Date	Principal Amount	Principal Amount	Principal Amount	Principal Amount
Loblaw Companies Limited Notes	7.10%	June 1, 2016	\$ —	\$ —	\$ —	\$ 300
Shoppers Drug Mart Notes	2.01%	May 24, 2016	—	—	—	225
Choice Properties senior unsecured debentures – Series 6	3.00%	April 20, 2017 <sup>(i)</sup>	—	—	200	—
Choice Properties senior unsecured debentures – Series 5	3.00%	April 20, 2016 <sup>(ii)</sup>	—	—	—	300
Total Debentures and Medium Term Notes repaid			\$ —	\$ —	\$ 200	\$ 825

(i) Choice Properties Series 6 unsecured debentures were redeemed on January 23, 2017.

(ii) Choice Properties Series 5 unsecured debentures were redeemed on March 7, 2016.

**Guaranteed Investment Certificates** The following table summarizes PC Bank's Guaranteed Investment Certificates ("GICs") activity, before commissions, during 2017 and 2016:

(millions of Canadian dollars)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
Balance, beginning of period	\$ 923	\$ 833	\$ 928	\$ 809
GICs issued	1	43	8	144
GICs matured	(35)	(38)	(47)	(115)
Balance, end of period	\$ 889	\$ 838	\$ 889	\$ 838

**Independent Securitization Trust** The notes issued by *Eagle* are MTNs, which are collateralized by PC Bank's credit card receivables (see note 8). As at October 7, 2017, the aggregate gross potential liability under letters of credit for the benefit of *Eagle* was \$36 million (October 8, 2016 and December 31, 2016 – \$36 million), which represented 9% (October 8, 2016 and December 31, 2016 – 9%) of the outstanding *Eagle* notes issued prior to 2015.

During the third quarter of 2017, *Eagle* filed a Short Form Base Shelf Prospectus which allows for the potential issuance of up to \$1 billion of notes over a 25-month period.

Subsequent to the third quarter of 2017, *Eagle* issued \$250 million of senior and subordinated term notes with a maturity date of October 17, 2022 at a weighted average interest rate of 2.71%. In connection with this issuance, \$200 million of bond forward agreements were settled after the quarter, resulting in a realized fair value gain of \$6 million and a net effective interest rate of 2.26% on the *Eagle* notes issued.

**Independent Funding Trusts** The Company provides credit enhancement in the form of a standby letter of credit for the benefit of the independent funding trusts in the amount of \$64 million (October 8, 2016 – \$58 million; December 31, 2016 – \$64 million), representing not less than 10% (October 8, 2016 and December 31, 2016 – not less than 10%) of the principal amount of loans outstanding.

**Committed Credit Facilities** The components of the committed lines of credit as of October 7, 2017, October 8, 2016 and December 31, 2016 were as follows:

(millions of Canadian dollars)	Maturity Date	As at October 7, 2017		As at October 8, 2016		As at December 31, 2016	
		Available Credit	Drawn	Available Credit	Drawn	Available Credit	Drawn
Loblaw's Committed Credit Facility	June 10, 2021	\$ 1,000	\$ —	\$ 1,000	\$ —	\$ 1,000	\$ —
Choice Properties Committed Syndicated Credit Facility	July 5, 2022 <sup>(i)</sup>	500	215	500	148	500	172
Choice Properties Committed Bi-lateral Credit Facility	December 21, 2018	250	250	—	—	250	—
Total Committed Lines of Credit		\$ 1,750	\$ 465	\$ 1,500	\$ 148	\$ 1,750	\$ 172

(i) Choice Properties Committed Syndicated Credit Facility was extended for an additional year from July 5, 2021 to July 5, 2022.

**Long Term Debt Due Within One Year** The following table summarizes long term debt due within one year:

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Debentures and MTNs	\$ 275	\$ —	\$ —
Choice Properties Notes	400	200	200
Long Term Debt Secured by Mortgage	74	5	5
GICs	232	43	142
Finance Lease Obligations	46	53	53
Long term debt due within one year	\$ 1,027	\$ 301	\$ 400

**Reconciliation of Long term debt** The following table reconciles the changes in cash flows from financing activities for long term debt:

(millions of Canadian dollars)	(16 weeks)	October 7, 2017 (40 weeks)
Total Long Term Debt, beginning of period	\$ 10,919	\$ 10,870
Long Term Debt issuances <sup>(i)</sup>	\$ 53	\$ 320
Long Term Debt repayments <sup>(ii)</sup>	(121)	(378)
Total cash flow from Long Term Debt Financing Activities	\$ (68)	\$ (58)
Finance Lease additions	\$ 1	\$ 13
Other non-cash changes	10	37
Total non-cash Long Term Debt activity	\$ 11	\$ 50
Total Long Term Debt, end of period	\$ 10,862	\$ 10,862

(i) Includes net issuances from Choice Properties' credit facilities and the Independent Funding Trust, which are revolving debt instruments.

(ii) Includes repayments on Finance Lease Obligations of \$29 million in the third quarter of 2017 and \$73 million year-to-date.



### Note 13. Other Liabilities

The components of other liabilities were as follows:

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Net defined benefit plan obligation	\$ 324	\$ 378	\$ 327
Other long term employee benefit obligation	99	113	108
Deferred lease obligation	135	112	119
Fair value of acquired leases	68	80	77
Equity-based compensation liability (note 15)	4	5	4
Other	70	102	92
Other liabilities	\$ 700	\$ 790	\$ 727

### Note 14. Share Capital

**Common Shares (authorized – unlimited)** Common shares issued are fully paid and have no par value. The activity in the common shares issued and outstanding during the periods was as follows:

	October 7, 2017 (16 weeks)		October 8, 2016 (16 weeks)		October 7, 2017 (40 weeks)		October 8, 2016 (40 weeks)	
(millions of Canadian dollars except where otherwise indicated)	Number of Common Shares	Common Share Capital	Number of Common Shares	Common Share Capital	Number of Common Shares	Common Share Capital	Number of Common Shares	Common Share Capital
Issued and outstanding, beginning of period	395,248,907	\$ 7,619	405,537,834	\$ 7,798	400,829,870	\$ 7,713	409,985,226	\$ 7,861
Issued for settlement of stock options	70,094	4	114,765	6	572,024	28	1,029,373	46
Purchased and cancelled	(7,193,156)	(139)	(2,080,000)	(40)	(13,276,049)	(257)	(7,442,000)	(143)
Issued and outstanding, end of period	388,125,845	\$ 7,484	403,572,599	\$ 7,764	388,125,845	\$ 7,484	403,572,599	\$ 7,764
Shares held in trust, beginning of period	(858,806)	\$ (16)	(1,159,865)	\$ (22)	(1,105,620)	\$ (21)	(643,452)	\$ (10)
Purchased for future settlement of RSUs and PSUs	—	—	—	—	(686,000)	(13)	(1,250,000)	(24)
Released for settlement of RSUs and PSUs (note 15)	33,159	—	20,619	—	965,973	18	754,206	12
Shares held in trust, end of period	(825,647)	\$ (16)	(1,139,246)	\$ (22)	(825,647)	\$ (16)	(1,139,246)	\$ (22)
Issued and outstanding, net of shares held in trust, end of period	387,300,198	\$ 7,468	402,433,353	\$ 7,742	387,300,198	\$ 7,468	402,433,353	\$ 7,742
Weighted average outstanding, net of shares held in trust (note 6)	392,384,392		403,711,134		395,701,411		406,016,530	

**Normal Course Issuer Bid** Activity under the Company's Normal Course Issuer Bid ("NCIB") during the periods was as follows:

(millions of Canadian dollars except where otherwise indicated)	<b>October 7, 2017 (16 weeks)</b>	October 8, 2016 (16 weeks)	<b>October 7, 2017 (40 weeks)</b>	October 8, 2016 (40 weeks)
Common shares repurchased under the NCIB for cancellation (number of shares)	<b>7,193,156</b>	2,080,000	<b>13,276,049</b>	7,442,000
Cash consideration paid	<b>\$ 485</b>	\$ 145	<b>\$ 937</b>	\$ 508
Premium charged to Retained Earnings	<b>346</b>	105	<b>680</b>	365
Reduction in Common Share Capital	<b>139</b>	40	<b>257</b>	143
Common shares repurchased under the NCIB and held in trust (number of shares)	<b>—</b>	—	<b>686,000</b>	1,250,000
Cash consideration paid	<b>\$ —</b>	\$ —	<b>\$ 48</b>	\$ 90
Premium charged to Retained Earnings	<b>—</b>	—	<b>35</b>	66
Reduction in Common Share Capital	<b>—</b>	—	<b>13</b>	24

In the second quarter of 2017, the Company renewed its NCIB to purchase on the Toronto Stock Exchange ("TSX") or through alternative trading systems up to 21,016,472 of the Company's common shares, representing approximately 10% of the public float. In accordance with the rules and by-laws of the TSX, the Company may purchase its common shares from time to time at the then market price of such shares. As of October 7, 2017, the Company has purchased 10,572,556 common shares under its current NCIB.

**Dividends** The following table summarizes the Company's cash dividends declared for the periods as indicated:

	<b>October 7, 2017<sup>(i)</sup> (16 weeks)</b>	October 8, 2016 (16 weeks)	<b>October 7, 2017 (40 weeks)</b>	October 8, 2016 (40 weeks)
Dividends declared per share (\$):				
Common Share	<b>\$ 0.27</b>	\$ 0.26	<b>\$ 0.80</b>	\$ 0.77
Second Preferred Share, Series B	<b>\$ 0.33125</b>	\$ 0.33125	<b>\$ 0.99375</b>	\$ 0.99375

(i) The third quarter dividends for 2017 of \$0.27 per share declared on common shares had a payment date of October 1, 2017. The third quarter dividends for 2017 of \$0.33125 per share declared on Second Preferred Shares, Series B had a payment date of September 30, 2017.

(millions of Canadian dollars)	<b>October 7, 2017 (16 weeks)</b>	October 8, 2016 (16 weeks)	<b>October 7, 2017 (40 weeks)</b>	October 8, 2016 (40 weeks)
Dividends declared:				
Common Share	<b>\$ 106</b>	\$ 104	<b>\$ 316</b>	\$ 312
Second Preferred Share, Series B (note 6)	<b>3</b>	3	<b>9</b>	9
Total dividends declared	<b>\$ 109</b>	\$ 107	<b>\$ 325</b>	\$ 321

Subsequent to the end of the third quarter of 2017, the Board declared a quarterly dividend of \$0.27 per common share, payable on December 30, 2017 to shareholders of record on December 15, 2017 and a dividend on the Second Preferred Shares, Series B of \$0.33125 per share payable on December 31, 2017 to shareholders of record on December 15, 2017.

## Note 15. Equity-Based Compensation

The Company's equity-based compensation expense, which includes Loblaw Stock Option, Restricted Share Unit ("RSU"), Performance Share Unit ("PSU"), Director Deferred Share Unit, Executive Deferred Share Unit plans, and the unit-based compensation plans of Choice Properties, was \$15 million for the third quarter of 2017 (2016 – \$16 million) and \$45 million year-to-date (2016 – \$49 million). The expense was recognized in operating income.

The carrying amount of the Company's equity-based compensation arrangements are recorded on the condensed consolidated balance sheets as follows:

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016	As at December 31, 2016
Trade payables and other liabilities	\$ 10	\$ 8	\$ 10
Other liabilities (note 13)	4	5	4
Contributed surplus	106	102	112

The following are details related to the equity-based compensation plans of the Company:

**Stock Option Plan** The following is a summary of the Company's stock option plan activity:

(number of options)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
Outstanding options, beginning of period	8,131,926	7,662,246	7,322,358	7,411,405
Granted	116,125	8,649	1,569,782	1,283,332
Exercised	(70,094)	(114,765)	(572,024)	(1,029,373)
Forfeited/cancelled	(70,867)	(50,314)	(213,026)	(159,548)
Outstanding options, end of period	8,107,090	7,505,816	8,107,090	7,505,816

During the third quarter of 2017, the Company granted stock options with a weighted average exercise price of \$67.81 (2016 – \$73.46) and \$70.04 year-to-date (2016 – \$68.97). In addition, the Company issued common shares on the exercise of stock options with a weighted average share price during the third quarter of 2017 of \$69.14 (2016 – \$71.37) and \$73.18 year-to-date (2016 – \$70.21) and received cash consideration of \$3 million (2016 – \$4 million) and \$24 million year-to-date (2016 – \$38 million).

The fair value of stock options granted during the third quarter of 2017 was \$1 million (2016 – nominal) and \$15 million year-to-date (2016 – \$13 million). The assumptions used to measure the fair value of options granted during 2017 and 2016 under the Black-Scholes valuation model at date of grant were as follows:

	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
Expected dividend yield	1.6%	1.4%	1.5%	1.5%
Expected share price volatility	16.0% – 17.9%	18.4% – 18.9%	16.0% – 18.2%	18.4% – 19.0%
Risk-free interest rate	1.4% – 1.7%	0.6% – 0.7%	0.9% – 1.7%	0.6% – 0.9%
Expected life of options	3.8 – 6.3 years	3.9 – 6.3 years	3.8 – 6.3 years	3.9 – 6.3 years

Estimated forfeiture rates are incorporated into the measurement of stock option plan expense. The forfeiture rate applied as at October 7, 2017 was 10.0% (October 8, 2016 – 10.0%).

**Restricted Share Unit Plan** The following is a summary of the Company's RSU plan activity:

(number of awards)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
RSUs, beginning of period	829,074	869,889	858,106	887,792
Granted	71,995	14,687	337,846	263,065
Reinvested	2,267	—	3,153	—
Settled	(24,320)	(18,768)	(294,694)	(279,536)
Forfeited	(7,387)	(8,289)	(32,782)	(13,802)
RSUs, end of period	871,629	857,519	871,629	857,519

The fair value of RSUs granted during the third quarter of 2017 was \$5 million (2016 – \$1 million) and \$24 million year-to-date (2016 – \$18 million).

**Performance Share Unit Plan** The following is a summary of the Company's PSU plan activity:

(number of awards)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
PSUs, beginning of period	656,387	994,273	965,863	1,100,356
Granted	16,416	1,871	404,150	373,228
Reinvested	1,600	—	2,339	—
Settled	(8,839)	(1,851)	(671,279)	(475,170)
Forfeited	(5,071)	(7,127)	(40,580)	(11,248)
PSUs, end of period	660,493	987,166	660,493	987,166

The fair value of PSUs granted during the third quarter of 2017 was \$2 million (2016 – nominal) and \$16 million year-to-date (2016 – \$14 million).

**Settlement of Awards from Shares Held in Trust** The Company settled RSUs and PSUs totaling 33,159 during the third quarter of 2017 (2016 – 20,619) and 965,973 year-to-date (2016 – 754,706), of which all (2016 – 20,619; 2016 – 754,206 year-to-date) were settled through the trusts established for settlement of each of the RSU and PSU plans (see note 14).

The settlements in the third quarter of 2017 and year-to-date resulted in a net increase of \$2 million and \$27 million to retained earnings, respectively (2016 – \$1 million and \$18 million, respectively) and a nominal and \$18 million increase to common share capital, respectively (2016 – nominal and \$12 million, respectively).

#### Note 16. Post-Employment and Other Long Term Employee Benefits

The costs and actuarial gains (losses) related to the Company's post-employment and other long term employee benefits during the periods were as follows:

(millions of Canadian dollars)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
Post-employment benefit costs recognized in operating income	\$ 50	\$ 49	\$ 128	\$ 128
Other long term employee benefits costs recognized in operating income	6	7	15	17
Net interest on net defined benefit obligation included in net interest expense and other financing charges (note 4)	3	4	7	10
Actuarial gains (losses) before income taxes recognized in other comprehensive income	27	40	(32)	(98)

The actuarial gains recognized in the third quarter of 2017 were primarily driven by higher than expected returns on assets, while year-to-date losses were primarily driven by declines in discount rates, partially offset by higher than expected returns on assets. The actuarial gains recognized in the third quarter of 2016 were primarily driven by higher than expected returns on assets, while year-to-date losses were primarily driven by declines in discount rates, partially offset by higher than expected returns on assets

In the first three quarters of 2017, the Company completed several annuity purchases with respect to former employees. In the third quarter of 2017 and year-to-date, the Company paid \$119 million (2016 – nominal) and \$229 million (2016 – \$14 million), respectively, from the impacted plans' assets to settle \$114 million (2016 – nominal) and \$217 million (2016 – \$12 million), respectively, of pension obligations and recorded settlement charges of \$5 million (2016 – nominal) and \$12 million (2016 – \$2 million), respectively, in SG&A.

## Note 17. Financial Instruments

The following table presents the fair value hierarchy of financial assets and financial liabilities, excluding those classified as amortized cost that are short term in nature. The carrying values of the Company's financial instruments approximate their fair values except for long term debt.

	As at October 7, 2017				As at October 8, 2016				As at December 31, 2016			
(millions of Canadian dollars)	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Financial assets:</b>												
Cash and cash equivalents	\$ 931	\$ 579	\$ —	\$ 1,510	\$ 692	\$ 620	\$ —	\$ 1,312	\$ 752	\$ 562	\$ —	\$ 1,314
Short term investments	53	278	—	331	39	117	—	156	24	217	—	241
Franchise loans receivable	—	—	147	147	—	—	265	265	—	—	233	233
Certain other assets <sup>(i)</sup>	21	3	22	46	24	2	45	71	23	2	42	67
Derivatives included in prepaid expenses and other assets	—	6	4	10	4	10	—	14	7	11	—	18
<b>Financial liabilities:</b>												
Long term debt	—	11,679	—	11,679	—	11,936	—	11,936	—	11,864	—	11,864
Trust unit liability	978	—	—	978	956	—	—	956	959	—	—	959
Certain other liabilities <sup>(i)</sup>	—	—	21	21	—	—	20	20	—	—	22	22
Derivatives included in trade payables and other liabilities	—	14	—	14	—	1	3	4	—	—	2	2

(i) Certain other assets and certain other liabilities are included in the consolidated balance sheet in Other Assets and Other Liabilities, respectively.

There were no transfers between levels of the fair value hierarchy during the period presented.

During the third quarter of 2017, the Company recognized a loss of \$6 million (2016 – gain of \$3 million) and a loss of \$6 million (2016 – loss of \$6 million) year-to-date in operating income on financial instruments designated as fair value through profit or loss. In addition, during the third quarter of 2017, a gain of \$12 million (2016 – net gain of \$27 million) and a net loss of \$26 million (2016 – net loss of \$121 million) year-to-date was recorded in earnings before income taxes related to financial instruments required to be classified as fair value through profit or loss.

**Franchise Loans Receivable and Franchise Investments** The value of Loblaw franchise loans receivable of \$147 million (October 8, 2016 – \$265 million; December 31, 2016 – \$233 million) was recorded in the condensed consolidated balance sheet. In the third quarter of 2017 and year-to-date, the Company recorded nil (2016 – \$1 million loss) in operating income related to these loans receivable.

The value of Loblaw franchise investments of \$19 million (October 8, 2016 – \$42 million; December 31, 2016 – \$39 million) was recorded in other assets. During the third quarter of 2017, the Company recorded a loss of \$1 million (2016 – gain of \$9 million) and a loss of \$3 million year-to-date (2016 – gain of \$12 million) in operating income related to these investments.

**Embedded Derivatives** The Company's level 3 financial instruments classified as fair value through profit or loss consist of embedded derivatives on purchase orders placed in neither Canadian dollars, nor the functional currency of the vendor. These derivatives are valued using a market approach based on the differential in exchange rates and timing of settlement. The significant unobservable input used in the fair value measurement is the cost of purchase orders. Significant increases (decreases) in any one of the inputs could result in a significantly higher (lower) fair value measurement.

During the third quarter of 2017, a nominal gain (2016 – loss of \$7 million) and a gain of \$5 million year-to-date (2016 – gain of \$4 million) was recorded in operating income related to these derivatives. In addition, a corresponding asset of \$4 million was included in prepaid expenses and other assets as at October 7, 2017 (October 8, 2016 – \$3 million liability included in trade payable and other liabilities; December 31, 2016 – \$2 million liability included in trade payables and other liabilities). As at October 7, 2017, a 1% increase (decrease) in foreign currency exchange rates would result in a \$1 million gain (loss) in fair value.

**Trust Unit Liability** During the third quarter of 2017, the Company recorded a fair value gain of \$33 million (2016 – gain of \$20 million) and a loss of \$2 million year-to-date (2016 – loss of \$120 million) in net interest expense and other financing charges related to Choice Properties' Trust Units ("Units") (note 4).

As at October 7, 2017, 72,353,648 Units were held by unitholders other than the Company (October 8, 2016 – 70,634,875; December 31, 2016 – 71,068,828). During the third quarter of 2017, Choice Properties issued 456,562 units (2016 – 384,384) and 1,284,820 units year-to-date (2016 – 1,181,058), to eligible unitholders under its distribution reinvestment plan at an average price of \$12.72 (2016 – \$13.58) and \$13.23 year-to-date (2016 – \$12.62).

**Securities Investments** As at October 7, 2017, the fair value of available for sale investments of \$21 million (October 8, 2016 – \$24 million; December 31, 2016 – \$23 million) was included in other assets. During the third quarter of 2017 and year-to-date, PC Bank recorded a nominal unrealized fair value loss (2016 – nominal gain) in other comprehensive income related to these investments. These investments are considered part of the liquid securities required to be held by PC Bank to meet its Liquidity Coverage Ratio.

**Other Derivatives** The Company uses bond forwards and interest rate swaps, to manage its anticipated exposure to fluctuations in interest rates on future debt issuances. The Company also uses futures, options and forward contracts to manage its anticipated exposure to fluctuations in commodity prices and exchange rates in its underlying operations. The following is a summary of the fair values recognized in the consolidated balance sheets and the net realized and unrealized gains (losses) before income taxes related to the Company's other derivatives:

	October 7, 2017				
	(16 weeks)			(40 weeks)	
(millions of Canadian dollars)	Net Asset/ (Liability) Fair value	Gain/(loss) recorded in OCI	Gain/(loss) recorded in operating income	Gain/(loss) recorded in OCI	Gain/(loss) recorded in operating income
<b>Derivatives designated as cash flow hedges<sup>(i)</sup></b>					
Foreign Exchange Forwards	\$ (2)	\$ (1)	\$ —	\$ (2)	\$ 1
Bond Forwards <sup>(ii)</sup>	6	2	—	4	—
<b>Total derivatives designated as cash flow hedges</b>	<b>\$ 4</b>	<b>\$ 1</b>	<b>\$ —</b>	<b>\$ 2</b>	<b>\$ 1</b>
<b>Derivatives not designated in a formal hedging relationship</b>					
Foreign Exchange and Other Forwards	\$ (12)	\$ —	\$ (21)	\$ —	\$ (25)
Other Non-Financial Derivatives	—	—	—	—	(4)
<b>Total derivatives not designated in a formal hedging relationship</b>	<b>\$ (12)</b>	<b>\$ —</b>	<b>\$ (21)</b>	<b>\$ —</b>	<b>\$ (29)</b>
<b>Total derivatives</b>	<b>\$ (8)</b>	<b>\$ 1</b>	<b>\$ (21)</b>	<b>\$ 2</b>	<b>\$ (28)</b>

(i) Includes interest rate swap agreements with a notional value of \$100 million. During the third quarter of 2017, a nominal unrealized fair value gain was recorded in OCI relating to these agreements.

(ii) Subsequent to the third quarter of 2017, as a result of the issuance of *Eagle* notes, bond forward agreements with a notional value of \$200 million were settled.

	October 8, 2016				
	(16 weeks)			(40 weeks)	
(millions of Canadian dollars)	Net Asset/ (Liability) Fair value	Gain/(loss) recorded in OCI	Gain/(loss) recorded in operating income	Gain/(loss) recorded in OCI	Gain/(loss) recorded in operating income
<b>Derivatives designated as cash flow hedges<sup>(i)</sup></b>					
Foreign Exchange Forwards	\$ 1	\$ 1	\$ —	\$ (3)	\$ 2
<b>Total derivatives designated as cash flow hedges</b>	<b>\$ 1</b>	<b>\$ 1</b>	<b>\$ —</b>	<b>\$ (3)</b>	<b>\$ 2</b>
<b>Derivatives not designated in a formal hedging relationship</b>					
Foreign Exchange and Other Forwards	\$ 8	\$ —	\$ 12	\$ —	\$ (13)
Bond Forwards <sup>(ii)</sup>	—	—	—	—	3
Other Non-Financial Derivatives	4	—	3	—	6
<b>Total derivatives not designated in a formal hedging relationship</b>	<b>\$ 12</b>	<b>\$ —</b>	<b>\$ 15</b>	<b>\$ —</b>	<b>\$ (4)</b>
<b>Total derivatives</b>	<b>\$ 13</b>	<b>\$ 1</b>	<b>\$ 15</b>	<b>\$ (3)</b>	<b>\$ (2)</b>

(i) Includes bond forward agreements with a notional value of \$95 million, which were settled within 2016, and interest rate swap agreements with a notional value of \$200 million. During the third quarter of 2016 and year-to-date, a nominal unrealized fair value adjustment was recorded in OCI relating to these agreements.

(ii) Realized fair value gain of \$3 million related to Choice Properties bond forward agreements settled in the first quarter of 2016 and recorded in net interest expense and other financing charges (note 4).

## Note 18. Contingent Liabilities

In the ordinary course of business, the Company is involved in and potentially subject to, legal actions and proceedings. In addition, the Company is subject to tax audits from various tax authorities on an ongoing basis. As a result, from time to time, tax authorities may disagree with the positions and conclusions taken by the Company in its tax filings or legislation could be amended or interpretations of current legislation could change, any of these events could lead to reassessments.

It is not currently possible to predict the outcome of the Company's legal actions and proceedings with certainty. However, based on current knowledge and in consultation with legal counsel, management considers the Company's exposure to such claims and litigation, tax assessments and reassessments (to the extent not covered by the Company's insurance policies or otherwise provided for), not to be material to the unaudited interim period condensed consolidated financial statements.

There are a number of uncertainties involved in such matters, individually or in aggregate, and as such, there is a possibility that the ultimate resolution of these matters may result in a material adverse effect on the Company's reputation, operations, financial condition or performance in future periods. The Company does not currently have any significant accruals or provisions for its litigation matters. Management regularly assesses its position on the adequacy of such accruals or provisions and will make any necessary adjustments.

The following is a description of the Company's significant legal proceedings, which the Company believes are without merit and is vigorously defending:

On August 26, 2015, the Company was served with a proposed class action, which was commenced in the Ontario Superior Court of Justice against the Company and certain subsidiaries, Weston and others in connection with the collapse of the Rana Plaza complex in Dhaka, Bangladesh in 2013. The claim seeks approximately \$2 billion in damages.

Shoppers Drug Mart Corporation ("Shoppers Drug Mart") has been served with an Amended Statement of Claim in a class action proceeding that has been filed in the Ontario Superior Court of Justice by two Shoppers Drug Mart licensees ("Associates"), claiming various declarations and damages resulting from Shoppers Drug Mart's alleged breaches of the Associate Agreement, in the amount of \$500 million. The class action comprises all of Shoppers Drug Mart's current and former licensed Associates residing in Canada, other than in Québec, who are parties to Shoppers Drug Mart's 2002 and 2010 forms of the Associate Agreement. On July 9, 2013, the Ontario Superior Court of Justice certified as a class proceeding portions of the action. The Court imposed a class closing date based on the date of certification. New Associates after July 9, 2013 are not members of the class.

The Company has been reassessed by the Canada Revenue Agency ("CRA") and the Ontario Ministry of Finance on the basis that certain income earned by Glenhuron Bank Limited, a wholly owned Barbadian subsidiary, should be treated, and taxed, as income in Canada. The reassessments, which were received between 2015 and 2017, are for the 2000 to 2012 taxation years and total \$404 million including interest and penalties. The Company believes it is likely that the CRA will issue reassessments for the 2013 taxation year on the same or similar basis. The Company has filed a Notice of Appeal with the Tax Court of Canada for the 2000 to 2010 taxation years and a Notice of Objection for the 2011 and 2012 taxation years.

**Indemnification Provisions** The Company from time to time enters into agreements in the normal course of its business, such as service and outsourcing arrangements, lease agreements in connection with business or asset acquisitions or dispositions, and other types of commercial agreements. These agreements by their nature may provide for indemnification of counterparties. These indemnification provisions may be in connection with breaches of representations and warranties or in respect of future claims for certain liabilities, including liabilities related to tax and environmental matters. The terms of these indemnification provisions vary in duration and may extend for an unlimited period of time. In addition, the terms of these indemnification provisions vary in amount and certain indemnification provisions do not provide for a maximum potential indemnification amount. Indemnity amounts are dependent on the outcome of future contingent events, the nature and likelihood of which cannot be determined at this time. As a result, the Company is unable to reasonably estimate its total maximum potential liability in respect of indemnification provisions. Historically, the Company has not made any significant payments in connection with these indemnification provisions.



## Note 19. Segment Information

The Company has three reportable operating segments with all material operations carried out in Canada:

- The Retail segment consists primarily of corporate and franchise-owned retail food and Associate-owned drug stores, and includes in-store pharmacies and other health and beauty products and apparel and other general merchandise. This segment is comprised of several operating segments that are aggregated primarily due to similarities in the nature of products and services offered for sale in the retail operations and the customer base. Prior to July 17, 2017, the Retail segment also included gas bar operations;
- The Financial Services segment provides credit card services, loyalty programs, insurance brokerage services, personal banking services provided by a major Canadian chartered bank, deposit taking services and telecommunication services. As a result of the wind-down of PC Financial banking services, the Financial Services segment no longer offers personal banking services; and
- The Choice Properties segment owns, manages and develops retail and commercial properties across Canada. The Choice Properties segment information presented below reflects the accounting policies of Choice Properties, which may differ from those of the consolidated Company. Differences in policies are eliminated in Consolidation and Eliminations.

The Company's chief operating decision maker evaluates segment performance on the basis of adjusted EBITDA<sup>(2)</sup> and adjusted operating income<sup>(2)</sup>, as reported to internal management, on a periodic basis.

Information for each reportable operating segment is included below:

	October 7, 2017 (16 weeks)					October 8, 2016 (16 weeks)				
(millions of Canadian dollars)	Retail	Financial Services	Choice Properties	Consolidation & Eliminations <sup>(i)</sup>	Total	Retail	Financial Services	Choice Properties	Consolidation & Eliminations <sup>(i)</sup>	Total
<b>Revenue<sup>(ii)</sup></b>	<b>\$ 13,923</b>	<b>\$ 240</b>	<b>\$ 207</b>	<b>\$ (178)</b>	<b>\$ 14,192</b>	\$ 13,891	\$ 229	\$ 196	\$ (173)	\$ 14,143
Operating Income	\$ 1,168	\$ 57	\$ 227	\$ (216)	\$ 1,236	\$ 642	\$ 41	\$ 185	\$ (178)	\$ 690
Net interest expense and other financing charges	99	14	(76)	82	119	99	13	(28)	48	132
<b>Earnings before Income Taxes</b>	<b>\$ 1,069</b>	<b>\$ 43</b>	<b>\$ 303</b>	<b>\$ (298)</b>	<b>\$ 1,117</b>	\$ 543	\$ 28	\$ 213	\$ (226)	\$ 558
<b>Operating Income</b>	<b>\$ 1,168</b>	<b>\$ 57</b>	<b>\$ 227</b>	<b>\$ (216)</b>	<b>\$ 1,236</b>	\$ 642	\$ 41	\$ 185	\$ (178)	\$ 690
Depreciation and Amortization	467	2	1	6	476	456	3	1	4	464
Adjusting items <sup>(iii)</sup>	(315)	(7)	—	—	(322)	153	—	—	—	153
Less: amortization of intangible assets acquired with Shoppers Drug Mart	(161)	—	—	—	(161)	(164)	—	—	—	(164)
<b>Adjusted EBITDA<sup>(iii)</sup></b>	<b>\$ 1,159</b>	<b>\$ 52</b>	<b>\$ 228</b>	<b>\$ (210)</b>	<b>\$ 1,229</b>	\$ 1,087	\$ 44	\$ 186	\$ (174)	\$ 1,143
Depreciation and Amortization <sup>(iv)</sup>	306	2	1	6	315	292	3	1	4	300
<b>Adjusted Operating Income</b>	<b>\$ 853</b>	<b>\$ 50</b>	<b>\$ 227</b>	<b>\$ (216)</b>	<b>\$ 914</b>	\$ 795	\$ 41	\$ 185	\$ (178)	\$ 843

(i) Consolidation and Eliminations includes the following items:

- Revenue includes the elimination of \$131 million (2016 – \$130 million) of rental revenue and \$47 million (2016 – \$43 million) of cost recovery recognized by Choice Properties, generated from the Retail segment.
- Adjusted operating income includes the elimination of the \$131 million (2016 – \$130 million) impact of rental revenue described above; the elimination of a \$78 million gain (2016 – \$44 million gain) recognized by Choice Properties related to the fair value adjustments on investment properties, which are classified as Fixed Assets or Investment Properties by the Company and measured at cost, the recognition of \$6 million (2016 – \$4 million) of depreciation expense for certain investment properties recorded by Choice Properties; and the elimination of intercompany charges of \$1 million in 2017.
- Net interest expense and other financing charges includes the elimination of \$73 million (2016 – \$69 million) of interest expense included in Choice Properties related to debt owing to the Company and a fair value gain of \$175 million (2016 – gain of \$124 million) recognized by Choice Properties on Class B Limited Partnership units held by the Company. Net interest and other financing charges also includes Unit distributions to external unitholders of \$13 million (2016 – \$13 million), which excludes distributions paid to the Company and a \$33 million fair value gain (2016 – gain of \$20 million) on the Company's Trust Unit Liability.

(ii) Included in Financial Services revenue is \$100 million (2016 – \$97 million) of interest income.

(iii) Certain items are excluded from operating income to derive adjusted EBITDA<sup>(2)</sup>. Adjusted EBITDA<sup>(2)</sup> is used internally by management when analyzing segment underlying performance.

(iv) Depreciation and amortization for the calculation of adjusted EBITDA<sup>(2)</sup> excludes \$161 million (2016 – \$164 million) of amortization of intangible assets acquired with Shoppers Drug Mart.

	October 7, 2017 (40 weeks)					October 8, 2016 (40 weeks)				
(millions of Canadian dollars)	Retail	Financial Services	Choice Properties	Consolidation & Eliminations <sup>(i)</sup>	Total	Retail	Financial Services	Choice Properties	Consolidation & Eliminations <sup>(i)</sup>	Total
<b>Revenue<sup>(ii)</sup></b>	<b>\$ 34,916</b>	<b>\$ 675</b>	<b>\$ 619</b>	<b>\$ (538)</b>	<b>\$ 35,672</b>	<b>\$ 34,539</b>	<b>\$ 650</b>	<b>\$ 586</b>	<b>\$ (520)</b>	<b>\$ 35,255</b>
Operating Income	\$ 2,192	\$ 135	\$ 604	\$ (577)	\$ 2,354	\$ 1,510	\$ 123	\$ 432	\$ (422)	\$ 1,643
Net interest expense and other financing charges	244	41	235	(113)	407	256	38	911	(680)	525
<b>Earnings before Income Taxes</b>	<b>\$ 1,948</b>	<b>\$ 94</b>	<b>\$ 369</b>	<b>\$ (464)</b>	<b>\$ 1,947</b>	<b>\$ 1,254</b>	<b>\$ 85</b>	<b>\$ (479)</b>	<b>\$ 258</b>	<b>\$ 1,118</b>
<b>Operating Income</b>	<b>\$ 2,192</b>	<b>\$ 135</b>	<b>\$ 604</b>	<b>\$ (577)</b>	<b>\$ 2,354</b>	<b>\$ 1,510</b>	<b>\$ 123</b>	<b>\$ 432</b>	<b>\$ (422)</b>	<b>\$ 1,643</b>
Depreciation and Amortization	1,172	7	1	16	1,196	1,157	9	1	11	1,178
Adjusting items <sup>(iii)</sup>	(61)	(7)	—	—	(68)	486	—	—	—	486
Less: amortization of intangible assets acquired with Shoppers Drug Mart	(403)	—	—	—	(403)	(411)	—	—	—	(411)
<b>Adjusted EBITDA<sup>(iii)</sup></b>	<b>\$ 2,900</b>	<b>\$ 135</b>	<b>\$ 605</b>	<b>\$ (561)</b>	<b>\$ 3,079</b>	<b>\$ 2,742</b>	<b>\$ 132</b>	<b>\$ 433</b>	<b>\$ (411)</b>	<b>\$ 2,896</b>
Depreciation and Amortization <sup>(iv)</sup>	769	7	1	16	793	746	9	1	11	767
<b>Adjusted Operating Income</b>	<b>\$ 2,131</b>	<b>\$ 128</b>	<b>\$ 604</b>	<b>\$ (577)</b>	<b>\$ 2,286</b>	<b>\$ 1,996</b>	<b>\$ 123</b>	<b>\$ 432</b>	<b>\$ (422)</b>	<b>\$ 2,129</b>

(i) Consolidation and Eliminations includes the following items:

- Revenue includes the elimination of \$397 million (2016 – \$387 million) of rental revenue and \$141 million (2016 – \$133 million) of cost recovery recognized by Choice Properties, generated from the Retail segment.
- Adjusted operating income includes the elimination of the \$397 million (2016 – \$387 million) impact of rental revenue described above; the elimination of a \$163 million gain (2016 – \$7 million gain) recognized by Choice Properties related to the fair value adjustments on investment properties, which are classified as Fixed Assets or Investment Properties by the Company and measured at cost, the elimination of a \$1 million loss (2016 – \$14 million gain) recognized by Choice Properties related to the fair value adjustments on investment properties in the joint venture; the recognition of \$16 million (2016 – \$11 million) of depreciation expense for certain investment properties recorded by Choice Properties; and the elimination of intercompany charges of \$2 million (2016 – \$3 million).
- Net interest expense and other financing charges includes the elimination of \$211 million (2016 – \$199 million) of interest expense included in Choice Properties related to debt owing to the Company and a \$57 million fair value gain (2016 – loss of \$637 million) recognized by Choice Properties on Class B Limited Partnership units held by the Company. Net interest and other financing charges also includes Unit distributions to external unitholders of \$39 million (2016 – \$36 million), which excludes distributions paid to the Company and a \$2 million fair value loss (2016 – loss of \$120 million) on the Company's Trust Unit Liability.

(ii) Included in Financial Services revenue is \$292 million (2016 – \$286 million) of interest income.

(iii) Certain items are excluded from operating income to derive adjusted EBITDA<sup>(2)</sup>. Adjusted EBITDA<sup>(2)</sup> is used internally by management when analyzing segment underlying performance.

(iv) Depreciation and amortization for the calculation of adjusted EBITDA<sup>(2)</sup> excludes \$403 million (2016 – \$411 million) of amortization of intangible assets acquired with Shoppers Drug Mart.

(millions of Canadian dollars)	As at October 7, 2017	As at October 8, 2016 <sup>(i)</sup>	As at December 31, 2016
<b>Total Assets</b>			
Retail	\$ 29,569	\$ 29,863	\$ 30,055
Financial Services	3,593	3,348	3,531
Choice Properties	9,702	9,156	9,435
Consolidation and Eliminations <sup>(ii)</sup>	(8,665)	(8,386)	(8,585)
<b>Total</b>	<b>\$ 34,199</b>	<b>\$ 33,981</b>	<b>\$ 34,436</b>

(i) Certain comparative figures have been restated (note 2).

(ii) Consolidation and Eliminations includes the elimination of certain investment properties held by Choice Properties measured at fair value, which are presented in the consolidated results as fixed assets and investment properties measured at cost.

(millions of Canadian dollars)	October 7, 2017 (16 weeks)	October 8, 2016 (16 weeks)	October 7, 2017 (40 weeks)	October 8, 2016 (40 weeks)
<b>Additions to Fixed Assets and Intangible Assets</b>				
Retail	\$ 278	\$ 287	\$ 610	\$ 593
Financial Services	6	2	16	7
Choice Properties	80	94	146	271
Consolidation and Eliminations <sup>(i)</sup>	—	—	—	(117)
<b>Total</b>	<b>\$ 364</b>	<b>\$ 383</b>	<b>\$ 772</b>	<b>\$ 754</b>

(i) Consolidation and Eliminations includes the elimination of certain investment properties held by Choice Properties from the Retail segment.

## Note 20. Subsequent Events

**Restructuring and other related costs** Subsequent to the end of the third quarter of 2017, the Company eliminated approximately 500 corporate and store-support positions and finalized a plan that will result in the closure of 22 unprofitable retail locations across a range of banners and formats. The Company expects to record charges of approximately \$135 million, the majority of which are expected in the fourth quarter of 2017. The Company also expects that the closures will be substantially complete by the end of the first quarter of 2018.

**PC Optimum Program** Subsequent to the end of the third quarter of 2017, the Company announced the creation of a new loyalty program starting February 1, 2018. The newly created *PC Optimum* program brings together the *Shoppers Optimum* and *PC Plus* programs. The Company expects to incur a one-time charge in the range of approximately \$150 million to \$200 million in relation to the revaluation of the existing liability for outstanding points to reflect a higher anticipated redemption rate under the new program. The Company also expects to record an impairment charge of approximately \$20 million relating to certain IT assets that support the existing loyalty programs.

**Competition Bureau** On October 31, 2017, the Company and George Weston Limited confirmed that they were aware of an industry-wide investigation by the Competition Bureau concerning a price-fixing scheme involving certain packaged bread products. The companies are cooperating fully. Court filings made by the Competition Bureau remain sealed while searches are completed. The companies expect to be able to provide further comment after those filings are unsealed.

## Financial Summary<sup>(1)</sup>

As at or for the periods ended October 7, 2017 and October 8, 2016

(millions of Canadian dollars except where otherwise indicated)

	2017 (16 weeks)	2016 <sup>(3)</sup> (16 weeks)
<b>Consolidated Results of Operations</b>		
Revenue	\$ 14,192	\$ 14,143
Revenue growth	0.3%	1.4%
Operating Income	\$ 1,236	\$ 690
Adjusted EBITDA <sup>(2)</sup>	1,229	1,143
Adjusted EBITDA margin <sup>(2)</sup>	8.7%	8.1%
Net interest expense and other financing charges	\$ 119	\$ 132
Adjusted net interest expense and other financing charges <sup>(2)</sup>	152	152
Net earnings	894	415
Net earnings attributable to shareholders of the Company	886	422
Net earnings available to common shareholders of the Company	883	419
Adjusted net earnings available to common shareholders of the Company <sup>(2)</sup>	549	512
<b>Consolidated Per Common Share (\$)</b>		
Diluted net earnings	\$ 2.24	\$ 1.03
Adjusted diluted net earnings <sup>(2)</sup>	\$ 1.39	\$ 1.26
<b>Consolidated Financial Position and Cash Flows</b>		
Cash and cash equivalents and short term investments	\$ 1,841	\$ 1,468
Cash flows from operating activities	872	1,112
Capital investments	364	383
Free cash flow <sup>(2)</sup>	340	564
<b>Financial Measures</b>		
Retail debt to rolling year retail adjusted EBITDA <sup>(2)</sup>	1.7x	1.8x
Rolling year adjusted return on equity <sup>(2)</sup>	13.6%	12.6%
Rolling year adjusted return on capital <sup>(2)</sup>	9.5%	8.5%
<b>Retail Results of Operations</b>		
Sales	\$ 13,923	\$ 13,891
Operating Income	1,168	642
Adjusted gross profit <sup>(2)</sup>	3,874	3,714
Adjusted EBITDA <sup>(2)</sup>	1,159	1,087
Adjusted EBITDA margin <sup>(2)</sup>	8.3%	7.8%
Depreciation and amortization	\$ 467	\$ 456
<b>Retail Operating Statistics</b>		
Food retail same-store sales growth	1.4%	0.8%
Drug retail same-store sales growth	3.3%	2.8%
Total retail square footage (in millions)	70.2	69.8
Number of corporate stores	565	566
Number of franchise stores	531	525
Number of Associate-owned drug stores	1,333	1,324
<b>Financial Services Results of Operations</b>		
Revenue	\$ 240	\$ 229
Earnings before income taxes	43	28
<b>Financial Services Operating Measures and Statistics</b>		
Average quarterly net credit card receivables	\$ 2,860	\$ 2,730
Credit card receivables	2,918	2,769
Allowance for credit card receivables	46	53
Annualized yield on average quarterly gross credit card receivables	13.3%	13.6%
Annualized credit loss rate on average quarterly gross credit card receivables	3.8%	4.5%
<b>Choice Properties Results of Operations</b>		
Revenue	\$ 207	\$ 196
Net interest expense and other financing charges	(76)	(28)
Net Income	303	213
Funds from operations <sup>(2)</sup>	109	102

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**Financial Results and Financial Summary Endnotes**

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- (1) For financial definitions and ratios refer to the Glossary of Terms on page 127 of the Company's 2016 Annual Report.
  - (2) See Section 12 "Non-GAAP Financial Measures" of the Company's Management's Discussion and Analysis for the reconciliation of such non-GAAP measures to the most directly comparable GAAP measures.
  - (3) Certain figures have been restated as a result of the IFRS Interpretations Committee's agenda decision on IAS 12, "Income Taxes". See Note 2 "Significant Accounting Policies" in the Company's 2017 unaudited interim period condensed consolidated financial statements.
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## Corporate Profile

The Company is Canada's food and pharmacy leader, the nation's largest retailer, and the majority unitholder of Choice Properties Real Estate Investment Trust. Loblaw provides Canadians with grocery, pharmacy, health and beauty, apparel, general merchandise, credit card services, insurance brokerage services, gift cards and telecommunication services. With more than 2,400 corporate, franchised and Associate-owned locations, Loblaw, its franchisees, and Associate-owners employ approximately 195,000 full and part-time employees, making it one of Canada's largest private sector employers.

Loblaw's purpose – *Live Life Well* – puts first the needs and well-being of Canadians who make one billion transactions annually in the Company's stores. Loblaw is positioned to meet and exceed those needs in many ways: convenient locations; more than 1,050 grocery stores that span the value spectrum from discount to specialty; full-service pharmacies at more than 1,300 Shoppers Drug Mart and Pharmaprix locations and more than 500 Loblaw banner store locations; *Presidents Choice Financial*® services; affordable *Joe Fresh* fashion and family apparel; and three of Canada's top consumer brands – *President's Choice*®, *no name*® and *Life Brand*®. Through the *PC Plus*™ and *Shoppers Optimum*® loyalty programs, more than one in every three Canadians are rewarded for shopping with the Company.

## Trademarks

Loblaw Companies Limited and its subsidiaries own a number of trademarks. Several subsidiaries are licensees of additional trademarks. These trademarks are the exclusive property of Loblaw Companies Limited or the licensor and where used in this report, are in italics.

## Shareholder Information

### **Registrar and Transfer Agent**

Computershare Investor Services Inc.	Toll free: 1-800-564-6253
100 University Avenue	(Canada and U.S)
Toronto, Canada	Fax: (416) 263-9394
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	International direct dial: (514) 982-7555

To change your address or eliminate multiple mailings or for other shareholder account inquiries, please contact Computershare Investor Services Inc.

### **Investor Relations**

Investor inquiries, contact:	Media inquiries, contact:
Roy MacDonald	Kevin Groh
Vice President, Investor Relations	Vice President, Corporate Affairs and Communication
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Additional financial information has been filed electronically with various securities regulators in Canada through the System for Electronic Document Analysis and Retrieval (SEDAR) and with the Office of the Superintendent of Financial Institutions (OSFI) as the primary regulator for the Company's subsidiary, President's Choice Bank. The Company holds an analyst call shortly following the release of its quarterly results. These calls are archived in the "Investors" section of the Company's website at loblaw.ca.

## Conference Call and Webcast

Loblaw Companies Limited will host a conference call as well as an audio webcast on November 15, 2017 at 10:00 a.m. (ET).

To access via tele-conference, please dial (647) 427-7450 or (888) 231-8191. The playback will be made available approximately three hours after the event at (416) 849-0833 or (855) 859-2056, access code: 96466859. To access via audio webcast, please go to the "Investors" section of loblaw.ca. Pre-registration will be available.

Full details about the conference call and webcast are available on the Loblaw Companies Limited website at loblaw.ca.

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